

Singapore Company Update

28 July 2022 Property | REITS

Suntec REIT (SUN SP)

Buy (Maintained)

A Strong Quarter; Keep BUY

Target Price (Return): SGD1.95 (22.6%)
Price (Market Cap): SGD1.59 (USD3,284m)
ESG score: 3.10 (out of 4)
Avg Daily Turnover (SGD/USD) 17.2m/12.4m

Stay BUY with TP unchanged at SGD1.95, 23% upside and c.6% yield. Suntec REIT reported a strong set of DPU for 2Q/1H which was slightly ahead of our expectations. There were a lot of positive takeaways from results, with all three segments ie office, retail, and convention showing strong comeback post reopening. Concerns over the impact of financing cost from rising interest rates are slightly overblown in our view and we expect organic growth to outpace inflation. Valuation is undemanding at 0.7x P/BV.

• 1H underlying DPU rose 6% YoY on the back of higher contributions from Suntec City mall and office as well as its UK acquisitions. Including capital top-up (past divestment gains) of SGD11.5m, DPU rose 16% YoY, accounting for c.53% of our full year estimates. Overall financing costs went up by 16bps in 1H and is expected to rise another 50bps by end 2022. The REIT has also slightly increased its hedge ratio to 56% (from 53%) with every 50bps expected to result in a 4.7% impact to DPU. Portfolio value remained stable (1H) as valuation gains from its Singapore portfolio (+1.4%) were offset by FX impact due to weaker AUD and GBP.

- Office momentum to continue with stronger rent reversion (2Q) of +5.7% (1Q: +5.3%, FY21: +3.2%), its sixteenth consecutive quarter of positive reversions. Management guided full year reversions to be in mid-single digits with limited vacancies at its assets. Suntec City office occupancy increased 0.6ppt QoQ to 99.4% rising to pre-COVID-19 levels. Approximately 316k sqft of lease were signed in 1H (FY21: 720k sqft) with 31% of them being new leases with demand driven by technology, media and telecommunications, and financial services sectors. Australian portfolio occupancy rose to 95% (+0.7ppt QoQ) with all assets registering improvements.
- Suntec City mall tenant sales 15% above pre-COVID-19 levels for May and June, mirroring strong retail sales growth seen post reopening in Singapore. Rent reversions at Suntec City mall and retail portfolio turned positive in 2Q (for the first time in the past two years) at +3.2%/2.7% respectively, and are expected to be positive for full year at 0-5%. Suntec City Mall occupancy registered a slight improvement to 96.1% (1Q: -96%). Asset enhancements are planned for east wing (capex SGD2m) which will result in 13% NLA increase and a 15% ROI to be completed by end 2022.
- Convention segment NPI turns positive with NPI (2Q) of SGD2.9m slightly earlier than our expectations with positive guidance for 2H, supported by strong domestic demand for consumer and corporate events.
- No changes to our earnings forecasts. Suntec's ESG score of 3.1 out of 4.0 is a notch above country median score. Thus we apply a 2% premium to our DDM-derived fair value.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (SGDm)	315	358	397	423	436
Net property income (SGDm)	200	255	279	288	298
Reported net profit (SGDm)	(116)	491	306	277	290
Total distributable income (SGDm)	209	247	258	266	273
DPS (SGD)	0.07	0.09	0.09	0.09	0.09
DPS growth (%)	(20.9)	16.9	3.2	1.9	1.6
P/B (x)	0.77	0.75	0.75	0.75	0.75
Dividend Yield (%)	4.6	5.4	5.6	5.7	5.8
Return on average equity (%)	(2.0)	8.3	5.0	4.5	4.6
Return on average assets (%)	(1.1)	4.3	2.6	2.3	2.4

Source: Company data, RHB

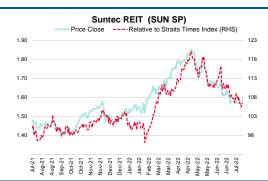
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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	5.3	(1.3)	(13.6)	2.6	7.4
Relative	3.1	(3.9)	(9.7)	5.0	5.7
52-wk Price low/h	1.40	- 1.85			



Source: Bloomberg

Overall ESG Score: 3.10 (out of 4)

E: EXCELLENT

All its buildings are rated highly by respective green mark standards in respective countries. For FY21, Suntec REIT's carbon emission, water and non-recyclable waste reduced by 11%,32% and 40% respectively compared to 2019 leve. The company has committed to reduce its intensity further by setting 2024 target.

S: GOOD

There were Zero cases of reportable work-related injuries for employees. Well diverse work profile with 65% of total employees being female and CSR initiatives include supporting partner for purple parade, SME help fund and Children's Wishing Well. Average training hours per employee was 32 hours per employee in FY21 exceeding its target of 26 hours.

G: GOOD

Has a well drawn-out whistle blowing policy for its employees. Experienced board with good mix of independent directors. Transparent and timely disclosure of market sensitive information updates.



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Financial Exhibits

Asia
Singapore
Property

Suntec REIT

SUN SP

Buy

Valuation basis

Dividend Discount Model

Key drivers

- Recovery in office/retail demand and contribution from acquisitions,
 H. High quality office and retail assets offers resilience,
 HI. Attractive valuation.

Key risks

- I. Sharp and prolonged impact on Suntec City mall and convention centre;
- II. Increased tenant defaults; and
- III. Sharp reduction in demand from WFH trends

Company Profile

Suntec REIT is a REIT established with the objective of investing in income-producing real estate properties which are used primarily for retail and office purposes.

Financial summary	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring EPS (SGD) -	0.04	0.17	0.11	0.09	0.10
EPS (SGD) -	0.04	0.17	0.11	0.09	0.10
DPS (SGD)	0.07	0.09	0.09	0.09	0.09
BVPS (SGD)	2.05	2.11	2.12	2.12	2.12
Return on average equity (%)	(2.0)	8.3	5.0	4.5	4.6
Weighted avg adjusted shares (m)	2,818.49	2,845.34	2,900.14	2,933.10	2,966.49

Valuation metrics		Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring P/E (x)		na	9.22	15.09	16.82	16.28
P/E (x)		na	9.22	15.09	16.82	16.28
P/B (x)		0.8	0.8	0.8	0.8	0.8
FCF Yield (%)		7.0	5.2	5.1	5.4	5.3
Dividend Yield (%)		4.6	5.4	5.6	5.7	5.8
EV/EBITDA (x)	-	6.91 -	10.82 -	9.86 -	9.69 -	9.47
EV/EBIT (x)	-	12.21 -	10.81 -	9.88 -	9.69 -	9.47

Income statement (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover	315	358	397	423	436
EBITDA	255	190	216	224	233
Depreciation and amortisation	(111)	0	(0)	(0)	0
Operating profit	144	191	216	224	233
Net interest	(93)	(94)	(107)	(110)	(111)
Income from associates & JVs	56	103	117	123	128
Pre-tax profit	(115)	516	306	277	290
Taxation	(0)	(25)	0	0	0
Recurring net profit	(116)	491	306	277	290

Cash flow (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Change in working capital	3	(61)	(66)	(67)	(82)
Cash flow from operations	322	243	267	280	278
Capex	(10)	(8)	(30)	(30)	(30)
Cash flow from investing activities	(1,149)	(83)	88	93	98
Dividends paid	(211)	(246)	(258)	(266)	(273)
Cash flow from financing activities	1,007	(120)	(350)	(342)	(352)
Cash at beginning of period	157	227	268	273	304
Net change in cash	180	40	5	31	25
Ending balance cash	338	267	274	304	328

Balance sheet (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total cash and equivalents	227	268	273	304	328
Tangible fixed assets	2	1	1	1	1
Total investments	10,966	11,384	11,483	11,543	11,604
Total assets	11,227	11,689	11,791	11,883	11,969
Short-term debt	678	500	650	650	650
Total long-term debt	4,148	4,419	4,264	4,264	4,264
Total liabilities	5,114	5,190	5,204	5,225	5,233
Shareholders' equity	5,830	6,052	6,139	6,211	6,288
Minority interests	85	99	99	99	99
Total equity	6,113	6,499	6,587	6,658	6,736
Net debt	4,599	4,651	4,641	4,610	4,586
Total liabilities & equity	11,227	11,689	11,791	11,883	11,969

Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Revenue growth (%)	(14.0)	13.5	10.9	6.4	3.3
Recurrent EPS growth (%)	(128.8)	0.0	(38.9)	(10.3)	3.3
Operating EBITDA margin (%)	80.7	53.1	54.5	53.0	53.3
Net profit margin (%)	(36.7)	137.0	76.9	65.6	66.4
Dividend payout ratio (%)	(180.9)	50.4	84.5	96.0	94.3
Capex/sales (%)	3.0	2.2	7.6	7.1	6.9
Interest cover (x)	1.55	2.02	2.03	2.04	2.10

Source: Company data, RHB



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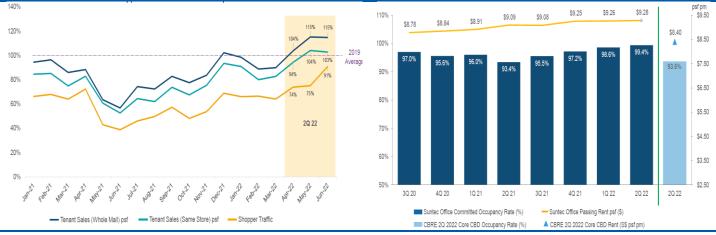
Figure 1: Suntec - fair value based on DDM

<u>DDM</u>	FY22F	FY23F	FY24F	FY25F	Terminal Value
DPU (SGD cts)	8.9	9.1	9.2	9.5	206.63
Intrinsic Value (SGD)	1.91				
ESG Premium/discount	0.04				
Target Price (SGD)	1.95				
Current price (SGD)	1.59				
Price upside (%)	22.6				
Distribution yield (%)	5.6				
Total return (%)	28.2				
Assumptions					
Risk-free rate (%)	2.8				
Beta	0.7				
Cost of equity (%)	6.7				
Terminal growth (%)	2.0				

Source: RHB

Figure 2: Retail shoppers traffic and tenant sales trend

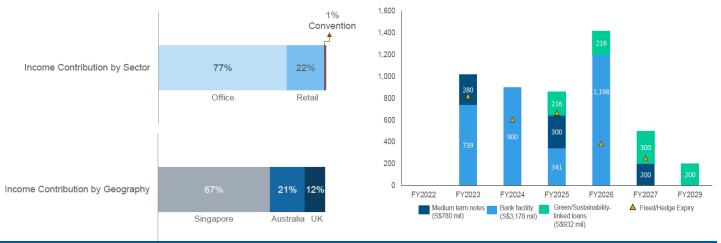
Figure 3: Suntec City Office occupancy and rental trend



Source: Company Data Source: Company Data

Figure 4: Income by sector and geography

Figure 5: Debt maturity profile



Source: Company Data Source: Company Data

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Recommendation Chart

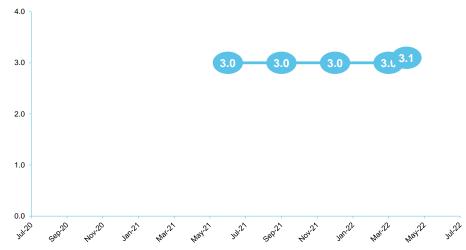


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2022-07-17	Buy	1.95	1.57
2022-04-26	Buy	2.00	1.84
2022-01-27	Buy	1.77	1.55
2021-09-29	Buy	1.72	1.41
2021-07-01	Buy	1.76	1.47
2021-06-17	Buy	1.72	1.47
2021-06-02	Buy	1.72	1.46
2021-01-27	Buy	1.79	1.58
2020-10-11	Buy	1.79	1.42
2020-06-30	Buy	1.78	1.41
2020-04-02	Buy	1.78	1.20
2020-01-03	Buy	2.08	1.85
2019-07-29	Buy	2.08	1.93
2019-06-19	Neutral	1.90	1.92
2019-01-24	Neutral	1.90	1.89

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

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Not Rated: Stock is not within regular research coverage

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