

Fu Yu Corp (FUYU SP)

interruptions in shipment schedules.

# Singapore Company Update

17 May 2022

Technology | Software & Services

# Neutral (Maintained)

Target Price (Return): SGD0.28 (+4%) Price (Market Cap): SGD0.27 (USD143m) ESG score: 3.00 (out of 4) Avg Daily Turnover (SGD/USD) 0.11m/0.08m

#### **Analyst**

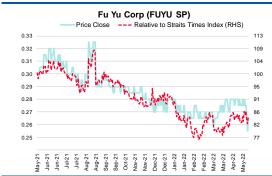
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# **Share Performance (%)**

	YTD	1m	3m	6m	12m
Absolute	(5.4)	(5.4)	(3.6)	(7.0)	(15.9)
Relative	(7.6)	(0.9)	3.3	(5.8)	(18.1)
52-wk Price low	/high (SGD	))		0.26	6 – 0.33



Source: Bloomberg

# • Maintain NEUTRAL and TP of SGD0.28, 4% upside. Fu Yu Corp's 1Q22 revenue and NPAT surged 147% and 17.6% to SGD85.6m and SGD6m with the inclusion of its supply chain management business (FYSCS), which contributed 57.6% of total revenue. Management expects deferment in order deliveries to its customers in China and Malaysia due to the COVID-19 lockdown and shortage of components, which was exacerbated by

**Supply Chain Business Pulling Its Weight** 

• New supply chain management business pulling its weight. As of 1Q22, its supply chain management business contributed 57.6% of total revenue and 21% of total gross profit. 1Q22 GPM was lowered to 13.3% vs 24.5% in 1Q21 as the supply chain management business yields a lower margin. However, FYSCS still recorded a net profit of SGD1.6m in 1Q22, which represents 26.7% of the group's total net profit. We believe that despite the lower margin, this business will continue to help to boost FUYU's profitability.

- China's COVID-19 lockdown will impact its manufacturing business. Shanghai's lockdown measures have prevented the group from making its deliveries to customers in that area, and on a broader scale, the COVID-19 situation in China has led to delays in shipment of raw materials due to port closures. Management expects its China manufacturing business to still remain impacted in 2Q22. In Malaysia, operations may experience delay in delivery of orders to customers due to global shortages of components, which are exacerbated by interruptions in shipment schedules.
- Challenges ahead. With ongoing challenges on its manufacturing business, mainly due to the COVID-19 situation in China as well as global shortage of components, we maintain NEUTRAL on the counter while awaiting management's rebranding of its manufacturing business and elevating FUYU's profile as an advanced solutions provider in the high precision plastics manufacturing industry. In addition, there is the impending launch of its new "smart factory" in Singapore in 3Q22, where management plans to drive business development and expand the breadth of services of its manufacturing business. Coupled which an attractive yield of 6.4% for FY22F, we think that shareholders are paid attractively to wait for the upcoming positive change.
- **ESG.** Using our in-house proprietary methodology, we derive an ESG score of 3.0, which is at the country median. As a result, we apply a 0% discount or premium to our TP.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (SGDm)	153	196	251	256	262
Recurring net profit (SGDm)	17	18	19	19	20
Recurring net profit growth (%)	(7.5)	4.0	5.4	2.6	6.7
Recurring P/E (x)	11.80	11.35	10.76	10.48	9.83
P/B (x)	1.2	1.3	1.3	1.2	1.2
P/CF (x)	6.05	8.88	19.31	7.34	6.74
Dividend Yield (%)	5.1	18.7	6.4	6.4	6.4
EV/EBITDA (x)	2.87	3.81	3.78	3.57	3.20
Return on average equity (%)	10.1	10.8	11.8	11.7	12.0
Net debt to equity (%)	net cash				

Source: Company data, RHB

# Overall ESG Score: 3.00 (out of 4)

## E: GOOD

FUYU places a high level of emphasis on achieving optimal standards of energy efficiency. This will help to contribute positively to environmental sustainability and also result in cost savings. It is constantly working to implement initiatives that can enhance energy efficiency in all aspects of its operations.

## S: GOOD

Zero incidents of workplace fatalities and non-compliance with forced or compulsory labour cases

#### G: GOOD

The company did not have any identified leaks, theft, or losses of customer confidential information

#### Note:

Small cap stocks are defined as companies with a market capitalisation of less than USD0.5bn.



# **Financial Exhibits**

Asia Singapore Technology

Fu Yu Corp

Neutral

#### Valuation basis

DCF-backed TP of SGD0.28

#### Key drivers

More cost-cutting and getting additional customers with better project margins to increase its utilisation rate and overall margins.

### Key risks

Downside risk is economic slowdown or recession. The converse represents the upside risk.

### **Company Profile**

Fu Yu Corp, an investment holding company, manufactures and supplies high-precision injection moulds and plastic parts in Asia. It is engaged in the manufacturing and sub-assembly of precision plastic parts and components; fabrication of precision moulds and dies; and trading and management services. It serves the information technology, telecommunications, automotive, medical, electronic, and electrical appliance sectors. FUYU was founded in 1978 and is headquartered in Singapore.

Financial summary (SGD)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring EPS	0.02	0.02	0.02	0.03	0.03
DPS	0.01	0.05	0.02	0.02	0.02
BVPS	0.23	0.20	0.21	0.22	0.23
Return on average equity (%)	10.1	10.8	11.8	11.7	12.0

Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring P/E (x)	11.80	11.35	10.76	10.48	9.83
P/B (x)	1.2	1.3	1.3	1.2	1.2
FCF Yield (%)	13.5	4.6	0.2	8.6	9.8
Dividend Yield (%)	5.1	18.7	6.4	6.4	6.4
EV/EBITDA (x)	2.87	3.81	3.78	3.57	3.20
EV/EBIT (x)	4.22	5.19	5.14	4.85	4.30

Income statement (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover	153	196	251	256	262
Gross profit	37	36	41	42	43
EBITDA	29	29	33	34	36
Depreciation and amortisation	(9)	(8)	(9)	(9)	(9)
Operating profit	20	22	24	25	27
Net interest	(0)	(0)	(0)	(0)	(0)
Pre-tax profit	20	21	24	25	27
Taxation	(3)	(4)	(6)	(6)	(6)
Reported net profit	17	18	19	19	20
Recurring net profit	17	18	19	19	20

Cash flow (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Change in working capital	9	(2)	(17)	(1)	(1)
Cash flow from operations	33	22	10	27	30
Capex	(6)	(13)	(10)	(10)	(10)
Cash flow from investing activities	(3)	(14)	(10)	(10)	(10)
Dividends paid	(10)	(37)	(13)	(13)	(13)
Cash flow from financing activities	(9)	(43)	(13)	(13)	(13)
Cash at beginning of period	88	107	84	71	76
Net change in cash	21	(34)	(12)	4	7
Ending balance cash	106	74	71	76	84

Balance sheet (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total cash and equivalents	107	84	71	76	83
Tangible fixed assets	52	58	59	61	61
Total investments	8	7	7	7	7
Total assets	223	211	242	249	261
Short-term debt	0	3	3	3	3
Total long-term debt	0	3	3	3	3
Total liabilities	51	57	82	83	85
Total equity	172	154	160	166	176
Total liabilities & equity	223	211	242	249	261

Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Revenue growth (%)	(21.0)	27.4	28.4	2.1	2.1
Recurrent EPS growth (%)	(7.5)	4.0	5.4	2.6	6.7
Gross margin (%)	24.0	18.6	16.3	16.4	16.5
Operating EBITDA margin (%)	19.1	15.0	13.1	13.2	13.6
Net profit margin (%)	11.0	9.0	7.4	7.4	7.8
Dividend payout ratio (%)	60.1	212.0	69.0	67.3	63.0
Capex/sales (%)	4.0	6.8	4.0	3.9	3.8
Interest cover (x)	61.3	72.8	2,201.4	2,259.7	2,410.7

Source: Company data, RHB



# **Recommendation Chart**

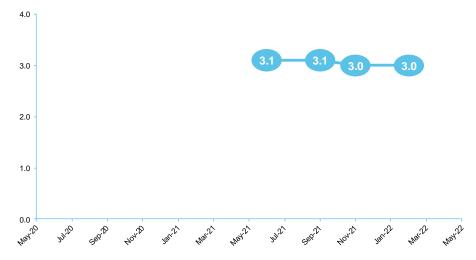


Date	Recommendation	Target Price	Price
2022-03-03	Neutral	0.28	0.27
2021-11-15	Neutral	0.30	0.28
2021-04-13	Buy	0.37	0.31
2021-01-25	Buy	0.33	0.29
2020-08-17	Buy	0.30	0.25
2020-04-13	Buy	0.28	0.22
2020-02-27	Buy	0.32	0.25
2020-01-15	Buy	0.29	0.28
2019-07-09	Buy	0.24	0.22

Source: RHB, Bloomberg

# Source: RHB, Bloomberg

# **ESG** Rating History



Source: RHB

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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

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Neutral: Share price may fall within the range of +/- 10% over the next

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Not Rated: Stock is not within regular research coverage

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Analyst	Company
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