

14 November 2022

Property | REITS

IREIT Global (IREIT SP)

Buy (Maintained)

Relatively Well Shielded; Stay BUY

Target Price (Return): SGD0.63 (+24%)
Price (Market Cap): SGD0.51 (USD428m)
ESG score: 3.00 (out of 4)
Avg Daily Turnover (SGD/USD) 0.35m/0.25m

- **BUY, new TP of SGD0.63 from SGD0.72, 24% upside with c.9% FY22F yield.** IREIT Global's 3Q22 update shows that it continues to rise above market challenges, with occupancy rate growth and rental rate escalations kicking in. While its occupancy rate should drop by c.11% in 4Q22 due to the exit of a tenant, management is in talks with several tenants and expects to backfill some space. IREIT is the best positioned among S-REITs against rate hikes, with no debt maturity and a near-full hedge until Nov 2026.
- **Backfilling underway at Darmstadt Campus.** Deutsche Telekom, the sole tenant at Darmstadt Campus (c.11% of overall income) will vacate the premises this month. There has been active interest from 12 potential tenants (both public and private sector). Management expects to convert some of this interest, but acknowledged that economic conditions have made it slightly challenging. The REIT's preference is to multi-let the asset and reduce tenant concentration risks – a strategy it has been actively been embarking on of late. We have assumed occupancy rates for this asset to be 50% and 75% over 2023 and 2024, in our model. IREIT's portfolio occupancy rate improved to 96.5% in 3Q22 (2Q22: 95%), mainly due to the German government body commencing its lease for four floors at Munster Campus and lease signings at Delta Nova IV and VI.
- **Rental rate escalation of 4.2% YoY kicks in** due to step-up rents and CPI indexation at its assets and current high inflation across the Eurozone. Rental collection is at 100%, highlighting its blue-chip tenant profile. Note that IREIT is not exposed to the steep rise in utility charges across Europe, as this is fully passed through and borne by tenants. For new leases signed in 3Q, rental reversion was slightly positive (+0.3%). For Darmstadt Campus, asking rental rates are currently in line with expiring and market rates – and we expect mostly flattish rental reversions for this asset.
- **Strong balance sheet.** IREIT has no debts maturing until Nov 2026, and has substantially hedged its EUR-denominated debt until then, with interest rate swaps and interest rate caps. As such, the impact of the sharp rise in interest rates should be minimal for the next three years. Its gearing of 30.6% is among the lowest for S-REITs, and provides debt headroom to pounce on good opportunities. Management noted that it is starting to see some cap rate expansion in the market, but will remain cautious and prudent on any acquisitions – it is prepared to wait for the right asset and price.
- **We trim FY23-24F DPU by 6% and 2% to reflect lower occupancy rates at Darmstadt Campus and our adjusted financing cost estimate.** We lift COE by 60bps to 8.1% on higher market risk premiums, resulting in a lower TP. IREIT's ESG score of 3.0 is on par with our country median, so we apply a 0% premium/discount to our intrinsic value to derive our TP.

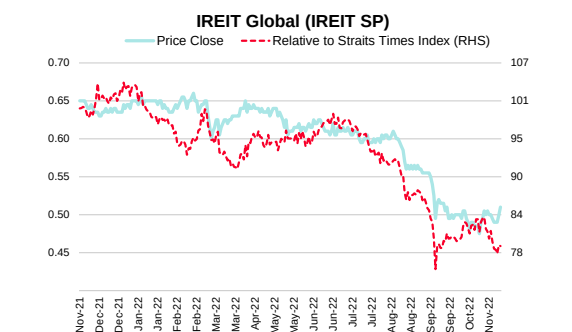
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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(21.5)	1.0	(16.4)	(18.4)	(20.9)
Relative	(24.9)	(3.0)	(14.2)	(18.5)	(20.6)
52-wk Price low/high (SGD)				0.48 – 0.66	



Source: Bloomberg

Overall ESG Score: 3.00 (out of 4)

E: GOOD

More than one third of IREIT's FY20 rental income is derived from green-certified buildings. Starting from 2020, every new tenant lease agreement now includes an ESG clause, aiming at reinforcing the REIT's ESG engagement strategy.

S: GOOD

The REIT manager has developed human resource strategies and policies that are premised on equal opportunities and fair employment practices. In 2020, insurance and healthcare benefits were upgraded to provide better coverage for employees and/or their spouses and children.

G: GOOD

The composition of the Board is also reviewed periodically to ensure that its size is appropriate and comprises directors with an appropriate mix of expertise, skills, experience and diversity to discharge their duties and responsibilities. There is good transparency and data disclosure, and improving engagement with stakeholders.

Note:

Small cap stocks are defined as companies with a market capitalisation of less than USD0.5bn.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (EURm)	37.8	52.2	62.2	61.9	65.8
Net property income (EURm)	31.6	41.0	52.6	52.3	55.3
Reported net profit (EURm)	16	128	41	50	48
Total distributable income (EURm)	24.0	34.4	36.8	36.1	39.2
DPS (EUR)	0.04	0.03	0.03	0.03	0.03
DPS growth (%)	(0.3)	(18.9)	(0.4)	(2.1)	8.5
P/B (x)	0.52	0.58	0.61	0.59	0.58
Dividend Yield (%)	10.7	8.7	8.6	8.5	9.2
Return on average equity (%)	4.1	24.2	6.6	7.9	7.4
Return on average assets (%)	2.3	14.2	4.0	4.8	4.5

Source: Company data, RHB

Financial Exhibits

Asia	Financial summary	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Singapore	Recurring EPS (EUR)	0.02	0.12	0.04	0.04	0.04
Property	EPS (EUR)	0.02	0.12	0.04	0.04	0.04
IREIT Global	DPS (EUR)	0.04	0.03	0.03	0.03	0.03
IREIT SP	BVPS (EUR)	0.64	0.58	0.54	0.56	0.57
Buy	Return on average equity (%)	4.1	24.2	6.6	7.9	7.4
	Weighted avg adjusted shares (m)	694.21	1,072.42	1,153.89	1,153.89	1,153.89
Valuation basis	Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
DDM	Recurring P/E (x)	14.19	2.77	9.30	7.65	7.91
	P/E (x)	14.19	2.77	9.30	7.65	7.91
Key drivers	P/B (x)	0.5	0.6	0.6	0.6	0.6
i. Income stability, long WALE and good quality tenants;	FCF Yield (%)	11.0	10.0	10.8	10.1	11.4
ii. Under-rented portfolio with room for upside;	Dividend Yield (%)	10.7	8.7	8.6	8.5	9.2
iii. Strong support from two renowned sponsors.	EV/EBITDA (x)	-	11.69	-	7.14	-
	EV/EBIT (x)	-	10.16	-	7.14	-
Key risks	Income statement (EURm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
i. Worsening of conflict in the Eurozone area impacting economies;	Total turnover	37.8	52.2	62.2	61.9	65.8
ii. Prolonged decline in office space demand post COVID-19;	EBITDA	23.0	34.7	47.0	47.3	51.3
iii. Tenant defaults.	Depreciation and amortisation	3.5	0.0	0.0	0.0	(1.0)
	Operating profit	26.4	34.7	47.0	47.3	50.3
	Net interest	(4.4)	(5.0)	(6.0)	(6.3)	(6.4)
	Pre-tax profit	22.2	151.5	45.8	55.7	53.9
	Taxation	(5.9)	(23.0)	(4.6)	(5.6)	(5.4)
	Recurring net profit	16.3	128.5	41.2	50.2	48.5
Company Profile	Cash flow (EURm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
IREIT Global is the first Singapore REIT established with the investment strategy of principally investing, directly or indirectly, in a portfolio of income-producing real estate in Europe. Assets are used primarily for office, retail and industrial (including logistics) purposes, as well as real estate-related assets.	Cash flow from operations	26.5	39.0	42.4	41.7	46.9
	Capex	(1.2)	(3.3)	(1.0)	(3.0)	(3.0)
	Cash flow from investing activities	(38.9)	(141.1)	(1.0)	(3.0)	(3.0)
	Dividends paid	(22.7)	(26.4)	(33.2)	(32.5)	(35.2)
	Cash flow from financing activities	30.2	110.6	(40.4)	(31.5)	(36.3)
	Cash at beginning of period	25.3	43.1	51.7	52.7	59.8
	Net change in cash	17.8	8.6	1.0	7.1	7.5
	Ending balance cash	43.1	51.7	52.7	59.8	67.4
	Balance sheet (EURm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Total cash and equivalents	43	52	53	60	67
	Total investments	721	976	982	998	1,009
	Total other assets	2	3	4	4	4
	Total assets	769	1,035	1,043	1,066	1,085
	Total long-term debt	265	329	333	337	341
	Total liabilities	327	416	416	421	426
	Shareholders' equity	442	619	628	645	658
	Total equity	442	619	628	645	658
	Net debt	222	277	280	277	273
	Total liabilities & equity	769	1,035	1,043	1,066	1,085
	Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Revenue growth (%)	6.2	37.9	19.3	(0.5)	6.4
	Recurrent EPS growth (%)	(78.7)	411.5	(70.2)	21.6	(3.3)
	Operating EBITDA margin (%)	60.8	66.5	75.5	76.4	77.9
	Net profit margin (%)	43.0	246.3	66.3	81.1	73.7
	Dividend payout ratio (%)	151.8	24.1	80.4	64.8	72.7
	Capex/sales (%)	3.1	6.4	1.6	4.8	4.6
	Interest cover (x)	6.00	6.89	7.80	7.53	7.89

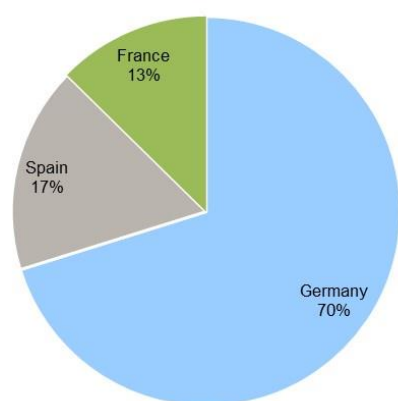
Source: Company data, RHB

Figure 1: DDM valuation

	FY22F	FY23F	FY24F	FY25F	Terminal value
DPU (SG cents)	4.28	4.08	4.43	66.56	66.6
Intrinsic value (SGD)	0.63				
ESG premium/discount (SGD)	0.00				
TP (SGD)	0.63				
Current price (SGD)	0.51				
Price upside (%)	23.5				
Distribution yield FY20F (%)	8.4				
Total return (%)	31.9				
Assumptions					
Risk-free rate (%)	2.5%				
Beta	0.9				
Cost of equity (%)	8.1%				
Terminal growth (%)	1.0%				
Equity risk premium	6.1%				
Market risk return	9.3%				

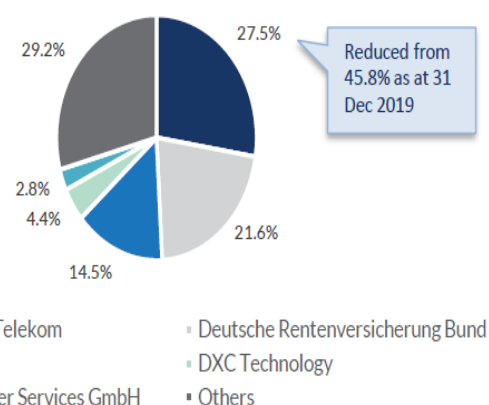
Source: Company data, RHB

Figure 2: Asset breakdown; total assets are valued at EUR1bn



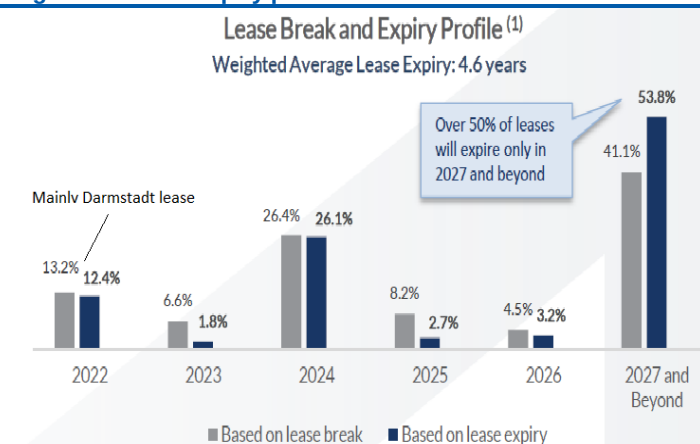
Source: Company data, RHB

Figure 3: Key tenant exposure



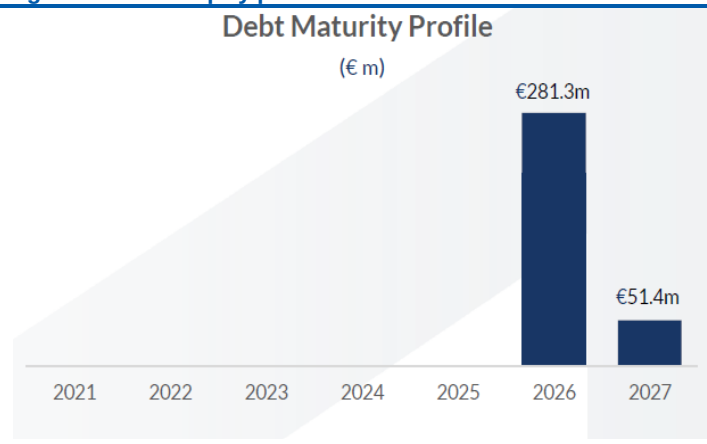
Source: Company data

Figure 4: Lease expiry profile



Source: Company data

Figure 5: Debt expiry profile



Source: Company data

Recommendation Chart

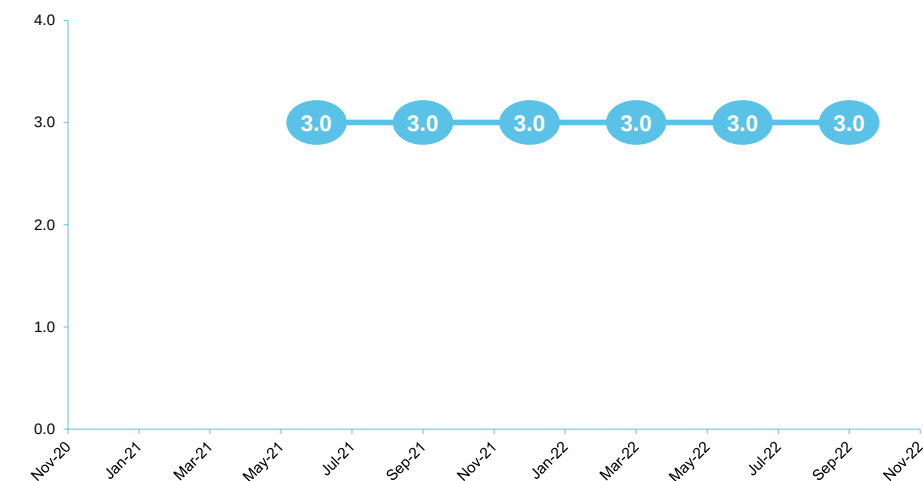


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2022-08-14	Buy	0.72	0.61
2022-02-28	Buy	0.74	0.65
2021-11-14	Buy	0.74	0.65
2021-08-26	Buy	0.74	0.64
2020-11-16	Buy	0.70	0.63
2020-05-21	Buy	0.83	0.62
2020-04-12	Buy	0.83	0.58
2020-03-02	Buy	0.92	0.71

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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