Small Cap RHB**+** Asean Research

Complian Malaysia Results Review

28 August 2020

Rubberex Corporation (RBRX MK)

High ASP Beneficiary; Keep BUY

Consumer Non-cyclical | Rubber Products

Buy (Maintained)

Target Price (Return):	MYR6.60 (17.9%)
Price:	MYR5.60
Market Cap:	USD372m
Avg Daily Turnover (MYR/USD)	55.4m/13.0m

Analyst

- Keep BUY with higher DCF-derived MYR6.60 TP from MYR1.68, 18% upside and 1% yield. Our TP implies 16.9x FY21F P/E - a 35% discount against the sector average. 1H20 earnings beat expectations. Rubberex Corp also announced a 2-for-1 bonus issue. In view of the uptrend in COVID-19 cases, we believe that gloves ASP has increased. Consequently, we raise our RBRX earnings forecasts and TP.
- Earnings beat expectation. 1H20 core earnings of MYR32m were better than expected. Note that this makes up 213% of our FY20 full-year estimate. The earnings outperformance was due to higher-than-expected revenue - possibly caused by much better sales volumes and ASPs.
- 1H20 net income surged 1,148% YoY. 1H20 revenue increased 46% YoY to MYR154.5m, as sales volumes improved with better ASPs. In line with the better revenue and good cost controls, EBIT margins improved to 24.9% in 1H20 vis-à-vis 1H19's 6.1%.
- 2Q20 earnings improved significantly. Revenue increased 33% to MYR88.1m due to the increase in volumes with better ASPs. In line with stable costs, EBIT margins improved to 27.9% in 2Q20 vs last quarter's 10.6%. All these factors supported the company's 2Q20 net income surge (+1,191% QoQ).
- 2-for-1 bonus issue announced. The ex-date will be determined later. The corporate exercise aims to enhance the stock's trading liquidity and marketability. This exercise's expected completion date: 2H20.
- · Prospects. RBRX's orderbook has been secured up to 1H21. Its next capacity expansion should commence later this year, with earnings contributions possibly seen in 4Q20. The new factory is already completed, and is now waiting for its electricity and gas supply. We expect earnings contributions from this new factory to start in October.
- BUY with a higher MYR6.60 TP. We have increased FY20F-22F earnings by 424-595% to reflect the higher ASPs - in line with industry trends. The higher TP is in line with the better earnings estimates. In the near term, we expect RBRX to register a stronger set of results in 3Q20, in line with the higher ASP trend in the industry. In the long run, RBRX is a beneficiary of the long-term uptrend in global gloves consumption.
- · Risks. The biggest near-term risk is a faster-than-expected discovery of a safe and effective COVID-19 vaccine being made available globally. Our base case scenario is for ASPs to normalise in the long run once such a safe and effective vaccine is globally available. See Page 3 for details.

Forecasts and Valuation	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total turnover (MYRm)	205	223	327	373	398
Recurring net profit (MYRm)	9	11	82	108	118
Recurring net profit growth (%)	-	30.7	623.9	31.7	8.6
Recurring P/E (x)	147.78	124.40	18.90	14.36	13.21
P/B (x)	6.0	6.9	6.2	5.0	4.1
P/CF (x)	29.16	12.44	18.42	13.42	11.76
Dividend Yield (%)	0.3	0.4	2.4	3.1	3.4
EV/EBITDA (x)	52.40	53.63	12.54	9.42	8.40
Return on average equity (%)	-	5.4	35.5	36.5	31.2
Net debt to equity (%)	9.6	net cash	net cash	net cash	net cash

Source: Company data. RHB

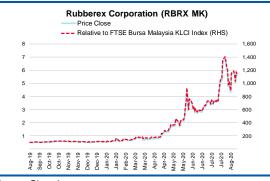
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rice:	MYR5.60
larket Cap:	USD372m
vg Daily Turnover (MYR/USD)	55.4m/13.0m

Alan Lim, CFA +603 9280 8890 alan.lim@rhbgroup.com



Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	937.0	40.0	137.3	661.9	1031.3
Relative	939.1	42.3	130.2	658.6	1033.6
52-wk Price low	ı/high (MYR)		0.4	8 – 6.89



Source: Bloomberg

Note:

Small cap stocks are defined as companies with a market capitalisation of less than USD1bn.



Small Cap **Asean Research**

Consumer Non-cyclical | Rubber Products

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Financial Exhibits

Financial summary (MYR)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22
Recurring EPS	0.04	0.05	0.30	0.39	0.42
DPS	0.02	0.02	0.13	0.18	0.19
BVPS	0.94	0.81	0.90	1.12	1.35
Return on average equity (%)	-	5.4	35.5	36.5	31.2
Valuation metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22
Recurring P/E (x)	147.78	124.40	18.90	14.36	13.21
Р/В (х)	6.0	6.9	6.2	5.0	4.1
FCF Yield (%)	2.0	5.0	1.9	5.8	6.8
Dividend Yield (%)	0.3	0.4	2.4	3.1	3.4
EV/EBITDA (x)	52.40	53.63	12.54	9.42	8.4
EV/EBIT (x)	100.87	77.66	13.44	9.95	8.8
Income statement (MYRm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22
Total turnover	205	223	327	373	39
Gross profit	26	32	126	162	176
EBITDA	25	26	121	157	17
Depreciation and amortisation	(12)	(8)	(8)	(8)	(9
Operating profit	13	18	113	149	16
Net interest	(3)	(2)	(1)	(1)	(1
Pre-tax profit	10	16	113	148	16
Taxation	(1)	(4)	(30)	(40)	(43
Reported net profit	9	11	82	108	11
Recurring net profit	9	11	82	108	11
Cash flow (MYRm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-2
Cash flow from operations	44.0	113.6	84.4	115.8	132.
Capex	(18.9)	(43.0)	(55.0)	(25.0)	(26.3
Cash flow from investing activities	(18.8)	(43.3)	(55.0)	(25.0)	(26.3
Dividends paid	(4.0)	(5.0)	(37.0)	(48.7)	(52.9
Cash flow from financing activities	(27.6)	(39.3)	(37.2)	(50.6)	(54.8
Cash at beginning of period	26.1	23.9	56.1	48.6	99.
Net change in cash	(2.3)	30.9	(7.9)	40.2	51
Ending balance cash	23.7	54.8	48.2	88.7	150.
Balance sheet (MYRm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-2
Total cash and equivalents	24	56	47	87	13
Tangible fixed assets	87	125	169	183	19
Total assets	295	270	325	392	46
Short-term debt	31	11	11	12	1
Total long-term debt	13	1	1	1	
Total liabilities	80	65	74	82	9
Total equity	214	205	250	310	37
Total liabilities & equity	295	270	325	392	46
Key metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-2
Revenue grow th (%)	0.0	8.6	46.7	14.2	6
Recurrent EPS grow th (%)	0.0	18.8	558.1	31.7	8.
Gross margin (%)	12.8	14.2	38.6	43.5	44
Operating EBITDA margin (%)	12.1	11.5	37.1	42.1	42
Net profit margin (%)	4.2	5.1	25.1	29.0	29
Dividend payout ratio (%)	46.2	44.4	45.0	45.0	45
Capex/sales (%)	9.2	19.3	16.8	6.7	6.

Source: Company data, RHB

Malaysia Consumer Non-cyclical **Rubberex Corporation RBRX MK** Buy

Valuation basis DCF.

Asia

Key drivers

- i. Sales volumes; ii. USD/MYR;
- iii. Nitrile butadiene prices.

Key risks

- i. Lower-than-expected sales volumes;ii. Lower-than-expected USD/MYR;
- iii. Higher-than-expected raw material prices.

Company Profile

RBRX produces nitrile disposable, household, industrial gloves.



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Figure 1: 2Q20 results snapshot

FYE Dec (MYRm)	2Q19	1Q20	2Q20	QoQ (%)	YoY (%)	1H19	1H20	YoY (%)	Comments
Revenue	55.6	66.4	88.1	32.6	58.3	106.1	154.5	45.6	Significant increases in sales volumes.
EBIT	3.3	10.6	27.9	162.8	758.0	6.5	38.5	491.3	
EBIT margin (%)	5.8	16.0	31.7			6.1	24.9		
Interest expense	(0.6)	(0.1)	(0.1)	(39.6)	(86.2)	(1.2)	(0.2)	82.4	
Pre-tax profit	2.7	10.5	27.8	165.4	943.5	5.3	38.3	623.9	
Pre-tax margin (%)	4.8	15.8	31.6			5.0	24.8		
Тах	(0.3)	(1.2)	(4.9)	296.9	1,702.2	(0.9)	(6.1)	(550.2)	
Effective tax rate (%)	10.1	11.7	17.5			17.7	15.9		
Loss from discontinued operations	(0.6)	0.0	0.0	n.a.	(100.0)	(1.8)	0.0	(100.0)	
Net profit	1.8	9.3	23.0	148.0	1,190.8	2.6	32.2	1,147.5	1H20 makes up 211% of
Net margin (%)	3.2	13.9	26.1			2.4	20.9		our FY20 estimates.
Core net profit	1.8	9.3	23.0	148.0	1,190.8	2.6	32.2	1,147.5	Above expectations
Core net margin (%)	3.2	13.9	26.1			2.4	20.9		

Source: Company data

Our base case assumption for COVID-19 vaccine development. Our base case scenario is for a safe and effective vaccine to be made available in the US in 1H21 under an Emergency Use Authorisation. This should eventually lead to lower gloves demand in 2H21 – assuming new COVID-19 cases decline by then. As 85% of gloves demand is from the medical segment, lower COVID-19 cases should lower demand from this sector. However, it is impossible to determine if any of the vaccine candidates currently under trial will work, as even the most promising Phase 2 results can still end up as failures under Phase 3, as denoted by the <u>US Food & Drug Administration</u>.

We will be monitoring the progress of such vaccine developments closely, given that this is one of the potential leading indicators for lower new COVID-19 cases ahead.

The biggest risk is for a vaccine being made available in September, although this possibility looks low at this juncture. Five leading vaccine players are in Stages 2 or 3, and we think it is possible that the first dose will be available in 1H21. The vaccine players include Sinovac Biotech, Sinopharm, AstraZeneca, Moderna, and Pfizer. Based on Citeline data, we gather that these five companies aim to deliver first doses of COVID-19 vaccines with different targets, ranging between September and December.

Out of the five, which are in or about to enter Phase 3 trials, AstraZeneca aims to roll out its vaccine in September – this is the earliest date vis-à-vis its peers. CEO Pascal Soriot said the pharmaceutical giant was on track to begin rolling out up to 2bn doses of a coronavirus vaccine in September if ongoing trials prove successful.

Other risks: Higher-than-expected supply from China, lower-than-expected sales volumes, and volatile currency movements and/or raw material prices.

Earnings sensitivity to change with ASPs. For every 1% change in ASP, we expect RBRX's FY20F-22F earnings to change by 1.5-1.8% in the same direction.



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Figure 2: DCF valuation

FYE Dec (MYRm)	FY20F	FY21F	FY22F	FY23F	FY24F	FY25F	FY26F	FY27F	FY28F	FY29F	Terminal
CFO	84	116	132	160	204	232	257	282	307	331	
+ Interest (1-tax rate)	0	0	0	0	0	0	0	0	0	0	
- capex	(55)	(25)	(26)	(28)	(29)	(30)	(32)	(34)	(35)	(37)	
Free cash flow to firm (FCFF)	30	91	106	133	175	202	226	249	272	294	3,416
Discount factor	0.88	0.78	0.68	0.60	0.53	0.47	0.41	0.36	0.32	0.28	0.28
PV of FCFF	26	71	73	80	93	95	93	91	87	83	966
Risk-free	4.0%	_									
Beta	1.07										
Cost of equity	10.4%							`			
WACC	11.9%										
Terminal growth	3.0%	-									
Enterprise value (MYRm)	1,758	-									
Cash	76										
- Debt	(4)										
Equity value (MYRm)	1,830										
Number of shares (m)	277										
Fair value (MYR)	6.60										

Figure 3: Key assumptions

Key assumptions	FY20F	FY21F	FY22F
Installed capacity for nitrile (m ppa)	2,000	2,500	3,000
ASP change YoY	9%	23%	0%
Average USD/MYR	4.225	4.025	4.025
Utilisation rate	72%	90%	90%
Sourco: PUP			

Source: RHB

Recommendation Chart



Date	Recommendation	Target Price	Price
2020-04-28	Buy	1.68	1.29
Source: RHE	3, Bloomberg		

Source: RHB, Bloomberg



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Trading Buy:	
	term outlook remains uncertain
Neutral:	Share price may fall within the range of +/- 10% over the next
	12 months
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KUALA LUMPUR

RHB Investment Bank Bhd Level 3A, Tower One, RHB Centre Jalan Tun Razak Kuala Lumpur 50400 Malaysia Tel : +603 9280 8888 Fax : +603 9200 2216

BANGKOK

RHB Securities (Thailand) PCL 10th Floor, Sathorn Square Office Tower 98, North Sathorn Road, Silom Bangrak, Bangkok 10500 Thailand Tel: +66 2088 9999 Fax :+66 2088 9799

JAKARTA

PT RHB Sekuritas Indonesia

Revenue Tower, 11th Floor, District 8 - SCBD Jl. Jendral Sudirman Kav 52-53 Jakarta 12190 Indonesia Tel : +6221 509 39 888 Fax : +6221 509 39 777

SINGAPORE

RHB Securities Singapore Pte Ltd.

10 Collyer Quay #09-08 Ocean Financial Centre Singapore 049315 Tel : +65 6533 1818 Fax : +65 6532 6211

