RHB Small Cap Asean Research

UEM Sunrise (UEMS MK)

Hit By Various Impairments, Again...; NEUTRAL

- Maintain NEUTRAL and MYR0.38 TP, 6% upside. UEM Sunrise's earnings missed expectations again. Apart from the usual high operating cost structure and finance costs, 4Q21 earnings were also hit by several impairments and write-downs on inventories, projects and investment properties. Despite a higher sales target of MYR1.5bn set for FY22, we think earnings will take time to turn around especially given the current high building material prices and shortage of labour.
- 4Q21 results. Earnings continued to disappoint, as 4Q21 numbers were hit by MYR88m in impairments and write-downs (MYR29.2m write-down on Estuari and Symphony Hills, MYR20.6m impairment on Regent Park in East Ledang and a MYR12.8m write-down on Marina Walk). Meanwhile, the construction of key projects such as Residensi Allevia, Residensi AVA, KAIA Heights, Serene Heights and Residensi Astrea are still very much at the early stage of construction. Net gearing crept up to 0.5x as at 4Q21, from 0.4x last year. As a result, total finance costs increased by 9% YoY to MYR144.7m in FY21.
- Property sales strengthened in 4Q21. New property sales were at MYR544.7m in 4Q21, vs MYR208.3m in 3Q21. Full-year sales reached MYR1.46bn (vs MYR1.1bn in FY20), surpassing management's target of MYR1.2bn. Residensi AVA Kiara Bay was the biggest contributor, raking in MYR438.4m in sales, followed by Residensi Allevia MYR215.7m. The newly launched KAIA Heights in Equine had a 37% take-up rate, contributing MYR125.1m in sales. Management has successfully brought down unsold completed inventory to MYR397m, from MYR425m in 3Q21.
- A higher sales target of MYR1.5bn. UEMS plans to roll out MYR3.3bn worth of projects in FY22. The key projects include Taman Connaught Cheras (GDV: MYR550m), the next two blocks of KAIA Heights and MK31 (indicative GDV: MYR740m) and, potentially, the Collingwood project in Australia (GDV: MYR790m). The launch of Taman Pertama Cheras will be delayed, as the project is still pending some approvals from the Cabinet on potential land acquisition by MRT Corp.
- Further cut in earnings. We maintain our FY22-23 earnings forecasts. We think earnings will take time to turn around. The stubbornly high building material prices would make cost-cutting efforts even more challenging. 4Q21 unbilled sales increased to MYR2.4bn, vs MYR2.2bn in 3Q21.
- **ESG.** Based on our in-house proprietary methodology, we derived an ESG score of 3.1 for UEMS. Our revised TP includes a 2% ESG premium, based on an unchanged 85% discount to our adjusted RNAV.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (MYRm)	1,137	1,211	1,268	1,419	1,501
Recurring net profit (MYRm)	(277)	(214)	26	71	97
Recurring net profit growth (%)	(206.3)	(22.7)	-	171.3	36.7
Recurring EPS (MYR)	(0.06)	(0.04)	0.01	0.01	0.02
Recurring P/E (x)	na	na	68.75	25.34	18.54
P/B (x)	0.26	0.27	0.27	0.26	0.26
Dividend Yield (%)	na	na	na	na	na
Return on average equity (%)	(3.8)	(3.1)	0.4	1.0	1.4
Net debt to equity (%)	37.9	49.4	50.9	51.8	51.6
Net debt to equily (%)	37.9	49.4	50.9	31.8	0.10

Source: Company data, RHB

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Neutral (Maintained)

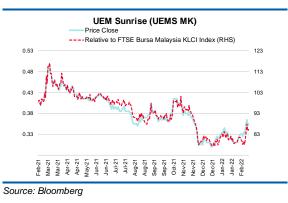
Target Price (Return):	MYR0.38 (+6%)
Price (Market Cap):	MYR0.36 (USD429m)
ESG score:	3.10 (out of 4)
Avg Daily Turnover (MYR/USD)	0.83m/0.20m

Analyst

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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	10.9	10.9	1.4	(2.7)	(12.4)
Relative	9.7	7.0	(2.8)	(6.9)	(13.7)
52-wk Price low	/high (MYR)		0.30	0 – 0.50



Overall ESG Score: 3.10 (out of 4)

E: GOOD

UEMS is stringent on the appointment of vendors based on work quality and track record. All of its projects are designed with sustainability features that promote green living. The company also practises waste management and efficient utilisation of electricity and water.

S: EXCELLENT

UEMS emphasises on customer satisfaction and addresses defects effectively (89.8% of defects lodged were settled within 30 days, an improvement from 78.4% in 2018). The company is also involved in various charity events to help provide educational support and address social issues.

G: EXCELLENT

58% of UEMS' board members are independent. The company has an in-house investor relations team and holds investor meetings regularly, embodying good transparency and disclosure practices.

Note:

Small cap stocks are defined as companies with a market capitalization of less than USD0.5bn.



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Financial Exhibits

Asia	Financial summary (MYR)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Malaysia	Recurring EPS	(0.06)	(0.04)	0.01	0.01	0.02
Property	EPS	(0.06)	(0.04)	0.01	0.01	0.02
UEM Sunrise	BVPS	1.36	1.32	1.33	1.34	1.36
UEMS MK	Return on average equity (%)	(3.8)	(3.1)	0.4	1.0	1.4
Neutral	Return on average assets (%)	(2.0)	(1.6)	0.2	0.5	0.7
Valuation basis	Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
85% discount to RNAV	Recurring P/E (x)	na	na	68.75	25.34	18.54
	P/B (x)	0.3	0.3	0.3	0.3	0.3
Key drivers	EV/EBITDA (x)	60.13	na	37.91	25.47	21.78
 New property sales' Substantial increase in foreign direct investments 	Income statement (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
in Iskandar	Total turnover	1,137	1,211	1,268	1,419	1,501
Key risks	Gross profit	299	220	340	411	448
-	EBITDA	68	(22)	121	184	217
Better-than-expected market conditions	Depreciation and amortisation	(57)	(56)	(56)	(56)	(56)
Common Des file	Operating profit	11	(78)	64	127	161
Company Profile	Net interest	(133)	(145)	(95)	(95)	(97)
UEM Sunrise (previously known as UEM Land) is a	Pre-tax profit	(186)	(210)	37	99	136
company under Khazanah Nasional. It is the developer undertaking developments in Nusajaya Iskandar	Taxation	(81)	2	(10)	(28)	(38)
	Reported net profit	(268)	(209)	26	71	97
	Recurring net profit	(277)	(214)	26	71	97
	Cash flow (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Change in working capital	197	112	(36)	(172)	(112)
	Cash flow from operations	177	74	108	17	100
	Capex	(271)	0	(97)	0	(3)
	Cash flow from investing activities	(207)	64	(97)	11	(3)
	Cash flow from financing activities	565	94	(23)	(22)	(21)
	Cash at beginning of period	1,057	1,086	853	543	686
	Net change in cash	535	232	(13)	6	76
	Ending balance cash	1,593	1,318	840	549	762
	Balance sheet (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Total cash and equivalents	1,303	858	548	691	539
	Tangible fixed assets	5,833	5,512	5,553	5,485	5,432
	Intangible assets	621	621	621	621	621
	Total investments	2,796	2,996	2,996	2,996	2,996
	Total other assets	589	749	816	883	955
	Total assets	13,480	12,978	12,795	13,189	13,187
	Short-term debt	1,493	1,000	850	700	550
	Total long-term debt	2,600	3,213	3,170	3,564	3,594
	Total liabilities	6,109	6,183	5,974	6,296	6,197
	Shareholders' equity	6,902	6,692	6,718	6,789	6,886
	Minority interests	469	103	103	104	105
	Total equity	7,371	6,795	6,821	6,893	6,991
	Total liabilities & equity	13,480	12,978	12,795	13,189	13,187
	Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Revenue growth (%)	(60.9)	6.5	4.7	11.9	5.8
	Recurring net profit growth (%)	(206.3)	(22.7)	0.0	171.3	36.7
	8 1 6 ()			0.0	171.3	36.7
	Recurrent EPS growth (%) Gross margin (%)	(200.5) 26.3	(26.7)		29.0	29.8
		/h 1	18.1	26.8	29.0	29.8
	Recurring net profit margin (%)	(24.4)	(17.7)	2.1	5.0	6.5

Source: Company data, RHB

See important disclosures at the end of this report Market Dateline / PP 19489/05/2019 (035080)



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Results At a Glance

Figure 1: Quarterly results review

FYE Dec (MYRm)	4Q20	3Q21	4Q21	QoQ (%)	YoY (%)	FY20	FY21	YoY (%)	Comments
Turnover	611.6	213.0	496.3	133.0	(18.9)	1,136.9	1,211.2	6.5	
Property Development									
- Direct development	581.2	176.1	264.4	50.2	(54.5)	1,011.8	872.1	(13.8)	4Q21 revenue was mainly contributed by Residensi Solaris Parq, Aspira ParkHomes, Serene Heights Bangi as well as recognition of several industrial plots in SiLC Ph 3.
- Developed land sales	1.7	15.7	206.5	1217.6	11836.2	22.7	242.2	n.m.	
- Strategic land sales	0.0	0.0	0.0	n.m.	n.m.	0.0	0.0	n.m.	
Property Investment	15.7	12.8	17.7	38.2	12.6	68.2	60.6	(11.2)	
Others	0.0	0.0	0.0	n.m.	n.m.	0.0	0.0	n.m.	
EBIT	16.0	(2.7)	(122.1)	4475.9	(861.6)	(12.6)	(83.5)	561.5	
EBIT margin (%)	2.6	(1.3)	(122.1)		(001.0)	(1.1)	(6.9)	001.0	
0 ()		()							
Net interest	(39.2)	(37.5)	(35.3)	(5.7)	(9.8)	(126.2)	(144.7)	14.7	
Pretax profit	(73.0)	(38.9)	(149.0)	282.9	104.0	(203.5)	(215.2)	5.8	
Pretax margin (%)	(11.9)	(18.3)	(30.0)			(17.9)	(17.8)		
Taxation	(66.3)	(9.4)	(4.7)	(50.0)	(92.9)	(80.9)	1.8	(102.2)	
Tax rate (%)	(90.8)	(24.2)	(3.2)			(39.7)	0.8		
	(1.1)								
Minority interest	(1.4)	(2.0)	1.5	n.m.	n.m.	(0.6)	(0.9)	n.m.	
Net profit	(140.7)	(50.4)	(152.3)	202.2	8.2	(284.9)	(214.3)	n.m.	Headline net profit in 4Q21 was hit
									by MYR88m impairment provisions for inventories, assets and properties.
Core net profit	(140.7)	(50.4)	(152.3)	202.2	8.2	(266.5)	(214.3)	n.m.	Below expectations
	(0.7)	(1.0)	(2.0)	n		(5.5)	(4.2)	n	
EPS (sen)	(2.7)	(1.0)	(3.0)	n.m.	n.m.	(5.5)	(4.3)	n.m.	
Gross DPS (sen)	0.0	0.0	0.0			0.0	0.0		
NTA/share (MYR)	1.4	1.4	1.3			1.4	1.3		

Source: Company data, RHB



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Figure 2: RNAV estimate

Projects	Location		Remaining land (acres)	Remaining GDV (MYR m)	Stake	NPV @ 11%
Ongoing projects			(
East Ledang	Iskandar Puteri		98.1	1,683.7	100%	174.2
Nusa Idaman	Iskandar Puteri		20.3	932.8	100%	96.5
Nusa Bayu	Iskandar Puteri		36.5	447.4	100%	108.3
Estuari	Iskandar Puteri		210.6	3,850.6	100%	158.7
Aspira Lakehomes, Gerbang Nusajaya	lskandar Puteri		13.6	223.3	100%	18.2
Almas, Puteri Harbour	lskandar Puteri		0.0	1,385.5	100%	124.1
Mall of Medini	lskandar Puteri		26.2	2,097.0	55%	72.3
Horizon Hills	Iskandar Puteri		318.6	1,999.8	50%	98.7
Emerald Bay	Iskandar Puteri		90.3	3,246.6	40%	107.1
Nusajaya Tech Park	Iskandar Puteri		381.9	3,158.0	40%	80.4
	Selangor		192.9		100%	177.3
Serene Heights	•			3,010.7		
Radia Bukit Jelutong	Selangor		7.5	1,038.9	50%	32.5
Residensi Astrea	KL		0.0	324.6	100%	28.8
Solaris Parq	KL		14.1	1,656.2	100%	171.4
KAIA Heights, Equine Park	Selangor		14.3	655.0	100%	38.0
Collingwood Melbourne	Australia		1.3	786.5	100%	88.6
Pipeline projects						
Gerbang Nusajaya	Iskandar Puteri		2,122.0	28,320.4	100%	1,401.7
Gerbang Nusantara	Iskandar Puteri		101.4	501.9	100%	44.5
Fraser Metropolis	Johor		2,500.0	15,000.0	60%	297.7
Artisan Hills, Kajang	Selangor		65.0	1,485.9	100%	107.0
Angkasa Raya	KL		1.6	1,903.6	100%	114.2
MK 31	KL		12.4	742.0	100%	72.3
Taman Pertama, Cheras	KL		11.5	1,108.0	100%	47.5
Dutch Lady land in PJ	KL		9.9	1,290.0	100%	73.8
Kiara Bay	KL		72.7	16,705.2	50%	464.6
Durban	South Africa		30.7	1,631.9	100%	114.7
			Remaining land	Est. GDV		
Catalyst development	Location		(acres)	(MYR m)	Stake	NPV @ 10%
Puteri Harbour	Iskandar Puteri		96.3	503.4	100%	61.3
Afiat Healthpark	Iskandar Puteri		28.2	61.4	100%	8.7
Sireh Park	Iskandar Puteri		343.0	448.2	100%	60.1
Silen Faik	Iskanual Pulen		343.0	440.2	100%	60.1
Undeveloped landbank			Remaining land	Market value		
Nuaciona	l and officiancy		U		Ctoles	
Nusajaya	Land efficiency	- -	(acres)	(MYR psf)	Stake	Net surplus
Pocket lands / others		0.70	435.8	100	100%	996.6
Outside Nusajaya						
Klang Valley (Segambut / Mont' Kiara, Bukit Mahkamah)		0.70	27.4	300	100%	188.0
Total NPV and net surplus						5,627.8
Unbilled sales						152.0
NTA						6,691.8
Total RNAV						12,471.6
Share base						5,058.5
RNAV/share						2.47
Discount to RNAV						85%
Intrinsic value						0.37
ESG premium						2%
Target price (MYR)						0.38
						0.30

Source: RHB



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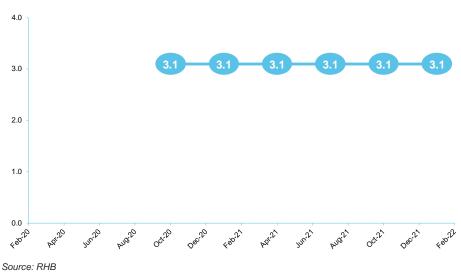
Recommendation Chart



Date	Recommendation	Target Price	Price
2021-11-24	Neutral	0.38	0.35
2021-08-25	Neutral	0.41	0.37
2021-05-30	Neutral	0.45	0.42
2021-05-25	Buy	0.50	0.41
2021-03-25	Buy	0.53	0.45
2020-08-24	Buy	0.55	0.41
2020-06-08	Buy	0.70	0.52
2020-03-25	Trading Buy	0.42	0.32
2020-02-24	Neutral	0.70	0.62
2019-11-27	Neutral	0.82	0.72
2019-08-29	Buy	0.99	0.67
2019-04-22	Buy	1.14	0.98

Source: RHB, Bloomberg

ESG Rating History





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