

## **Indonesia** Results Review

28 April 2023

the above-trend P/BV valuation.

Financial Services | Banks

## **Buy** (Maintained)

IDR9,150 (USD76,696m)

IDR10,700 (+17%)

3.30 (out of 4)

599,216m/39.7m

## Bank Central Asia (BBCA IJ)

## Strong Fundamentals Shining Through; Stay BUY

Stay BUY, new IDR10,700 TP, from IDR9,800, 17% upside with c.2% yield.
 Bank Central Asia's 1Q23 results are within expectations, with robust NII growth and lower provisions being key earnings drivers. The bank is poised for healthy business growth, underpinned by its superior transaction franchise

and solid balance sheet. Its robust capital and provision buffers also support

- 1Q23 in line. Net profit of IDR11.53trn (-2% QoQ, +43% YoY) accounted for 25% of our and Street FY23F earnings. At the bank level, ROE rose to 22.3% (FY22: 21.7%) while capital adequacy ratio was a solid 28.9% (4Q22: 25.8%).
- Results highlights. Operating income was up 21.5% YoY in 1Q23, driven by robust NII, which rose 28% YoY on 12% loan growth and 70bps NIM expansion. Non-II increased 6% YoY, with higher fees and commission (+7%) and other income (+25%) offsetting the drop in trading income (-12.5%). Opex was up 19% YoY on a sharp 20% jump in personnel costs (higher bonus and increased headcount for its SME business). The 48% decline in provisions powered the 23% rise in PPOP, to a 43% jump in the bottomline.
- On track for 10-12% YoY loan growth. Having got off to a good start, management is confident of achieving its 10-12% YoY loan growth target for FY23F. Besides the corporate segment (45% of group loans), BBCA aims to increase its market share in the SME and retail sectors. The bank has increased the headcount for its SME business to tap lending opportunities within the supply chain of its corporate customers. BBCA's consumer exhibitions (BCA Expoversary) has also helped boost sales of mortgages and vehicle loans. In 1Q23, new bookings of consumer loans are up 21% YoY.
- Underlying NIM expanded QoQ. NIM (bank only) was 5.6% in 1Q23, a drop of 30bps QoQ. Management attributed the lower margin to the inclusion of placements with Bank Indonesia (BI) as interest earnings assets (IEA) for NIM computation. Excluding placements with BI, NIM would have expanded 20bps QoQ. With the added component in IEA, FY23F NIM guidance has been revised to 5.3-5.4% from 5.7-5.8%. NIM improvement would come from higher yields from placements with BI, holdings of government bonds, and repricing of corporate loans that are pegged to the Jakarta Interbank Offered Rate.
- Sustained decline in loans at risk (LAR). LAR ticked down to 9.5% of total loans from 10% in Dec 2022. More importantly, there was a meaningful increase in LAR coverage to 57.9%, vs 53.8% at end-2022. With the sustained asset quality improvement, management expects credit cost to stay at 0.7-0.8% in FY23F (1Q23: 0.8%; FY22: 0.7%).
- TP raised. With 1Q23 performance tracking guidance, we make no changes to FY23-24F earnings. Still, our TP rises to IDR10,057 (from IDR9,800) on refreshed GGM assumptions. Our intrinsic value at IDR9,275 is based on a GGM-derived 4.9x P/BV (Figure 3). Our TP incorporates a 6% ESG premium, based on our in-house ESG methodology. Downside risks: Weaker-than-expected NIM due to intense competition and sharper-than-expected CoC.

Forecasts and Valuation	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Reported net profit (IDRb)	31,423	40,736	45,670	50,867	56,005
Net profit growth (%)	15.8	29.6	12.1	11.4	10.1
Recurring net profit (IDRb)	31,664	40,713	45,646	50,843	55,981
Recurring EPS (IDR)	256.86	330.26	370.27	412.43	454.11
BVPS (IDR)	1,644.39	1,792.89	1,975.93	2,165.54	2,378.28
DPS (IDR)	145.00	169.51	204.88	229.69	247.58
Recurring P/E (x)	35.62	27.71	24.71	22.19	20.15
P/B (x)	5.56	5.10	4.63	4.23	3.85
Dividend Yield (%)	1.6	1.9	2.2	2.5	2.7
Return on average equity (%)	16.2	19.2	19.7	19.9	20.0

Source: Company data, RHB

## Analysts

ESG score:

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Avg Daily Turnover (IDR/USD)

Target Price (Return):

Price (Market Cap):

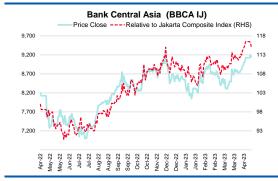


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#### **Share Performance (%)**

	YTD	1m	3m	6m	12m
Absolute	7.0	5.2	5.2	5.2	11.6
Relative	5.6	1.7	4.5	7.3	15.1
52-wk Price low/	high (IDR)			7,000 -	9,300



Source: Bloomberg

#### Overall ESG Score: 3.30 (out of 4)

#### E: GOOD

BBCA's sustainability agenda is embedded in its strategic priorities. It has developed a Sustainable Finance Policy and mapped the Sustainable Business Activity Category as a guideline for implementing its business activities. Total sustainable business financing stood at IDR181trn, or 25% of total loans at end-Mar 2022.

#### S: EXCELLENT

It embraces gender diversity, with 64% of the total workforce consisting of women. Women also make up 56.7% of its branch heads, and 16.7% of its Board of Directors. BBCA is actively involved in financial literacy education, and the provision of scholarships and assistance to schools. It has been active in provision of assistance during the COVID-19 pandemic.

#### G: EXCELLENT

It has not had any material data security or privacy issues over the past few years. BBCA actively provides education related to the sustainability to its stakeholders. Its Board of Directors comprises twelve Directors while the Board of Commissioners comprises a President Commissioner, one Commissioner and three Independent Commissioners.



## **Financial Exhibits**

Asia
Indonesia
Financial Services
Bank Central Asia
BBCA IJ

#### Valuation basis

Buy

GGM-derived intrinsic value with an ESG overlay. Key GGM assumptions:

- i. COE of 8.07%
- ii. ROE of 20%
- iii. Long-term growth of 5%

#### Key drivers

Our forecasts are most senstitive to changes in:

- i. Credit costs;
- ii. Net interest margin;iii. Volatility in trading and investment gains.

#### Key risks

Key downside risks are:

- i. Macroeconomic headwinds from rising inflation and geopolitical tensions;
- ii. Hiccups in government stimulus programmes;
- iii. Asset quality pressures.

#### **Company Profile**

Bank Central Asia is Indonesia's third largest bank by asset, and the leading consumer bank due to its unrivalled transactional banking franchise.

Financial summary (IDR)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
EPS	254.90	330.45	370.47	412.63	454.31
Recurring EPS	256.86	330.26	370.27	412.43	454.11
DPS	145.00	169.51	204.88	229.69	247.58
BVPS	1,644.39	1,792.89	1,975.93	2,165.54	2,378.28
Valuation metrics	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25I
Recurring P/E (x)	35.62	27.71	24.71	22.19	20.15
P/B (x)	5.6	5.1	4.6	4.2	3.8
Dividend Yield (%)	1.6	1.9	2.2	2.5	2.7
Income statement (IDRb)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25
Interest income	65,980	72,459	83,841	92,240	100,383
Interest expense	(9,509)	(8,315)	(9,906)	(11,258)	(12,820
Net interest income	56,471	64,143	73,934	80,982	87,563
Non interest income	21,427	22,673	24,529	26,331	27,929
Total operating income	77,897	86,817	98,463	107,314	115,493
Overheads	(29,434)	(31,851)	(35,940)	(38,634)	(40,818
Pre-provision operating profit	48,464	54,966	62,523	68,680	74,675
Loan impairment allowances	(9,324)	(4,527)	(6,004)	(5,804)	(5,445
Other exceptional items	(597)	56	60	60	60
Pre-tax profit	38,841	50,467	56,549	62,906	69,260
Taxation	(7,401)	(9,711)	(10,857)	(12,015)	(13,229
Minority interests	(17)	(20)	(22)	(24)	(26
Reported net profit	31,423	40,736	45,670	50,867	56,005
Recurring net profit	31,664	40,713	45,646	50,843	55,981
Profitability ratios	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Return on average assets (%)	2.7	3.2	3.3	3.4	3.5
Return on average equity (%)	16.2	19.2	19.7	19.9	20.0
Return on IEAs (%)	5.9	5.9	6.3	6.4	6.4
Cost of funds (%)	1.0	0.8	0.9	0.9	1.0
Net interest spread (%)	4.9	5.1	5.4	5.5	5.5
Net interest margin (%)	5.1	5.2	5.6	5.6	5.6
Non-interest income / total income (%)	27.5	26.1	24.9	24.5	24.2
Cost to income ratio (%)	37.8	36.7	36.5	36.0	35.3
Credit cost (bps)	154	68	81	71	61
Balance sheet (IDRb)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Total gross loans	795,197	843,808	928,507	1,015,525	1,104,835
Other interest earning assets	561,794	573,669	603,425	639,003	678,191
Total gross IEAs	1,192,448	1,277,232	1,384,674	1,498,251	1,614,836
Total provisions	(34,094)	(35,462)	(38,559)	(40,622)	(34,924
Net loans to customers	597,415	668,722	743,341	819,301	902,420
Total net IEAs	1,158,354	1,241,769	1,346,115	1,457,629	1,579,912
Total non-IEAs	69,991	72,962	72,621	76,481	86,752
Total assets	1,228,345	1,314,732	1,418,736	1,534,110	1,666,664
Customer deposits	975,949	1,039,718	1,120,600	1,209,156	1,312,093
Other interest-bearing liabilities	49,547	53,832	54,388	57,823	61,202
Total IBLs	1,025,496	1,093,550	1,174,988	1,266,979	1,373,296
Total liabilities	1,025,496	1,093,550	1,174,988	1,266,979	1,373,296
Share capital	7,090	7,090	7,090	7,090	7,090
•					

Dec-21

2.2

237.2

25.2

25.2

Source: Company data, RHB



185

1.4

258.3

24.6

24.6

Dec-25F

Dec-23F

1.6

266.0

24.6

24.6

Dec-22

279.5

1.7

25.0

25.0

Dec-24F

1.5

259.2

24.5

24.5

Minority interests

CET-1 ratio (%)

Tier-1 ratio (%)

Total capital ratio (%)

Asset quality and capital

Reported NPLs / gross cust loans (%)

Total provisions / reported NPLs (%)

Figure 1: BBCA's 1Q23 results summary

Income statement (IDRbn)	1Q22	4Q22	1Q23	QoQ	YoY	% of RHB	% of cons
Interest income	16,462	20,252	21,106	4.2%	28.2%		
Interest expense	(1,979)	(2,201)	(2,575)	17.0%	30.1%		
NII	14,483	18,051	18,531	2.7%	28.0%		
Non-II	5,920	6,011	6,253	4.0%	5.6%		
Total operating income	20,402	24,061	24,784	3.0%	21.5%		
Operating expense	7,722	8,675	9,204	6.1%	19.2%		
PPOP	12,680	15,386	15,580	1.3%	22.9%		
Provision expense	2,818	609	1,460	139.9%	-48.2%		
Pre-tax profit	9,862	14,778	14,120	-4.5%	43.2%		
Net profit	8,064	11,781	11,530	-2.1%	43.0%	25%	255%
Balance sheet (IDRbn)	Mar-22	Dec-22	Mar-23	QoQ	YoY		
Loan	637,040	711,139	713,686	0.4%	12.0%		
Deposit	997,761	1,039,718	1,038,750	-0.1%	4.1%		
CASA	798,159	847,938	843,334	-0.5%	5.7%		
Time deposits	199,602	191,780	195,416	1.9%	-2.1%		
RATIOS	3M22	FY22	3M23				
ROAE (%)	16.8%	21.7%	22.3%				
NIM (%)	4.9%	5.3%	5.6%				
CoC (%)	1.9%	0.7%	0.8%				
CASA (%)	80.0%	81.6%	81.2%				
LDR (%)	63.8%	68.4%	68.7%				
CIR (%)	35.8%	33.9%	35.2%				
NPL (%)	2.3%	1.7%	1.8%				
CAR (%)	23.9%	25.8%	28.9%				
Coverage (%)	244.8%	287.3%	285.4%				

Source: Company data, RHB

Figure 2: BBCA's management guidance for FY23

	FY22 achieved	1Q23 achieved	FY23F guidance	FY23F RHB Forecast
Loan growth (% YoY)	11.7	12.0	10-12	11.0
NIM (%)	5.3	5.6	5.3-5.4	5.6
Cost-to-income ratio (%)	33.9	35.2	37-38	36.5
Credit cost (%)	0.7	0.8	0.7-0.8	0.8

Source: Company data, RHB



(%)

30

25

20

15

10

5

#### **Valuation and TP**

Our TP rises to IDR10,700 from IDR9,800. We also refreshed assumptions on cost of equity (from 8.27% to 8.07%) and BVPS, and increased our GGM-derived intrinsic value to IDR10,057 (4.9x P/BV) from IDR9,275 (4.6x P/BV). Our TP also incorporates a 6% ESG premium, given its ESG score 3.3 (out of 4.0) vs the country median of 3.0.

Figure 3: BBCA - GGM valuation with ESG overlay

Cost of equity (COE) computation:		Sustainable ROE (%)	20.0
Risk free rate (%)	6.70	COE (%)	8.07
Equity premium (%)	1.30	Long-term growth (g)	5.00
Beta (x)	1.05	Implied P/BV (x)	4.89
Cost of equity - CAPM (%)	8.07	BVPS - 12-mth rolling forward	IDR2,055
		Intrinsic value	IDR10,057
ESG premium/(discount) (%)	6.0	ESG premium/(discount)	IDR603
		TP (rounded)	IDR10,700

Source: Company data, RHB

Figure 4: BBCA's 12-month forward consensus P/E

Figure 5: BBCA's 12-month forward consensus P/BV



Source: Bloomberg, RHB

Source: Bloomberg, RHB

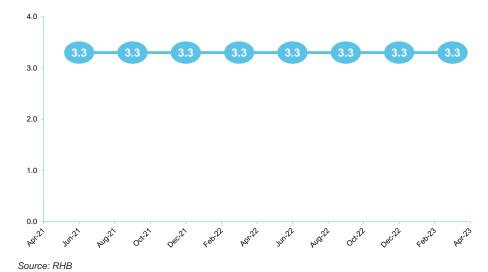
## **Recommendation Chart**



Date	Recommendation	Target Price	Price
2023-01-27	Buy	9,800	8,700
2022-10-21	Buy	9,800	8,650
2022-07-28	Buy	9,000	7,350
2022-04-22	Buy	9,000	7,875
2021-10-22	Buy	8,700	7,525
2021-04-23	Buy	7,600	6,390
2021-02-09	Neutral	7,600	6,980
2020-12-02	Buy	7,600	6,450
2020-07-28	Neutral	6,700	6,185
2020-05-28	Buy	6,380	5,295
2020-04-16	Buy	6,500	5,240
2020-03-10	Buy	7,200	5,925
2020-02-21	Buy	8,000	6,615
2020-02-21	Buy	8,000	6,615
2019-10-29	Buy	8,000	6,220

Source: RHB, Bloomberg

# **ESG** Rating History



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Share price may exceed 10% over the next 12 months

**Trading Buy:** Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain
Share price may fall within the range of +/- 10% over the next Neutral:

12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels Share price may fall by more than 10% over the next 12 months Sell:

Stock is not within regular research coverage Not Rated:

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