

# Malaysia Corporate News Flash

22 June 2021

### Consumer Cyclical | Rubber Products

# Neutral (from Buy)

Target Price (Return): MYR1.05 (+3%) Price: MYR1.02 Market Cap: USD205m

### **Analyst**

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Avg Daily Turnover (MYR/USD)

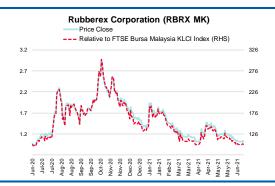


37.3m/9.06m

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# **Share Performance (%)**

	YTD	1m	3m	6m	12m
Absolute	(27.2)	(14.3)	(10.5)	(34.2)	6.3
Relative	(23.8)	(14.9)	(7.2)	(29.6)	2.0
52-wk Price lov	0.93	- 2.95			



Source: Bloomberg

# Overall ESG Score: 2.22 (out of 4)

To reduce its carbon footprint, the company promoted the packaging of gloves in doubled-up 200 pieces-packs from 100 to optimise paper and chemical usage. Rubberex is also committed to the ISO14001 Environmental Management Systems & Standards accreditation to minimise its manufacturing impact to the environment.

#### S: Moderate

Rubberex aims to reduce accidents at its workplace. There were 17 industrial accidents in 2019 with zero fatalities. The ratio of male-to-female employees is quite balanced at 55:45.

#### G: Moderate

57% of its board members are independent, but there are no female directors. The female percentage is below the Malaysian Code on Corporate Governance's requirement of 30%. On the positive side, Rubberex provides full disclosure on its directors' emoluments and fees.

# Rubberex Corporation (RBRX MK)

### Private Placement Announced; D/G To NEUTRAL

- Downgrade to NEUTRAL from Buy with a lower DCF-derived MYR1.05 TP from MYR1.60, 3% upside. Rubberex Corp has proposed a private placement of up to 10% of its existing shares. We are neutral on the corporate exercise pending the final issue price for the private placement. Separately, we downgrade our stock recommendation, as we expect 2Q21's earnings to decline QoQ.
- Private placement. Rubberex is undertaking a private placement of up to 83.23m shares, or 10% of its existing shares. We gather that the issue price will only be determined later. The company did share, for illustration purposes, an issue price of MYR0.945. Based on this illustrative issue price, it plans to raise MYR78.65m. Out of this, MYR69.13m will be used for expansion and MYR9m for working capital. Rubberex said it plans to expand its production capacity by 7.5bn pieces pa (ppa) with costs estimated at MYR400m.
- Pending the final value of the issue price for the private placement, we are neutral on this corporate exercise. We estimate the private placement should result in an FY22 EPS dilution of 6-9%.
- ASPs likely to have peaked in the near term. We believe gloves consumption should increase in the long run due to higher hygiene awareness globally. However, we believe ASPs peaked in 1Q21 on rising competition from new gloves supply in the market. As major producers such as Top Glove (TOPG MK, NEUTRAL, TP: MYR4.90) have guided for lower ASPs for the next few months, we believe Rubberex's ASPs should follow market prices.
- Lower MYR1.05 TP. We have increased our risk premium in our DCF methodology. We expect share price volatility, as we are approaching peak ASPs in FY21.
- Downgrade to NEUTRAL. Our downgrade is not due to the private placement but based on expectations of lower gloves ASPs. The abrupt decline in COVID-19 cases in the US and Europe from the rapid rollout of their vaccination programmes has seen glove demand easing, putting downward pressure on glove ASPs in the near term. We expect the next quarter (2Q21) earnings to decline QoQ. As a result, we see few near-term re-rating catalysts for the stock.
- Risks. Upside/downside risks to TP are better-/worse-than-expected gloves ASPs after COVID-19 ends, higher-/lower-than-expected sales volumes and or USD/MYR, and higher-/lower-than-estimated raw material prices.

Forecasts and Valuation	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
Total turnover (MYRm)	219	416	687	584	493
Recurring net profit (MYRm)	11	131	255	175	112
Recurring net profit growth (%)	30.7	1,055.3	94.2	(31.2)	(36.0)
Recurring P/E (x)	74.77	6.24	3.33	4.84	7.56
P/B (x)	4.1	2.2	1.3	1.1	0.9
P/CF (x)	21.65	6.01	4.24	3.69	5.72
Dividend Yield (%)	0.7	na	na	na	na
EV/EBITDA (x)	31.59	3.95	1.47	1.32	1.29
Return on average equity (%)	5.4	45.0	50.4	24.3	13.0
Net debt to equity (%)	net cash				

Source: Company data, RHB

Small cap stocks are defined as companies with a market capitalisation of less than USD1bn.



## **Financial Exhibits**

ASIA
Malaysia
Consumer Cyclical
Rubberex Corporation
RBRX MK
Neutral

#### Valuation basis

DCF.

#### Key drivers

- i. Volume of sales;ii. USD/MYR;
- iii. Nitrile butadiene price.

#### Key risks

### Upside risks:

- i. Better-than-expected gloves ASPs after COVID-
- 19 ends;
  ii. Higher-than-expected sales volumes and or USD/MYR;
- iii. Higher-than-estimated raw material prices.

The opposite represents the downside risks.

#### **Company Profile**

Rubberex produces nitrile disposable, household, and industrial gloves.

Financial summary (MYR)	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
Recurring EPS	0.01	0.16	0.31	0.21	0.13
DPS	0.01	-	-	-	-
BVPS	0.25	0.47	0.76	0.97	1.11
Return on average equity (%)	5.4	45.0	50.4	24.3	13.0

Valuation metrics	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
Recurring P/E (x)	74.77	6.24	3.33	4.84	7.56
P/B (x)	4.1	2.2	1.3	1.1	0.9
FCF Yield (%)	(0.4)	9.9	20.6	24.0	14.2
Dividend Yield (%)	0.7	-	-	-	-
EV/EBITDA (x)	31.59	3.95	1.47	1.32	1.29
EV/EBIT (x)	45.75	4.15	1.51	1.37	1.36

Income statement (MYRm)	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
Total turnover	219	416	687	584	493
Gross profit	32	174	364	254	169
EBITDA	26	169	359	249	163
Depreciation and amortisation	(8)	(8)	(8)	(9)	(9)
Operating profit	18	161	350	240	154
Net interest	(2)	(0)	(2)	(2)	(1)
Pre-tax profit	16	161	349	239	154
Taxation	(4)	(30)	(94)	(63)	(42)
Reported net profit	11	131	255	175	112
Recurring net profit	11	131	255	175	112

Cash flow (MYRm)	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
Cash flow from operations	39.2	136.1	200.0	230.3	148.5
Capex	(43.0)	(55.0)	(25.0)	(26.5)	(27.8)
Cash flow from investing activities	35.1	(17.1)	(25.0)	(26.5)	(27.8)
Dividends paid	(5.5)	0.0	0.0	0.0	0.0
Cash flow from financing activities	(41.0)	(11.6)	(7.9)	(3.4)	(2.4)
Cash at beginning of period	23.9	56.1	165.3	332.0	532.4
Net change in cash	33.4	107.4	167.1	200.3	118.2
Ending balance cash	55.8	165.4	332.5	532.4	650.6

Balance sheet (MYRm)	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
Total cash and equivalents	56	165	332	532	651
Tangible fixed assets	126	177	193	209	226
Total assets	270	460	748	933	1,039
Short-term debt	11	1	1	1	1
Total long-term debt	1	5	1	1	1
Total liabilities	65	82	116	125	119
Total equity	205	378	632	808	920
Total liabilities & equity	270	460	748	933	1,039

Key metrics	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
Revenue growth (%)	6.5	90.4	65.1	(15.1)	(15.6)
Recurrent EPS growth (%)	30.7	1098.1	87.3	(31.2)	(36.0)
Gross margin (%)	14.4	41.8	52.9	43.6	34.4
Operating EBITDA margin (%)	11.7	40.7	52.2	42.6	33.1
Net profit margin (%)	5.2	31.5	37.1	30.0	22.8
Dividend payout ratio (%)	48.9	0.0	0.0	0.0	0.0
Capex/sales (%)	19.7	13.2	3.6	4.5	5.6
Interest cover (x)	9.41	608.68	233.66	160.03	308.49

Source: Company data, RHB

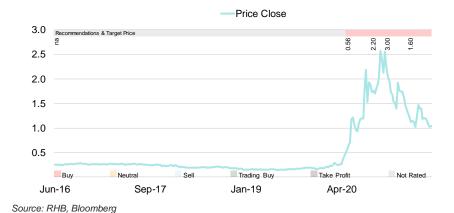


Figure 1: DCF valuation

FYE Dec (MYRm)	FY22F	FY23F	FY24F	FY25F	FY26F	FY27F	FY28F	FY29F	FY30F	FY31F	Terminal
CFO	230	148	124	122	125	133	142	151	161	170	
+ Interest (1 - tax rate)	1	0	0	0	0	0	0	0	0	0	
- capital expenditure	(27)	(28)	(29)	(31)	(32)	(34)	(36)	(37)	(39)	(43)	
Free cash flow to firm (FCFF)	205	121	95	92	93	100	107	115	122	127	732
Discount factor	0.97	0.79	0.64	0.52	0.43	0.35	0.28	0.23	0.19	0.15	0.15
PV of FCFF	198	95	61	48	39	35	30	26	23	19	111
Risk-free	3.0%	-									
Beta	0.99										
Cost of equity	9.9%							•			
WACC	18.6%										
Terminal growth	1.0%	-									
Enterprise value (MYR m)	686	-									
Cash	194										
- Debt	(4)										
Equity value (MYR m)	877										
Number of shares (m)	832										
Fair Value (MYR)	1.05										

Source: RHB

## **Recommendation Chart**



Source: RHB, Bloomberg

Buy

Buy

Buy

Date

2021-02-25

2020-11-05

2020-08-28

2020-04-28

Recommendation

**Target Price** 

1.60

3.00

2.20

0.56

Price

1.34

2.53

1 89

0.43

#### **RHB Guide to Investment Ratings**

Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels Sell: Share price may fall by more than 10% over the next 12 months

Not Rated: Stock is not within regular research coverage

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