

17 November 2022

Industrials | Road & Rail

ComfortDelGro (CD SP)

Buy (Maintained)

Sustaining YoY Growth; Maintain BUY

Target Price (Return): SGD1.80 (+46%)
 Price (Market Cap): SGD1.23 (USD1,946m)
 ESG score: 3.56 (out of 4)
 Avg Daily Turnover (SGD/USD) 14.0m/9.27m

- **Maintain BUY and SGD1.80 TP, 46% upside with a c.4% FY22F yield.** ComfortDelGro's 3Q22 business update confirmed our assessment that it will continue to report YoY earnings growth. However, inflationary pressures from higher fuel and wage costs and a mismatch in the timing of cost increases vs being compensated for cost inflation translated into margin compression that quarter. CD should book YoY earnings growth in 2023, thanks to an improving taxi segment and higher rail ridership. Its valuation is compelling after the recent share price correction.
- **Strong YoY revenue and profit growth in 3Q22.** CD's 3Q22 revenue and PATMI are largely in line with our estimates. It reported revenue of SGD969.5m (+10.1% YoY) and PATMI of SGD34.3m (+32.9% YoY). To make comparisons fair, excluding government relief, CD reported an EBIT of SGD53.6m (+170.7%) in 3Q22. While the revenue growth was aided by improving economic activity levels in Singapore after the relaxation of COVID-19 restrictions, there was some inflationary cost pressure, especially for the public transport business.
- **Public transport unit booked weak QoQ earnings.** The group's public transport EBIT declined by 38% in 3Q22. Adjusting for numbers reported by SBS Transit, we assess that CD's overseas public transport business reported a much sharper YoY decline in recurring EBIT. The impact was largely from the UK business, higher operating costs and the mismatch between timing and correlation of indexation of contract costs. The timing mismatch is expected to persist in 4Q22, as CD is still in discussions with the transport authority for appropriate cost adjustments.
- **The taxi business continued to report improvements.** The taxi business made a strong recovery thanks to higher revenue from lower COVID-19-related rental discounts, higher call volumes, and newly introduced commissions. CD will extend the rental discount for the rest of 2022 and has increased the commission rate for call bookings to 5% from 4%, which will help partially offset the rental discounts.
- **Scope for higher dividend payouts.** CD reported a net cash balance of c.SGD650m. Unless it uses the cash to undertake a large acquisition, with no major capex scheduled for the rest of the year, we believe there could be scope for a higher (70-80%) dividend payout ratio. Excluding the 1.4 cents of special DPS that was announced with 1H22 results, we currently estimate 2022-2024 dividend payout ratio at 50%.
- **Valuation is compelling.** CD's share price has dropped by 17% in last three months and the stock's forward P/E is now well below its 10-year average, making the valuation quite compelling. Our TP includes a 12% ESG premium over the DCF-derived SGD1.60 fair value.

Analyst

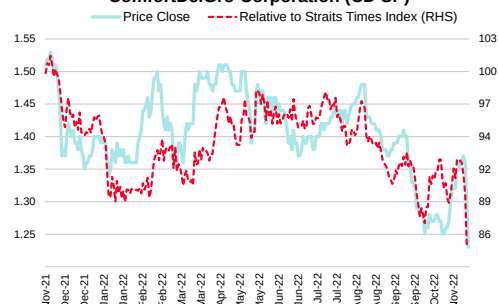
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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(12.2)	(3.2)	(16.9)	(12.8)	(18.6)
Relative	(17.1)	(11.0)	(17.6)	(15.4)	(19.7)
52-wk Price low/high (SGD)	1.23 – 1.53				

ComfortDelGro Corporation (CD SP)



Source: Bloomberg

Overall ESG Score: 3.56 (out of 4)

E: GOOD

CD has incorporated the creation of an energy-efficient transport system as one of its three key pillars of sustainability. It has already set clear goals and targets for greenhouse gas emissions reduction, improvements in energy efficiency, and the use of renewable energy.

S: EXCELLENT

CD is aiming to achieve zero workplace fatalities and workplace injury rates below the national averages in its operations – targets that it achieved in 2020. It also achieved a zero fatality rate for passengers/commuters in countries where it has public transport operations. To ensure that its transport services are accessible to all regardless of age or ability, CD has ensured that 100%, >90% and >57% of its buses in Singapore, the UK, and Australia are wheelchair-accessible.

G: EXCELLENT

CD's board is made up of ten directors, nine of which are independent (90%). Reflecting on gender diversity, 30% of the board is made up of women. CD engages with governments and regulators on different levels, to help shape public policy and regulations that support the land transport sector. It also participates in ESG ratings, such as S&P, Sustainalytics, MSCI and CDP, to disclose its ESG performance and efforts to shareholders.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (SGDm)	3,243	3,538	3,801	3,951	4,090
Recurring net profit (SGDm)	106	155	195	213	231
Recurring net profit growth (%)	(63.0)	46.3	25.9	9.2	8.3
Recurring P/E (x)	25.16	17.21	13.67	12.52	11.56
P/B (x)	1.0	1.0	1.0	0.9	0.9
P/CF (x)	5.51	4.03	3.26	4.08	3.91
Dividend Yield (%)	1.2	3.4	4.1	4.0	4.3
EV/EBITDA (x)	5.22	4.12	3.40	2.94	2.68
Return on average equity (%)	4.1	5.8	7.1	7.6	7.9
Net debt to equity (%)	net cash	net cash	net cash	net cash	net cash

Source: Company data, RHB

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Financial Exhibits

Asia	Financial summary (SGD)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Singapore	Recurring EPS	0.05	0.07	0.09	0.10	0.11
Industrials	DPS	0.01	0.04	0.05	0.05	0.05
ComfortDelGro	BVPS	1.20	1.25	1.28	1.33	1.38
CD SP	Return on average equity (%)	4.1	5.8	7.1	7.6	7.9
Buy						
	Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Recurring P/E (x)	25.16	17.21	13.67	12.52	11.56
	P/B (x)	1.0	1.0	1.0	0.9	0.9
	FCF Yield (%)	10.7	16.2	17.6	9.5	10.5
	Dividend Yield (%)	1.2	3.4	4.1	4.0	4.3
	EV/EBITDA (x)	5.22	4.12	3.40	2.94	2.68
	EV/EBIT (x)	23.07	11.99	8.61	6.57	5.73
Valuation basis						
DCF						
Key drivers						
i. More earnings-accretive acquisitions;						
ii. Higher dividend payouts;						
iii. Contributions from acquisitions;						
iv. Fare increases boosting its train business;						
v. Pause in taxi fleet contraction;						
vi. Favourable regulations supporting the taxi industry.						
Key risks						
i. Continuing decline in the size of its taxi fleet;						
ii. Increased competition from ride-hailing players leading to lower daily rental rates for taxis;						
iii. Sharper-than-estimated decline in margins for existing businesses;						
iv. Loss of existing contracts for the public transport business.						
Company Profile						
ComfortDelGro, one of the largest land transport companies in the world, is a market leader in Singapore and has a significant overseas presence. Its businesses include bus, taxi, rail, car rental & leasing, automotive engineering services, testing services, driving centre, insurance broking services, outdoor advertising, and car dealerships.						
	Income statement (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Total turnover	3,243	3,538	3,801	3,951	4,090
	Gross profit	3,243	3,538	3,801	3,951	4,090
	EBITDA	538	612	656	720	746
	Depreciation and amortisation	(417)	(402)	(397)	(397)	(398)
	Operating profit	122	210	259	323	349
	Net interest	(15)	(11)	(12)	(13)	(13)
	Pre-tax profit	161	230	295	322	348
	Taxation	(24)	(45)	(62)	(68)	(73)
	Reported net profit	106	155	195	213	231
	Recurring net profit	106	155	195	213	231
	Cash flow (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Change in working capital	(73)	(22)	0	0	0
	Cash flow from operations	484	661	819	654	681
	Capex	(199)	(228)	(350)	(400)	(400)
	Cash flow from investing activities	(110)	(204)	(342)	(391)	(389)
	Dividends paid	(144)	(107)	(138)	(102)	(111)
	Cash flow from financing activities	(241)	(287)	(150)	(115)	(124)
	Cash at beginning of period	594	743	919	1,246	1,395
	Net change in cash	133	170	327	149	168
	Ending balance cash	743	919	1,246	1,395	1,563
	Balance sheet (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Total cash and equivalents	743	919	1,246	1,395	1,563
	Tangible fixed assets	2,620	2,431	2,384	2,386	2,389
	Total investments	23	29	31	33	35
	Total assets	5,309	4,955	4,983	5,152	5,339
	Short-term debt	110	24	24	24	24
	Total long-term debt	353	317	317	317	317
	Total liabilities	2,280	1,819	1,751	1,769	1,791
	Total equity	3,029	3,136	3,231	3,383	3,548
	Total liabilities & equity	5,309	4,955	4,983	5,152	5,339
	Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Revenue growth (%)	(17.0)	9.1	7.4	4.0	3.5
	Recurrent EPS growth (%)	(63.0)	46.2	25.9	9.2	8.3
	Gross margin (%)	100.0	100.0	100.0	100.0	100.0
	Operating EBITDA margin (%)	16.6	17.3	17.3	18.2	18.2
	Net profit margin (%)	3.3	4.4	5.1	5.4	5.6
	Dividend payout ratio (%)	29.3	58.8	56.7	50.0	50.0
	Capex/sales (%)	6.1	6.4	9.2	10.1	9.8
	Interest cover (x)	8.28	18.58	21.69	25.26	27.26

Source: Company data, RHB

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Recommendation Chart

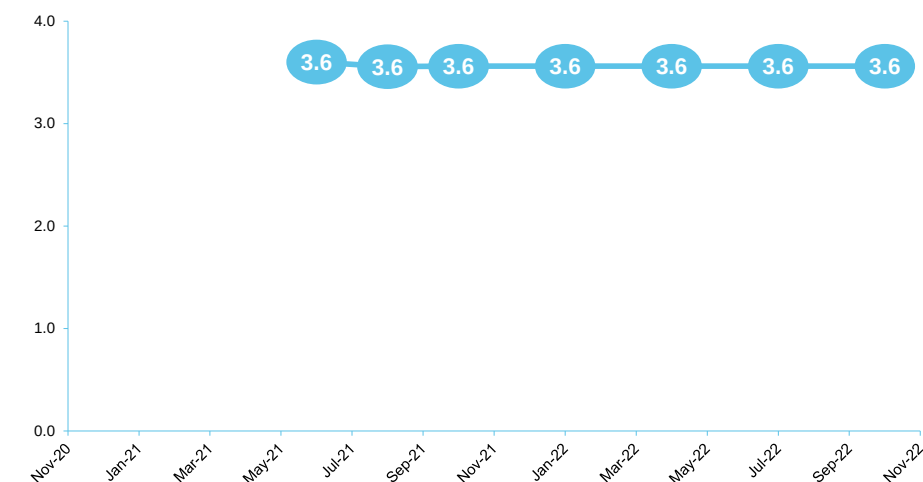


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2022-11-08	Buy	1.80	1.35
2022-08-15	Buy	1.75	1.47
2022-03-22	Buy	1.77	1.42
2022-02-28	Buy	1.77	1.41
2021-12-15	Buy	1.90	1.40
2021-10-14	Buy	2.10	1.58
2021-09-06	Buy	2.03	1.62
2021-08-29	Buy	2.03	1.63
2021-05-19	Buy	2.00	1.61
2021-04-23	Buy	2.10	1.77
2021-02-16	Buy	1.90	1.57
2020-12-07	Buy	1.90	1.66
2020-11-13	Buy	1.70	1.54
2020-09-15	Buy	1.70	1.49
2020-08-17	Buy	1.55	1.42

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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