

15 August 2022

Consumer Cyclical | Gaming

Genting Singapore (GENS SP)

Neutral (from Buy)

Awaiting Return Of Chinese Tourists; D/G NEUTRAL

Target Price (Return): SGD0.90 (8.4%)
 Price (Market Cap): SGD0.83 (USD7,263m)
 ESG score: 2.80 (out of 4)
 Avg Daily Turnover (SGD/USD) 14.8m/10.7m

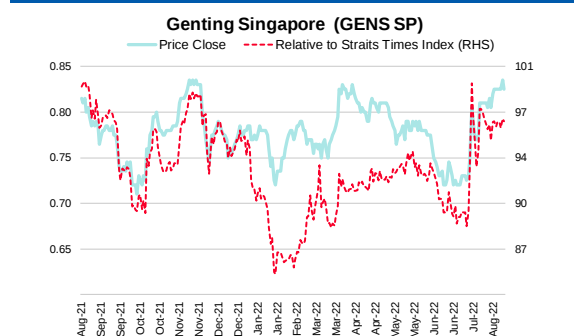
- **D/G to NEUTRAL from Buy, with lower SGD0.90 TP from SGD0.95, 8% upside, 3.6% FY23 yield.** Genting Singapore's 1H22 earnings missed our and Street's expectations, mainly on higher-than-expected costs and poor luck factor. Its 2Q22 performance paled in comparison to Marina Bay Sands' (MBS) stellar 2Q22. We downgrade our rating as we believe the recovery story has been priced in, while its outlook remains uncertain with energy and staff cost increases, and the continued lack of tourists from China, which is a key market for GENS.
- **Below expectations.** GENS' 1H22 core profit of SGD109m made up 36% of our FY22F estimates and 31% of Street's. Revenue and adjusted EBITDA came in at 44% and 42% of our forecasts, respectively. The QoQ gross gaming revenue (GGR) growth of 2.7% was disappointing compared to MBS's QoQ GGR growth of 84%. The disappointing results were also due to GENS' poor luck factor in 2Q22. DPS of 1 cent is as expected.
- **Results highlights.** While Resorts World Sentosa's (RWS) non-gaming revenue recovered 32% QoQ and GGR recovered 2.7% QoQ, we think GENS' recovery may be slower than expected. While the shortage of staff is partially to blame, management is still aggressively hiring and hopes to hire 1,600 staff by the year-end.
- **Our recent visits to both RWS and MBS** saw disappointing footfall at RWS' premise and casino, vs the large crowds at MBS and its casino. On a Sunday afternoon, we observed that about half of the tables in the RWS casino were empty. From our conversations with RWS staff, we gathered that there has been a return of ASEAN tourists, but a noticeable lack of northern Asian (China) tourists. We observed that most of the patrons in RWS were locals, while those at MBS were more diverse, including crowds from southern Asian countries. This is reflected in RWS's 2Q22 mass market share of 37% (vs 40% pre-pandemic).
- **Forecast.** We trim FY22F-24F earnings by 14-17% to account for the slower-than-expected recovery and continued increase in utility and staff costs. In relation to continued governance concerns for Genting's entities, owing to related-party transactions in recent years, we lower our GENS ESG score to 2.8 from 2.9, and ascribe a 4% ESG discount to arrive at our new TP. The TP is based on an unchanged 8.5x FY23F EV/EBITDA.
- **We downgrade to NEUTRAL** mainly because we think the recovery has been priced in, and our recent visit showed that recovery is slower than we had anticipated, mainly due to the lack of Chinese tourists. We think that the key re-rating catalyst for the stock would be the return of Chinese tourists – which seems unlikely to happen any time soon.
- **Key risks:** i) Re-closure of international borders, which would likely reduce footfall, ii) negative luck factor and regulatory risks, which could impact gaming revenues, and iii) China's strict clampdown on illegal gambling and capital outflows having a dampening effect on GENS.

Analyst

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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	6.5	13.8	7.8	5.8	3.1
Relative	1.8	9.9	4.5	10.5	0.4
52-wk Price low/high (SGD)	0.71 – 0.84				



Source: Bloomberg

Overall ESG Score: 2.80 (out of 4)

E: EXCELLENT

GENS has taken active steps to manage its environmental risks. It has various energy-saving initiatives in place throughout the resorts to reduce electricity consumption. It is also committed to actively managing waste from its facilities.

S: GOOD

GENS has taken proactive steps and is committed to preventing problem and underage gaming. The group is exploring the use of technology to further encourage responsible gaming. Programmes are also in place to help patrons self-regulate and manage the time spent at casinos

G: MODERATE

Majority of GENS's board members are Independent Non-Executive directors. The group also has a Board Diversity Policy that acknowledges the benefits of having a diverse board to foster better decision making. In terms of disclosure, all price sensitive information is released through SGXNet, and then on its corporate website.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (SGDm)	1,064	1,067	1,513	2,124	2,370
Recurring net profit (SGDm)	124	149	261	442	517
Recurring net profit growth (%)	(82.5)	20.9	74.7	69.1	17.2
Recurring P/E (x)	80.47	66.54	38.09	22.52	19.22
P/B (x)	1.3	1.3	1.3	1.2	1.2
P/CF (x)	40.86	26.51	13.13	11.42	11.45
Dividend Yield (%)	1.2	1.2	2.4	3.6	3.6
EV/EBITDA (x)	14.42	15.19	11.52	8.48	8.51
Return on average equity (%)	0.9	2.3	3.3	5.5	6.3
Net debt to equity (%)	net cash	net cash	net cash	net cash	net cash

Source: Company data, RHB

See important disclosures at the end of this report

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Financial Exhibits

Asia	Financial summary (SGD)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Singapore	Recurring EPS	0.01	0.01	0.02	0.04	0.04
Consumer Cyclical	DPS	0.01	0.01	0.02	0.03	0.03
Genting Singapore	BVPS	0.65	0.65	0.66	0.67	0.69
GENS SP	Return on average equity (%)	0.9	2.3	3.3	5.5	6.3
Neutral						
	Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Valuation basis	Recurring P/E (x)	80.47	66.54	38.09	22.52	19.22
8.5x FY23F EV/EBITDA	P/B (x)	1.3	1.3	1.3	1.2	1.2
	FCF Yield (%)	1.6	(5.7)	2.6	(1.3)	(4.3)
Key drivers	Dividend Yield (%)	1.2	1.2	2.4	3.6	3.6
i. Visitor arrivals;	EV/EBITDA (x)	14.42	15.19	11.52	8.48	8.51
ii. Average spending;	EV/EBIT (x)	49.41	38.56	22.46	13.69	12.84
iii. Positive luck factor.						
	Income statement (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Key risks	Total turnover	1,064	1,067	1,513	2,124	2,370
i. Negative luck factor;	Gross profit	232	327	490	830	963
ii. Slowdown in economy;	EBITDA	427	448	621	893	984
iii. Regulatory risks.	Depreciation and amortisation	(302)	(272)	(303)	(340)	(332)
	Operating profit	125	176	319	553	652
Company Profile	Net interest	41	14	14	10	8
Genting Singapore is engaged in the development and operation of integrated resorts. It owns the Resort World Sentosa in Singapore which offers a casino, Universal Studios themepark, Adventure Cove Waterpark, S.E.A. Aquarium, MICE facilities, hotels and retail outlets.	Pre-tax profit	113	226	335	566	663
	Taxation	(44)	(43)	(74)	(125)	(146)
	Reported net profit	69	183	261	442	517
	Recurring net profit	124	149	261	442	517
	Cash flow (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Change in working capital	(60)	37	117	49	(22)
	Cash flow from operations	243	375	758	871	868
	Capex	(88)	(942)	(500)	(1,000)	(1,300)
	Cash flow from investing activities	114	(921)	(845)	(1,003)	(1,303)
	Dividends paid	(302)	(121)	(241)	(241)	(362)
	Cash flow from financing activities	(300)	(383)	(254)	(241)	(362)
	Cash at beginning of period	3,947	3,994	3,326	2,985	2,569
	Net change in cash	57	(928)	(342)	(373)	(796)
	Ending balance cash	4,000	3,068	2,984	2,612	1,773
	Balance sheet (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Total cash and equivalents	3,994	3,326	2,985	2,569	1,758
	Tangible fixed assets	4,453	5,136	5,373	6,105	7,118
	Total investments	63	65	68	71	75
	Total assets	8,788	8,792	8,921	9,278	9,476
	Short-term debt	4	242	4	4	4
	Total long-term debt	263	6	260	260	260
	Total liabilities	952	897	1,006	1,163	1,205
	Total equity	7,836	7,895	7,915	8,115	8,270
	Total liabilities & equity	8,788	8,792	8,921	9,278	9,476
	Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Revenue growth (%)	(57.1)	0.3	41.8	40.4	11.5
	Recurrent EPS growth (%)	(82.5)	20.9	74.7	69.1	17.2
	Gross margin (%)	21.8	30.6	32.4	39.1	40.6
	Operating EBITDA margin (%)	40.1	42.0	41.1	42.0	41.5
	Net profit margin (%)	6.5	17.2	17.3	20.8	21.8
	Dividend payout ratio (%)	174.3	65.8	92.4	82.0	70.0
	Capex/sales (%)	8.3	88.3	33.0	47.1	54.9
	Interest cover (x)	30.8	52.4	103.8	104.7	123.5

Source: Company data, RHB

Figure 1: 1HFY22 results review

FYE Dec (SGDm)	1H21	2H21	1H22	HoH (%)	YoY (%)
Revenue	554.8	512.5	663.1	29.4	19.5
Gaming	442.9	359.7	475.2	32.1	7.3
Non-Gaming	104.3	153.9	176.8	14.9	69.5
Others	7.5	(1.0)	11.1	N.M.	47.2
Adjusted EBITDA	276.1	171.9	268.7	56.3	(2.7)
Singapore IR	288.9	184.0	280.3	52.4	(3.0)
Others	(12.8)	(12.1)	(11.6)	(3.8)	(9.6)
Depreciation	(139.7)	(131.9)	(146.5)	11.1	4.9
Adjusted EBIT	136.4	40.0	122.2	205.5	(10.4)
Interest Income	7.9	9.6	12.2	27.3	53.8
Interest Expense	(1.8)	(1.5)	(1.4)	(9.4)	(24.0)
Share of associate	0.7	1.2	1.3	13.0	102.0
EI/Others	(23.3)	57.2	(24.2)	N.M.	3.9
Reported PBT	119.9	106.4	110.2	3.5	(8.1)
Tax	(31.7)	(11.3)	(25.7)	127.8	(18.7)
Minority Interest	0.0	0.0	0.0	N.A.	N.A.
Net Profit	88.2	95.1	84.4	(11.2)	(4.3)
Core Net Profit	111.5	38.0	108.7	186.2	(2.6)
Adj. EBITDA margin (%)	49.8	33.5	40.5		
Adj. EBIT margin (%)	24.6	7.8	18.4		
Effective tax rate (%)	26.4	10.6	23.4		
Core net margin (%)	20.1	7.4	16.4		

Source: Company data, RHB

Recommendation Chart

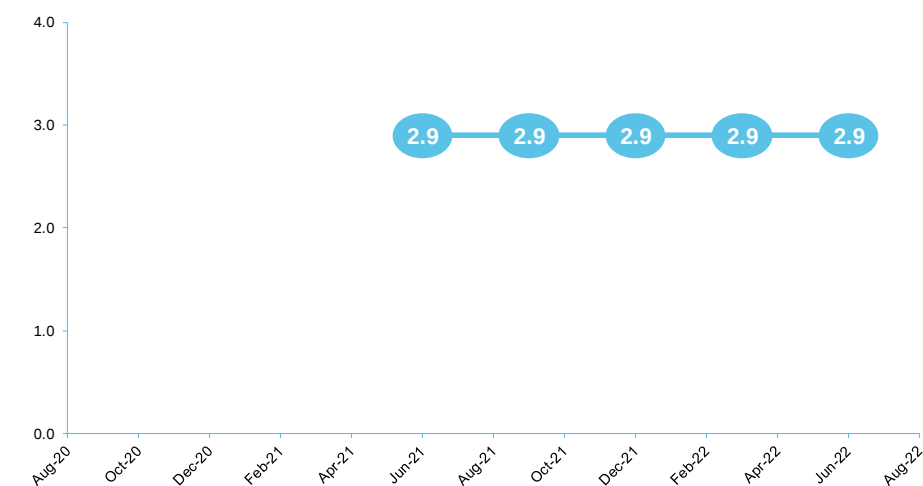


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2022-05-20	Buy	0.95	0.79
2022-04-08	Buy	0.95	0.81
2022-02-18	Buy	0.90	0.79
2021-11-10	Buy	0.90	0.82
2021-09-03	Buy	0.92	0.78
2021-08-13	Buy	0.92	0.80
2021-06-18	Neutral	0.92	0.89
2021-05-10	Neutral	0.92	0.84
2021-02-10	Neutral	0.94	0.87
2020-11-16	Neutral	0.72	0.81
2020-08-07	Sell	0.62	0.68
2020-06-30	Neutral	0.73	0.76
2020-05-14	Take Profit	0.64	0.73
2020-03-19	Buy	0.64	0.51
2020-02-17	Neutral	0.85	0.89

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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Sell:	Share price may fall by more than 10% over the next 12 months
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