

18 May 2022

Industrials | Road & Rail

ComfortDelGro (CD SP)

Buy (Maintained)

Earnings Recovery To Normalcy Continues; BUY

Target Price (Return): SGD1.77 (20.4%)
 Price (Market Cap): SGD1.47 (USD2,300m)
 ESG score: 3.56 (out of 4)
 Avg Daily Turnover (SGD/USD) 17.5m/12.8m

- **Keep BUY and SGD1.77 TP, 20% upside and c.3% yield.** 1Q22 numbers were in line with our estimates. We maintain that the reopening of Singapore's economy and international borders should support a sustained earnings recovery. While ComfortDelGro has extended taxi rental rebates till September, it has tweaked its earnings model to offset some taxi revenue declines. We believe sustained strong taxi demand – as seen now – could spring a positive earnings surprise. There remains a risk of lower earnings if the UK sees a sharp decline in economic growth.
- **1Q22 business update.** Singapore accounted for 57% of 1Q22's revenue of c.SGD896m (+3.9% YoY, -2.1% QoQ). Public transportation accounted for 80% of topline. Excluding the COVID-19 government relief and exceptional gains from the Alpertown property disposal in the UK, CD reported YoY improvements in operating profit to SGD64.6m (+25.7% YoY). Excluding the gains from disposal of property, adjusted PATMI of c.SGD46m (-17.6% YoY, +248.1% QoQ) accounted for 23% of our 2022F earnings. Excluding the COVID-19 government relief (core), operating profit for public transport improved to SGD37.9m (+83% YoY, +44% QoQ), aided by higher revenues in Singapore as public transport ridership levels continued to improve. Core operating profit for taxis fell to SGD10.9m (-24.8% YoY, -6.8% QoQ) amidst a smaller fleet size and continued rental rebates being offered to taxi drivers.
- **Small tweaks to the taxi business model.** CD has been witnessing a strong demand for taxi bookings as Singapore's economy returns to normal business activities. This, in addition to the recent upward adjustments to fares, has ensured that taxi driver earnings have reverted to pre-pandemic levels. To remain competitive against private hire vehicle or PHV operators like Grab and Gojek – which are offering lower rentals – CD has extended its 15% rental rebate to September. However, starting from May, the company has started charging a 4% commission (Grab and Gojek charge 20%) on total fares for all taxi bookings (c.45% of CD's taxi rides are through a booking platform).
- **Reasonable valuations.** Our DCF-derived SGD1.77 TP implies 19x 2022F P/E. While this is higher than CD's 10-year average of c.16x, it seems reasonable in view of its ongoing strong earnings recovery. It is currently trading at 14.2x 2023F P/E. Our TP includes a 12% ESG premium over the SGD1.59 fair value based on our proprietary in-house methodology.
- **Downside risks:** i) Continuing decline in taxi fleet size, ii) increased competition from ride-hailing players, c) lower-than-estimated margins for key businesses, d) reinstatement of strict COVID-19 measures, and e) the UK witnessing a sharp decline in economic growth.

Analyst

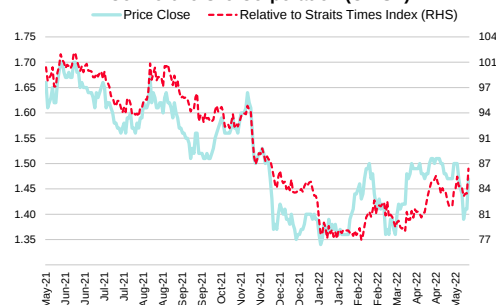
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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	5.0	(2.7)	(1.4)	(3.3)	(8.1)
Relative	2.5	1.3	5.6	(2.3)	(12.1)
52-wk Price low/high (SGD)	1.34 – 1.70				

ComfortDelGro Corporation (CD SP)



Source: Bloomberg

Overall ESG Score: 3.56 (out of 4)

E: GOOD

CD has incorporated the creation of an energy-efficient transport system as one of its three key pillars of sustainability framework. It has already set clear goals and targets for greenhouse gas emissions reduction, improvements in energy efficiency, and the use of renewable energy.

S: EXCELLENT

CD is aiming to achieve zero workplace fatalities and workplace injury rates below the national averages in its operations – targets that it achieved in 2020. It also achieved a zero fatality rate for passengers/commuters in countries where it has public transport operations. To ensure that its transport services are accessible to all regardless of age or ability, CD has ensured that 100%, >90% and >57% of its buses in Singapore, the UK, and Australia are wheelchair-accessible.

G: EXCELLENT

CD's board is made up of ten directors, nine of which are independent (90%). Reflecting on gender diversity, 30% of the board is made up of females. CD engages with governments and regulators on different levels, to help shape public policy and regulations that support the land transport sector. It also participates in ESG ratings, such as S&P, Sustainalytics, MSCI and CDP, to disclose its ESG performance and efforts to shareholders.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (SGDm)	3,243	3,538	3,801	3,944	4,082
Recurring net profit (SGDm)	106	155	198	224	240
Recurring net profit growth (%)	(63.0)	46.3	28.0	12.9	7.1
Recurring P/E (x)	30.07	20.57	16.08	14.24	13.30
P/B (x)	1.2	1.2	1.1	1.1	1.0
P/CF (x)	6.58	4.82	3.95	4.85	4.71
Dividend Yield (%)	1.0	2.9	3.1	3.5	3.8
EV/EBITDA (x)	6.18	4.97	3.87	3.48	3.19
Return on average equity (%)	4.1	5.8	7.2	7.8	8.0
Net debt to equity (%)	net cash	net cash	net cash	net cash	net cash

Source: Company data, RHB

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Financial Exhibits

Asia	Financial summary (SGD)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Singapore	Recurring EPS	0.05	0.07	0.09	0.10	0.11
Industrials	DPS	0.01	0.04	0.05	0.05	0.06
ComfortDelGro	BVPS	1.20	1.25	1.30	1.35	1.41
CD SP	Return on average equity (%)	4.1	5.8	7.2	7.8	8.0
Buy						
	Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Recurring P/E (x)	30.07	20.57	16.08	14.24	13.30
	P/B (x)	1.2	1.2	1.1	1.1	1.0
	FCF Yield (%)	9.0	13.6	15.9	9.6	9.5
	Dividend Yield (%)	1.0	2.9	3.1	3.5	3.8
	EV/EBITDA (x)	6.18	4.97	3.87	3.48	3.19
	EV/EBIT (x)	27.34	14.46	8.89	7.42	6.57
Valuation basis						
Our TP is derived through DCF						
Key drivers						
i. More earnings-accretive acquisitions;						
ii. Higher dividend pay-outs;						
iii. Contributions from acquisitions;						
iv. Fare increases boosting its train business;						
v. Pause in taxi fleet contraction;						
vi. Favourable regulations supporting the taxi industry.						
Key risks						
i. Continuing decline in taxi fleet size;						
ii. Increased competition from ride-hailing players leading to lower daily rental rates for taxis;						
iii. Sharper-than-estimated decline in margins for existing businesses;						
iv. Loss of existing contracts for the public transport business.						
Company Profile						
CD, one of largest land transport companies in the world, is a market leader in Singapore and has a significant overseas presence. Its businesses include bus, taxi, rail, car rental & leasing, automotive engineering services, testing services, driving centre, insurance broking services, outdoor advertising, and car dealerships.						
	Income statement (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Total turnover	3,243	3,538	3,801	3,944	4,082
	Gross profit	3,243	3,538	3,801	3,944	4,082
	EBITDA	538	612	690	722	744
	Depreciation and amortisation	(417)	(402)	(390)	(384)	(383)
	Operating profit	122	210	300	338	361
	Net interest	(15)	(11)	(12)	(13)	(13)
	Pre-tax profit	161	230	299	338	362
	Taxation	(24)	(45)	(63)	(71)	(76)
	Reported net profit	106	155	198	224	240
	Recurring net profit	106	155	198	224	240
	Cash flow (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Change in working capital	(73)	(22)	0	(0)	0
	Cash flow from operations	484	661	806	657	676
	Capex	(199)	(228)	(300)	(350)	(375)
	Cash flow from investing activities	(110)	(204)	(291)	(340)	(363)
	Dividends paid	(144)	(107)	(95)	(105)	(116)
	Cash flow from financing activities	(241)	(287)	(107)	(118)	(129)
	Cash at beginning of period	594	743	919	1,327	1,527
	Net change in cash	133	170	408	199	184
	Ending balance cash	743	919	1,327	1,527	1,711
	Balance sheet (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Total cash and equivalents	743	919	1,327	1,527	1,711
	Tangible fixed assets	2,620	2,431	2,341	2,307	2,299
	Total investments	23	29	31	33	35
	Total assets	5,309	4,955	5,021	5,203	5,396
	Short-term debt	110	24	24	24	24
	Total long-term debt	353	317	317	317	317
	Total liabilities	2,280	1,819	1,743	1,764	1,787
	Total equity	3,029	3,136	3,278	3,439	3,609
	Total liabilities & equity	5,309	4,955	5,021	5,203	5,396
	Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Revenue growth (%)	(17.0)	9.1	7.4	3.8	3.5
	Recurrent EPS growth (%)	(63.0)	46.2	27.9	12.9	7.1
	Gross margin (%)	100.0	100.0	100.0	100.0	100.0
	Operating EBITDA margin (%)	16.6	17.3	18.2	18.3	18.2
	Net profit margin (%)	3.3	4.4	5.2	5.7	5.9
	Dividend payout ratio (%)	29.3	58.8	50.0	50.0	50.0
	Capex/sales (%)	6.1	6.4	7.9	8.9	9.2
	Interest cover (x)	8.28	18.58	25.16	26.46	28.23

Source: Company data, RHB

Recommendation Chart

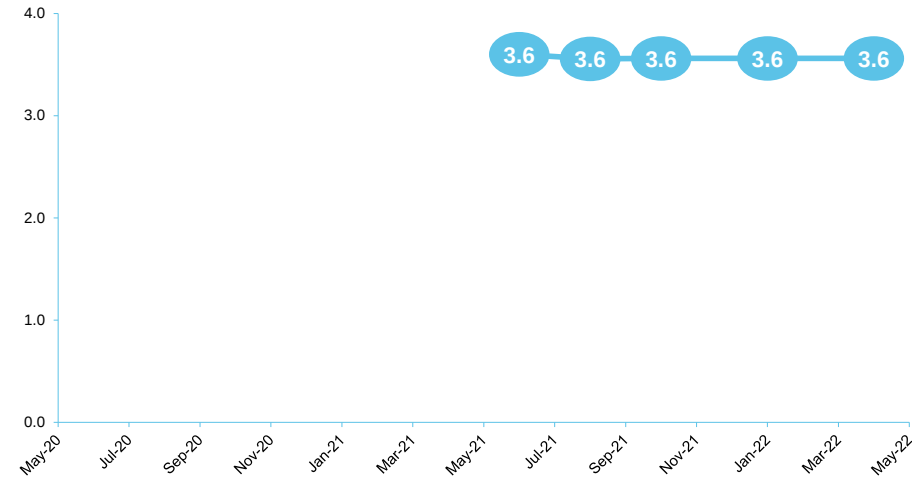


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2022-02-28	Buy	1.77	1.41
2021-12-15	Buy	1.90	1.40
2021-10-14	Buy	2.10	1.58
2021-08-29	Buy	2.03	1.63
2021-05-19	Buy	2.00	1.61
2021-04-23	Buy	2.10	1.77
2020-12-07	Buy	1.90	1.66
2020-09-15	Buy	1.70	1.49
2020-08-17	Buy	1.55	1.42
2020-06-02	Buy	1.65	1.49

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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