

22 November 2021

Bumi Armada (BAB MK)

Improving Balance Sheet; Keep BUY

- **Keep BUY, with new SOP-based MYR0.62 TP from MYR0.57, 27% upside.** Bumi Armada's 9M21 earnings beat expectations once again, thanks to the lower cost base and finance costs. We expect its balance sheet to improve on the back of healthy operating cash flow, led by stable FPSO operations and continuous asset monetisation.
- **Above expectations.** At 88% of our and Street full-year estimates, 9M21 earnings of MYR528m (+75% YoY) beat expectations – largely due to the better than-expected floating production and operations (FPO) and offshore marine services (OMS) segments. No dividends were declared for the quarter, as expected.
- **3Q21 core profit fell 32% QoQ** due to lower Kraken contribution as a result of an unplanned shutdown and absence of variation orders recognised in 2Q21. This is cushioned by narrowed losses from the OMS segment with lower operating costs amidst lower OSV utilisation of 69% (2Q21: 70%). YoY, 9M21 core earnings improved 75% on better Armada Kraken availability, management fees charged to its associate, and variation orders related to Armada Olombendo's new wells tie-in.
- **Outlook.** Armada Kraken experienced an unplanned shutdown in 3Q21 but has resumed to two trains operating. The company disposed four OSVs in 3Q21 and is left with 10 vessels as of end September – of which four vessels are classified as Non-Current Assets Held-For-Sale. We are guided that the remaining balance of Tranche 1 Term Loan Facilities is USD87m with scheduled amortisation and final maturity is in Nov 2022. BAB is also looking to extend the repayment date of the USD30m shareholder loan from Usaha Tegas SB (UTSB) that is due in less than 12 months. Overall, operating cash flow in 9M21 improved 75% with better working capital management. Net gearing also dipped to 1.7x in 3Q21 (2Q21: 1.7x). The OMS segment numbers could improve with continuous monetisation of OSV while the construction vessels would still remain largely idle. Meanwhile, the ONGC's KG-DWN 98/2 FPSO construction is at 70% completion and BAB is eyeing to complete it by Jun 2022.
- **We raise FY21F-23F earnings by 9-14%** after imputing lower operating costs for both segments. Guidance from BAB's preliminary assessment indicates that the *Cukai Makmur* (one-time prosperity tax) will have minimal impact on its numbers. Our TP is raised to MYR0.62 (from MYR0.57) post earnings upgrade as well as the incorporation of a 2% ESG discount based on a scoring of 2.9. Our TP implies FY22F P/E and P/BV of 6.5x (below its 5-year mean of 7.2x) and 0.84x (slightly below +2SD from its 5-year mean at 0.9x). Downside risks: Contract cancellation, weaker OSV utilisation rates, and a deterioration in Armada Kraken's operations.

Forecasts and Valuation	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
Total turnover (MYRm)	2,071	2,340	2,344	2,397	2,354
Recurring net profit (MYRm)	273	476	652	558	570
Recurring net profit growth (%)	19.6	74.5	37.0	(14.4)	2.1
Recurring P/E (x)	10.55	6.05	4.41	5.15	5.05
P/B (x)	0.9	0.9	0.8	0.7	0.6
P/CF (x)	na	4.41	2.83	2.81	2.84
Dividend Yield (%)	na	na	na	na	na
EV/EBITDA (x)	6.64	3.94	2.90	2.45	1.78
Return on average equity (%)	1.8	3.9	18.8	13.7	12.3
Net debt to equity (%)	261.3	237.1	171.1	125.6	90.2

Source: Company data, RHB

Malaysia Results Review

Energy & Petrochemicals | Offshore & Marine

Buy (Maintained)

Target Price (Return):	MYR0.62 (+27%)
Price (Market Cap):	MYR0.49 (USD692m)
ESG score:	2.90 (out of 4)
Avg Daily Turnover (MYR/USD)	13.2m/3.16m

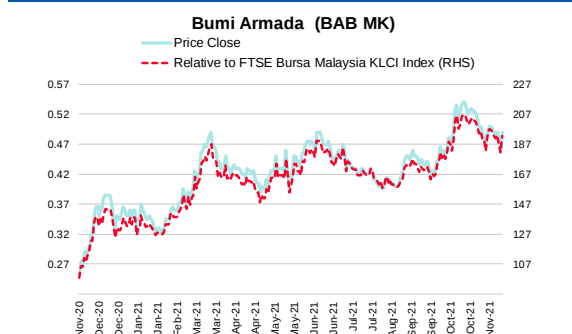
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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	40.0	(9.3)	22.5	14.0	84.9
Relative	46.3	(4.3)	21.8	17.5	88.6
52-wk Price low/high (MYR)				0.26 – 0.54	



Source: Bloomberg

Overall ESG Score: 2.90 (out of 4)

E: Moderate

As an offshore energy facilities and service provider, Bumi Armada is exposed to a number of environmental risks, eg high greenhouse gas (GHG) emissions. In 2020, it recorded a 3% decrease in GHG emissions. The group also recorded two minor oil spill incidents during the year. We maintain our ESG score on this pillar due to this matter.

S: Good

Bumi Armada prioritises employee health & safety, and has policies and initiatives aimed to promote good health & safety culture, eg the Safety Observation Card recognition campaign and OMS supplier HSE Recognition Awards. There is also community engagement, through various CSR efforts (Rise Against Hunger, Community Food Initiatives North East, etc) as well as additional CSR efforts that the group leverages on to offset its carbon footprint.

G: Excellent

Bumi Armada's board meets Bursa Malaysia requirements. Directors are skilled and experienced, meeting the requirements of the Malaysian Code on Corporate Governance in terms of female and independent director representation. The group provides timely, reliable, and accurate information to shareholders, and ensures shareholder rights are protected through processes within Bursa Malaysia's guidelines.

Note:

Small cap stocks are defined as companies with a market capitalisation of less than USD1bn.

Financial Exhibits

Asia	Financial summary (MYR)	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
Malaysia	Recurring EPS	0.05	0.08	0.11	0.10	0.10
Energy & Petrochemicals	BVPS	0.55	0.54	0.65	0.74	0.84
Bumi Armada	Return on average equity (%)	1.8	3.9	18.8	13.7	12.3
BAB MK						
Buy						
Valuation basis	Valuation metrics	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
SOP	Recurring P/E (x)	10.55	6.05	4.41	5.15	5.05
	P/B (x)	0.9	0.9	0.8	0.7	0.6
	FCF Yield (%)	(3.8)	20.9	30.5	30.8	30.4
	EV/EBITDA (x)	6.64	3.94	2.90	2.45	1.78
	EV/EBIT (x)	12.12	6.24	4.62	4.11	3.00
Key drivers	Income statement (MYRm)	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
i. Improvement in Kraken operations;	Total turnover	2,071	2,340	2,344	2,397	2,354
ii. Better offshore marine asset utilisation rates.	Gross profit	553	954	848	497	629
	EBITDA	974	1,467	1,644	1,530	1,535
	Depreciation and amortisation	(441)	(542)	(612)	(618)	(624)
	Operating profit	534	925	1,032	912	912
	Net interest	(556)	(492)	(424)	(391)	(385)
	Pre-tax profit	82	128	732	649	666
	Taxation	(44)	(15)	(95)	(97)	(100)
	Reported net profit	59	126	652	558	570
	Recurring net profit	273	476	652	558	570
Key risks	Cash flow (MYRm)	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
i. Deterioration in Kraken operations;	Change in working capital	(379)	(307)	(107)	(16)	(36)
ii. Potential equity call, given stretched financing.	Cash flow from operations	(4)	653	1,018	1,026	1,014
	Capex	(105)	(50)	(140)	(140)	(140)
	Cash flow from investing activities	(43)	252	(140)	(140)	(140)
	Cash flow from financing activities	(1,002)	(1,311)	(625)	(607)	(104)
	Cash at beginning of period	1,226	1,094	895	1,287	1,701
	Net change in cash	(1,050)	(406)	252	279	771
	Ending balance cash	176	688	1,147	1,566	2,471
Company Profile	Balance sheet (MYRm)	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
Bumi Armada is a Malaysia-based international offshore oilfield services provider. It is also a global FPSO player.	Total cash and equivalents	1,094	895	1,287	1,701	2,614
	Tangible fixed assets	5,941	4,945	4,472	3,994	3,511
	Total investments	4,790	4,490	4,490	4,490	4,490
	Total assets	13,979	12,648	12,842	12,834	13,247
	Short-term debt	2,478	1,540	940	840	740
	Total long-term debt	7,013	6,767	6,767	6,267	6,267
	Total liabilities	10,766	9,522	9,090	8,530	8,377
	Total equity	3,213	3,125	3,752	4,304	4,870
	Total liabilities & equity	13,979	12,648	12,842	12,834	13,247
	Key metrics	Dec-19	Dec-20	Dec-21F	Dec-22F	Dec-23F
	Revenue growth (%)	(14.4)	13.0	0.2	2.2	(1.8)
	Recurrent EPS growth (%)	19.6	74.5	37.0	(14.4)	2.1
	Gross margin (%)	26.7	40.8	36.2	20.7	26.7
	Operating EBITDA margin (%)	47.1	62.7	70.1	63.8	65.2
	Net profit margin (%)	2.8	5.4	27.8	23.3	24.2
	Capex/sales (%)	5.1	2.1	6.0	5.8	5.9
	Interest cover (x)	0.96	1.88	2.43	2.33	2.37

Source: Company data, RHB

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Energy & Petrochemicals | Offshore & Marine

Figure 1: 9M21 results review

FYE Dec (MYRm)	3Q20	2Q21	3Q21	QoQ (%)	YoY (%)	9M20	9M21	YoY (%)	Comments
Turnover	564.4	615.6	545.7	(11.3)	(3.3)	1723.9	1724.0	0.0	
EBITDA	353.6	405.2	364.3	(10.1)	3.0	1120.9	1174.8	4.8	
Depreciation & amortisation	(131.5)	(126.0)	(119.9)	(4.9)	(8.9)	(410.4)	(372.9)	(9.1)	
Operating profit/(loss)	222.1	279.2	244.5	(12.4)	10.1	710.6	801.9	12.8	
Others	72.6	52.6	4.8	(91.0)	(93.4)	108.5	93.8	(13.6)	
Finance cost	(116.7)	(103.1)	(99.8)	(3.2)	(14.5)	(381.8)	(304.5)	(20.3)	
Share of results of JVs	(0.5)	41.3	26.9	(34.9)	(5793.2)	(9.0)	75.5	(941.7)	
Exceptional items	3.4	(87.0)	0.1	(100.1)	(97.8)	(320.3)	(71.9)	N.A.	3Q21 excluded: MYR6m vessel impairment and a MYR6m gain on asset disposal
PBT	88.7	113.7	165.4	45.5	86.4	(10.7)	463.0	(4410.1)	
Taxation	(1.4)	10.2	(3.9)	(137.6)	176.4	(12.1)	(18.0)	48.4	
Minority interest	(1.7)	16.0	(8.1)	(150.8)	375.5	4.3	11.0	157.9	
Net profit	85.6	139.9	153.4	9.7	(152.5)	(18.6)	456.1	(2555.4)	
Core net profit	82.2	226.9	153.3	(32.4)	86.5	301.8	528.0	75.0	Above expectations
EBITDA margin	62.6	65.8	66.8			65.0	68.1		
Operating margin	39.3	45.4	44.8			41.2	46.5		
Pre-tax margin	15.7	18.5	30.3			(0.6)	26.9		
Net margin	14.6	36.9	28.1			17.5	30.6		

Source: Company data, RHB

Figure 2: 9M21 segmental earnings review

FYE Dec (MYRm)	3Q20	2Q21	3Q21	QoQ (%)	YoY (%)	9M20	9M21	YoY (%)	Comments
Revenue									
FPO	470.5	533.1	472.2	(11.4)	0.4	1453.8	1500.5	3.2	Higher Kraken availability
OMS	93.9	82.5	73.5	(10.9)	(21.8)	270.0	223.5	(17.2)	Lower operating vessel due to lower utilisation and vessel disposal
Operating profit									
FPO	197.0	258.3	248.6	(3.7)	26.2	728.2	777.5	6.8	
OMS	(47.5)	(31.8)	(8.9)	(71.8)	(81.2)	(126.1)	(69.4)	(45.0)	

Source: Company data, RHB

Figure 3: SOP valuation

Segments	FY22F (MYRm)	Remarks
FPSO	10,153.5	Discounted FCF to firm at 6.1-6.5% WACC
Net cash/(debt)	-6,419.7	End FY21F net debt
Equity value	3,733.7	
Shares outstanding (m)	5,873.0	
ESG (discount)/ premium	2%	Based on ESG score of 2.9
TP (MYR)	0.62	

Source: RHB

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Recommendation Chart

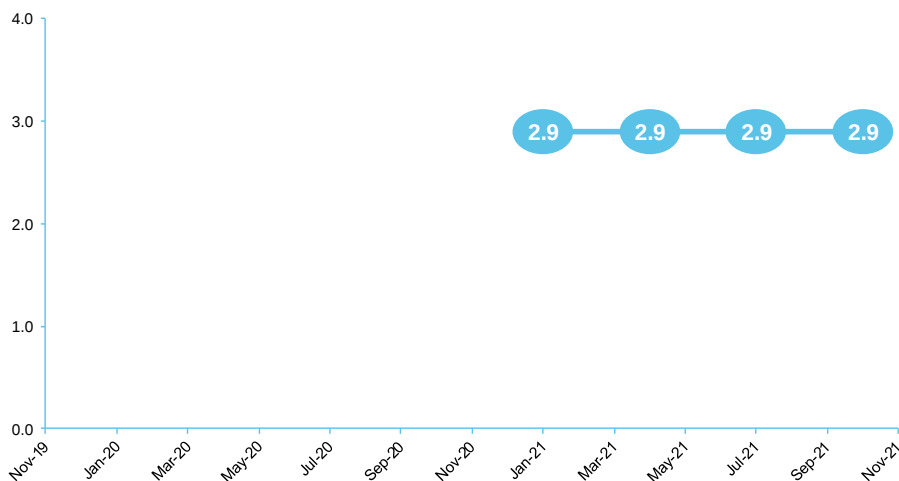


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2021-08-30	Buy	0.57	0.45
2021-05-27	Buy	0.51	0.44
2021-02-28	Buy	0.47	0.40
2021-01-03	Buy	0.43	0.35
2020-09-28	Buy	0.38	0.27
2020-08-31	Buy	0.36	0.27
2020-05-31	Buy	0.30	0.21
2019-11-25	Buy	0.61	0.49
2019-09-27	Buy	0.39	0.34
2019-09-10	Buy	0.34	0.29
2018-11-26	Neutral	0.33	0.30
2018-08-29	Sell	0.45	0.53
2018-08-06	Buy	0.83	0.73

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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Analyst	Company
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