

30 November 2022

Malaysia Marine & Heavy Engineering (MMHE MK)

A Big Win; Reiterate BUY

- **Reiterate BUY, new MYR0.59 TP from MYR0.55, 22% upside.** We are positive on Malaysia Marine & Heavy Engineering's latest MYR4.5bn contract win, as this triples the value of its orderbook to MYR6.6bn and points to a stronger heavy engineering segment. While execution and cost management remain the key to a successful project delivery, we also believe that MMHE continues to benefit from the recovery of the oil & gas industry.
- **A sizeable win.** MMHE secured a c.MYR4.5bn contract from Petronas Carigali (PCSB) for EPCIC services on the Kasawari Carbon Capture & Storage (CCS) project, which is located off the coast of Sarawak. This contract will involve a collaboration between MMHE and PCSB, where the job scope includes the construction of a: i) 14,000-tonne topside, ii) 15,000-tonne 8-legged jacket of the CCS platform, and iii) bridge linking to the Central Processing Platform (CPP).
- **The Kasawari CCS project is scheduled to kick off by the end of 2025.** Construction works on this project will take about 35 months, and the group has entered into the engineering and procurement phase. First steel cut is guided for 2Q23. Meanwhile, management also guided that some of the sub-contractors are those that have previously worked on the Kasawari Phase I project – so they should have the necessary skills and competencies to deliver. Upon completion, the Kasawari CCS will have the capability to capture up to 3.3 mtCO₂ pa, making it the largest offshore CCS project in the world by volume of carbon dioxide captured.
- **Outlook.** Post contract win, MMHE's orderbook has tripled to MYR6.6bn – which is a strong indicator of the recovery of its heavy engineering segment. Other projects include Rosmari Marjoram (awarded in September), Kasawari Phase I, and Jerun. Its tenderbook has guided at MYR10-11bn in 2023-2025. The group is optimistic of its latest win, as it shows MMHE's cost competitiveness in delivering integrated EPCIC solutions, which could lead to further project wins. With the expectation of raw material prices subsiding, this could garner more award announcements in the coming quarters as well as provide further upside to the group's bottomline.
- **BUY.** Based on its previous loss-making track record, we project a conservative EBIT margin of 1%, which translates to c.MYR45m. Following this, we increase our FY22-24 earnings estimates by 18%, 29% and 7%. Our new TP of MYR0.59 is pegged to 0.5x FY23 P/BV (+0.5SD from the 5-year mean), and includes a 2% ESG premium, due to MMHE's 3.1 ESG score.
- **Key downside risks** include a delay in execution, higher material costs, and labour shortages.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (MYRm)	1,567	1,467	1,534	1,825	2,005
Recurring net profit (MYRm)	(76)	(263)	8	34	37
Recurring net profit growth (%)	179.5	246.4	-	310.1	7.5
Recurring P/E (x)	na	na	93.61	22.83	21.24
P/B (x)	0.4	0.5	0.5	0.4	0.4
P/CF (x)	5.72	na	3.19	2.95	3.48
Dividend Yield (%)	na	na	na	na	na
EV/EBITDA (x)	na	na	2.42	0.42	(0.76)
Return on average equity (%)	(21.3)	(14.6)	0.5	2.0	2.1
Net debt to equity (%)	net cash	net cash	net cash	net cash	net cash

Source: Company data, RHB

Energy & Petrochemicals | Oil & Gas Services

Buy (Maintained)

Target Price (Return): MYR0.59 (+22%)
 Price (Market Cap): MYR0.49 (USD172m)
 ESG score: 3.10 (out of 4)
 Avg Daily Turnover (MYR/USD) 0.24m/0.05m

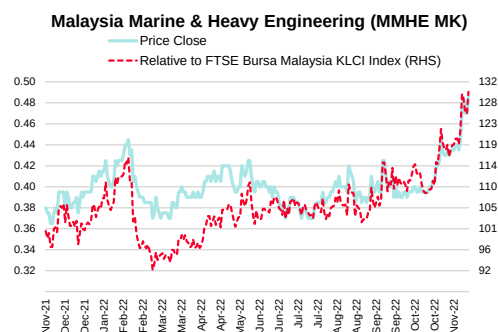
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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	22.8	19.8	26.0	22.8	27.6
Relative	28.6	17.8	27.6	27.3	29.8
52-wk Price low/high (MYR)	0.37 – 0.49				



Source: Bloomberg

Overall ESG Score: 3.10 (out of 4)

E: MODERATE

MMHE has implemented various efforts to manage the environmental impact of its business including the installation of rooftop solar panels which reduces 6,286 tonnes of carbon emissions annually. In 2021, MMHE's electricity consumption as well as GHG emissions decreased to 37,950 MWh and 25,958 CO₂e (2020: 52,577 MWh and 36,031 CO₂e).

S: EXCELLENT

MMHE maintains its commitment on high labour standards via policies against child labour, excessive working hours, and discriminatory practices. It recorded zero fatalities and zero lost time injuries in 2021. Furthermore, the group was given the RoSPA Gold Award in the 2021 RoSPA Health & Safety Awards for Health and Safety Performance.

G: EXCELLENT

The size of the Board is within the industry average. Over half is made up of independent directors. There is female representation, and the directors are skilled and experienced. It provides clear, timely and reliable information, in line with guidelines from Bursa Malaysia and Malaysian Code on Corporate Governance. Shareholder rights are protected.

Note:

Small cap stocks are defined as companies with a market capitalisation of less than USD0.5bn.

30 November 2022

Energy & Petrochemicals | Oil & Gas Services

Financial Exhibits

Asia	Financial summary (MYR)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Malaysia	Recurring EPS	(0.05)	(0.16)	0.01	0.02	0.02
Energy & Petrochemicals	BVPS	1.23	1.07	1.07	1.09	1.12
Malaysia Marine & Heavy Engineering	Return on average equity (%)	(21.3)	(14.6)	0.5	2.0	2.1
MMHE MK						
Buy						
Valuation basis	Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
P/BV	Recurring P/E (x)	na	na	93.61	22.83	21.24
	P/B (x)	0.4	0.5	0.5	0.4	0.4
	FCF Yield (%)	(12.2)	(13.5)	18.5	31.3	26.1
	EV/EBITDA (x)	na	na	2.42	0.42	(0.76)
	EV/EBIT (x)	na	na	13.91	1.20	(2.12)
Key drivers	Income statement (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
i. Increase in project wins;	Total turnover	1,567	1,467	1,534	1,825	2,005
ii. Pick-up in variation orders.	Gross profit	81	(81)	306	236	427
	EBITDA	(391)	(171)	124	162	165
	Depreciation and amortisation	(75)	(88)	(102)	(106)	(106)
	Operating profit	(466)	(259)	22	56	59
	Net interest	(1)	(13)	(10)	(10)	(9)
	Pre-tax profit	(467)	(271)	11	47	50
	Taxation	0	0	(3)	(11)	(12)
	Reported net profit	(462)	(268)	8	34	37
	Recurring net profit	(76)	(263)	8	34	37
Key risks	Cash flow (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
i. Delay in execution;	Change in working capital	154	164	122	113	70
ii. Upward spike in material costs;	Cash flow from operations	136	(57)	243	263	223
iii. Labour shortages.	Capex	(230)	(48)	(100)	(20)	(20)
	Cash flow from investing activities	(217)	(34)	(100)	(20)	(20)
	Cash flow from financing activities	58	106	(82)	(22)	(29)
	Cash at beginning of period	674	651	710	771	992
	Net change in cash	(23)	16	62	221	174
	Ending balance cash	651	710	771	992	1,166
Company Profile	Balance sheet (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Malaysia Marine & Heavy Engineering is a shipbuilding and heavy engineering industries company.	Total cash and equivalents	651	710	771	992	1,166
	Tangible fixed assets	1,796	1,728	1,725	1,640	1,554
	Total investments	9	9	9	9	9
	Total assets	3,146	3,390	3,387	3,668	3,847
	Short-term debt	21	35	35	35	35
	Total long-term debt	228	335	263	251	231
	Total liabilities	1,181	1,683	1,671	1,917	2,057
	Total equity	1,966	1,707	1,716	1,751	1,790
	Total liabilities & equity	3,146	3,390	3,387	3,668	3,847
	Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Revenue growth (%)	55.2	(6.3)	4.6	18.9	9.9
	Recurrent EPS growth (%)	179.5	246.4	0.0	310.1	7.5
	Gross margin (%)	5.2	(5.5)	20.0	12.9	21.3
	Operating EBITDA margin (%)	(24.9)	(11.6)	8.1	8.9	8.2
	Net profit margin (%)	(29.5)	(18.2)	0.5	1.9	1.8
	Capex/sales (%)	14.7	3.3	6.5	1.1	1.0
	Interest cover (x)	(511)	(20)	2	6	7

Source: Company data, RHB

30 November 2022

Energy & Petrochemicals | Oil & Gas Services

Recommendation Chart

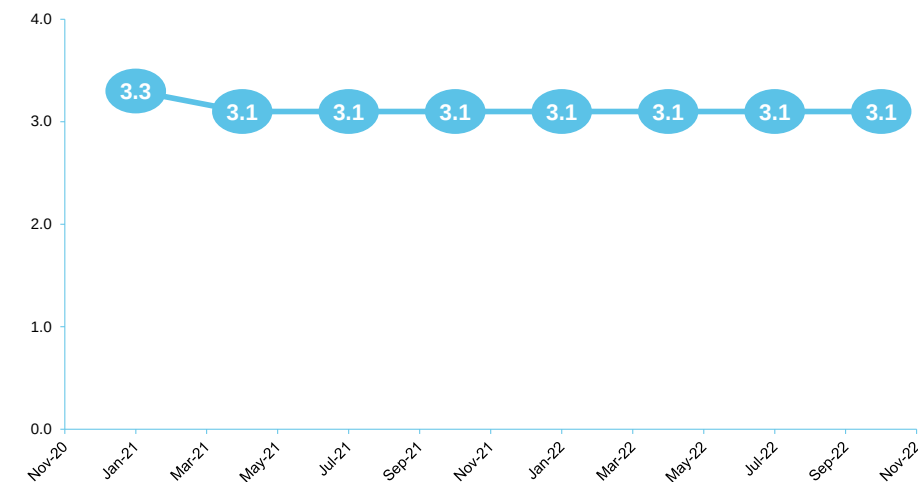


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2022-11-11	Neutral	0.55	0.43
2022-08-18	Neutral	0.42	0.42
2022-05-22	Neutral	0.42	0.42
2022-02-14	Neutral	0.42	0.41
2021-11-03	Neutral	0.44	0.42
2021-08-02	Neutral	0.44	0.43
2021-06-22	Neutral	0.44	0.48
2021-04-30	Sell	0.44	0.51
2021-04-14	Sell	0.50	0.62
2021-02-10	Sell	0.32	0.42
2021-01-03	Sell	0.32	0.45
2020-10-28	Neutral	0.32	0.31
2020-07-24	Neutral	0.40	0.38
2020-04-30	Neutral	0.44	0.48
2020-03-18	Neutral	0.44	0.31

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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Analyst	Company
-	-

(2) no part of his or her compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this report.



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