

2 November 2020

# **Genting Plantations** (GENP MK)

## Upping CPO Prices; Still NEUTRAL

### • Maintain NEUTRAL with new SOP-based MYR10.30 TP from MYR9.35, 4% upside with c.2% yield. We raise our CPO price assumptions for 2020-2021 to reflect slightly higher YOY prices in 2021 of MYR2,650/tonne, from MYR2,600/tonne for 2020. Genting Plantations' valuations remain lofty, however, trading at +2SD of its updated 5-year forward P/E.

- CPO prices have been very volatile of late, racing past the MYR3,000/tonne mark, falling back below, and subsequently swinging up and down by MYR50.00-100.00/tonne on a daily basis. Besides the usual supply and demand dynamics, we believe there are three major swing factors that could determine the CPO price direction in 2020: Soybean prices (which ties in with weather issues), crude oil prices (which ties in with COVID-19), and labour issues in Malaysia.
- Balanced S&D numbers in 2021... Overall, based on the latest forecasts by Oil World and the US Department of Agriculture, supply and demand dynamics are expected to be relatively balanced in 2021, assuming that production returns to relative normalcy, and demand gradually recovers post-COVID-19. Based on the latest Oil World numbers, the 17 Oils and Fats, and 8 Vegetable Oil complex are expected to see declines in stock/usage ratios in 2021, while the 10 oilseed complex will post a slight increase, on bumper soybean crops anticipated from the US. For CPO, stock usage ratio is also expected to decline in 2021, while SBO ratio is anticipated to be flat YoY. With lower stock/usage ratios, particularly for CPO, which is expected to fall to below historical average levels of 17.5%, CPO prices should remain supported at above MYR2,500/tonne in 2021.
- ... Provided wild cards do not eventuate. Our base case assumptions for our CPO price view are that: i) La Nina will not worsen and soybean crops will not be significantly affected in the US and South America. This means that soybean prices may see some correction, leading to CPO prices also correcting somewhat in the near term; ii) COVID-19 will be relatively contained in 2021, and our higher crude oil price assumptions will hold for 2021. This would mean that the biodiesel mandate in Indonesia will be adhered to, at least until Oct 2021; and iii) the labour shortage will not be too intense in Malaysia in 2021 (assuming the Government makes some changes to its foreign labour policy) and we expect productivity to improve as per Oil World's forecasts for Malaysia and Indonesia.
- We increase earnings forecasts by 6-13% for FY20-22F, after raising our CPO price assumptions to MYR2,600/tonne for 2020 from MYR2,400/tonne, and to MYR2,650/tonne for 2021 from MYR2,500/tonne. Conversely, we lower our FFB production growth assumption to 5-7% for FY21-22F (from 8-10%) while keeping our FY20F of -5.7% unchanged.
- Keep NEUTRAL, with higher SOP-based MYR10.30 TP after revising our CPO price and FFB production assumptions. Our TP is based on an unchanged 25x FY21 P/E for the plantation unit and a 60% discount to RNAV for the property division.

Forecasts and Valuation	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total turnover (MYRm)	1,903	2,266	2,498	2,637	2,702
Recurring net profit (MYRm)	156	143	232	291	318
Recurring net profit growth (%)	(52.4)	(8.2)	62.3	25.1	9.5
Recurring P/E (x)	51.04	59.10	36.41	29.10	26.59
P/B (x)	2.1	1.7	1.7	1.7	1.6
P/CF (x)	31.11	28.68	18.70	16.62	14.81
Dividend Yield (%)	1.3	1.3	1.5	1.9	2.1
EV/EBITDA (x)	20.64	20.98	16.17	13.96	13.00
Return on average equity (%)	3.9	3.2	4.7	5.8	6.2
Net debt to equity (%)	34.5	20.4	21.6	22.1	21.6

Source: Company data, RHB

## See important disclosures at the end of this report

Market Dateline / PP 19489/05/2019 (035080)

## Agriculture | Plantation

## Neutral (Maintained)

Target Price (Return):	MYR10.30 (+4%)
Price:	MYR9.90
Market Cap:	USD2,134m
Avg Daily Turnover (MYR/USD)	2.44m/0.59m

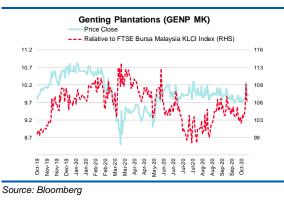
## Analyst

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### Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(6.4)	1.2	(1.0)	6.9	1.0
Relative	(0.5)	2.2	5.1	(2.2)	5.8
52-wk Price low/	high (MYR	)		8.50	- 10.8





## **Financial Exhibits**

#### Asia M

### Valuation basis

We use SOP to value GENP, comprised of 25x FY21F P/E for the plantations earnings and a 60% discount to RNAV for the property division. This is collaborated with a USD15,000 EV/ha valuation target, at the lower-end of its big-cap peers, which trade at USD15,000-30,000/ha.

#### Key drivers

- i. CPO prices;ii. FFB production;
- iii. Property sales.

#### Key risks

- i. Negative CPO price movement;
- Weather risks; ii.
- iii. Demand and supply dynamics of the global vegetable oil industry.

#### **Company Profile**

Genting Plantations is a 53.6%-owned subsidiary of the Genting group. It has 261,000 ha of plantation landbank, of which close to 200,000ha is in Indonesia. It also has property development projects in Johor, Melaka and Kedah. The group has also invested significantly in biotechnology via the use of genomics to raise productivity and sustainability.

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Source: Company data, RHB	

Malaysia	Company	Update

Financial summary (MYR)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Recurring EPS	0.19	0.17	0.27	0.34	0.37
DPS	0.13	0.13	0.15	0.19	0.21
BVPS	4.77	5.70	5.82	5.97	6.14
Return on average equity (%)	3.9	3.2	4.7	5.8	6.2
Valuation metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Recurring P/E (x)	51.04	59.10	36.41	29.10	26.59
P/B (x)	2.1	1.7	1.7	1.7	1.6
FCF Yield (%)	(1.0)	(1.0)	0.6	1.3	2.0
Dividend Yield (%)	1.3	1.3	1.5	1.9	2.1
EV/EBITDA (x)	20.64	20.98	16.17	13.96	13.00
EV/EBIT (x)	39.38	44.17	28.98	22.83	20.62
Income statement (MYRm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total turnover	1,903	2,266	2,498	2,637	2,702
Gross profit	408	419	554	656	707
ЕВІТДА	442	439	574	669	721
Depreciation and amortisation	(210)	(231)	(254)	(260)	(266)
Operating profit	232	209	320	409	(200)
Net interest	(76)	(72)	(69)	(71)	(73)
Pre-tax profit	208	185	276	378	422
Taxation	(61)	(55)	(63)	(87)	(97)
Reported net profit	165	142	232	291	318
Recurring net profit	156	143	232	291	318
Cash flow (MYRm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Change in w orking capital	(80)	(78)	(14)	(42)	(19)
Cash flow from operations	256	295	452	509	572
Capex	(334)	(378)	(400)	(400)	(400)
Cash flow from investing activities	(117)	(578)	(400)	(400)	(400)
Dividends paid	(203)	(105)	(100)	(162)	(180)
Cash flow from financing activities	(402)	287	(128)	(162)	(180)
Cash at beginning of period	1,222	950	955	879	826
Net change in cash	(263)	3	(76)	(53)	(8)
Ending balance cash	950	955	879	826	818
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Balance sheet (MYRm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total cash and equivalents	1,300	1,555	1,479	1,426	1,418
Tangible fixed assets	5,355	5,595	5,742	5,882	6,016
Total investments	200	260	260	260	260
Total assets	7,834	8,460	8,564	8,700	8,849
Short-term debt	507	485	485	485	485
Total long-term debt	2,279	2,103	2,103	2,103	2,103
Total liabilities	3,522	3,401	3,421	3,428	3,431
Total equity	4,312	5,060	5,144	5,272	5,418
Total liabilities & equity	7,834	8,460	8,564	8,700	8,849
Key metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Revenue grow th (%)	5.5	19.1	10.2	5.6	2.5
Recurrent EPS grow th (%)	(52.6)	(13.6)	62.3	25.1	9.5
Gross margin (%)	21.5	18.5	22.2	24.9	26.2
Operating EBITDA margin (%)	23.2	19.4	23.0	25.4	26.7
Net profit margin (%)	8.7	6.3	9.3	11.0	11.8
Dividend payout ratio (%)	68.1	78.2	55.2	55.8	56.4
Capex/sales (%)	17.6	16.7	16.0	15.2	14.8
Interest cover (x)	2.12	2.00	3.19	4.08	4.53

## 2 November 2020

### Figure 1: Forecast assumptions

	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
FFB Produced ('000 tonnes)	2,084	2,194	2,069	2,209	2,317
CPO Production ('000 tonnes)	449	474	459	497	528
PK Production ('000 tonnes)	115	123	115	123	129
Average CPO price (MYR/tonne)	2,376	2,078	2,600	2,650	2,600
Average PK price (MYR/tonne)	2,332	1,306	1,600	1,650	1,600

Source: RHB

## Figure 2: SOP valuation

	Valuation basis	FV (MYRm)
Plantation earnings	25x FY21F earnings	7,052.75
Property earnings	60% discount to RNAV	1,755.32
SOP (MYRm)		8,808.07
SOP/share (MYR)		10.30
Shares (m)		854.84

## **Recommendation Chart**



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2020-08-26	Neutral	9.4	9.9
2020-07-26	Neutral	10.1	10.2
2020-06-17	Neutral	9.3	10.0
2020-05-20	Sell	8.4	9.7
2020-05-06	Sell	7.8	9.4
2020-03-23	Sell	8.1	8.8
2020-02-27	Buy	11.8	10.4
2020-01-20	Buy	13.2	10.6
2019-11-28	Buy	12.2	10.4
2019-09-30	Buy	11.4	9.9
2019-08-29	Neutral	9.3	10.0
2019-05-24	Neutral	10.2	10.2
2019-05-03	Neutral	10.3	10.3
2019-02-27	Neutral	9.8	10.5
2018-11-30	Neutral	9.5	9.5

Source: RHB, Bloomberg

Agriculture | Plantation



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