

TSH Resources (TSH MK)

Malaysia Results Review

21 August 2020

Agriculture | Plantation

Buy (Maintained)

MYR1.25 (21.4%) Target Price (Return): Price: MYR1.03 Market Cap: USD341m

Analyst

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Avg Daily Turnover (MYR/USD)



6.61m/1.55m

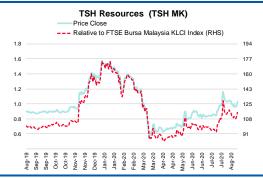
• Maintain BUY, with unchanged SOP-derived TP of MYR1.25, 21% upside and c.2% yield. 1H20 earnings slightly exceeded our but were in line with Street estimates. Earnings should improve in 2H20 on higher CPO prices, although this could be partially offset by lower FFB growth. Valuations continue to look attractive, as it is trading at its 5-year historical P/E mean and at the Global Financial Crisis P/BV trough of 0.8x, while FFB growth and earnings prospects remain solid.

Outlook Remains Upbeat For 2H20; Stay BUY

- 1H20 core earnings are slightly above our but in line with Street forecasts, at 58% of our and 52% of Street's FY20 estimates, mainly due to higher-than-expected JV/associate contribution. 1H20 core earnings soared to MYR34.9m (>100% YoY), boosted mainly by significantly higher CPO prices (23% YoY), but was slightly offset by lower CPO production (-10% YoY).
- FFB output growth of 5.2% YoY in 1H20, with Sabah pulling down overall output growth with a 5.3% YoY decline. In contrast, its Indonesian estates recorded a positive growth of 6.7% in the same period. The differences arose from the dry weather impact in 3Q19, replanting activities in Sabah, and Indonesia's younger age profile. Based on our market checks, we anticipate TSH's production to be weaker in 3Q20 due to wet weather in Indonesia which may affect harvesting activities.
- FFB quidance lowered. Management is now targeting lower single-digit FFB growth compared to its original forecast of 8-12% for FY20. We revise our FFB growth projection to 3.9% (from 6.9%) for FY20, but maintain our 6-7% assumptions for FY21-22.
- We estimate unit costs declined by 9% QoQ as higher production in Indonesia helped reduce unit costs in that region for 2Q20, although no quantum was given. This trend is likely to continue as Indonesian production continues to pick up but will be slightly offset by rising fertiliser costs. Indonesia currently contributes 90% to group production.
- We tweaked FY20F earnings slightly upwards by 2-3% after bringing down our production assumptions to reflect lower FFB growth but after imputing higher associate/JV contributions. We make no changes to FY21F-22F earnings.
- We maintain our BUY recommendation on TSH with an unchanged TP of MYR1.25. Our TP implies an EV/ha of USD12,000, in line with its peers of USD10,000-15,000/ha. We believe valuations continue to look attractive, as it is trading at its 5-year historical P/E mean and at the Global Financial Crisis P/BV trough of 0.8x, while FFB growth and earnings prospects remain solid. We highlight that every MYR100/tonne impacts earnings by 6-8%.

Share	Performance	(%)

	YTD	1m	3m	6m	12m
Absolute	(33.1)	9.0	27.2	(23.1)	15.7
Relative	(32.2)	10.3	16.6	(25.8)	17.0
52-wk Price lov	0.57	- 1.58			



Source: Bloomberg

Small cap stocks are defined as companies with a market capitalization of less than USD1bn.

Forecasts and Valuation	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total turnover (MYRm)	906	839	980	1,043	1,077
Recurring net profit (MYRm)	53	29	62	78	86
Recurring net profit growth (%)	(40.2)	(46.2)	116.3	27.0	9.3
Recurring P/E (x)	26.46	49.82	23.03	18.13	16.58
P/B (x)	1.0	1.0	1.0	0.9	0.9
P/CF (x)	8.13	7.81	8.19	6.98	6.40
Dividend Yield (%)	1.0	1.0	1.2	1.5	1.7
EV/EBITDA (x)	14.27	14.17	12.04	10.55	9.45
Return on average equity (%)	2.0	4.3	4.2	5.2	5.5
Net debt to equity (%)	89.6	82.9	76.8	69.3	61.5

Source: Company data, RHB

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Financial Exhibits

Asia
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Valuation basis

We apply an SOP valuation, comprising 18x 2021 P/E on its upstream division and 0.5x P/BV for its other divisions. Our TP implies an EV/ha of USD12,000/ha, in line with the peers' range of USD10,000-15,000/ha.

Key drivers

- i. CPO price movement;
- ii. FFB production output;
- iii. Competitiveness of its downstream processing division vs peers.

Key risks

- i. CPO price movement;
- ii. Weather risks;
- iii. Demand and supply dynamics of the global vegetable oil industry.

Company Profile

TSH is involved in oil palm plantations in Sabah and Indonesia. It also has a 50% stake in a joint venture refinery with Wilmar International.

Financial summary (MYR)	Dec-18	De c-19	Dec-20F	Dec-21F	Dec-22F
Recurring EPS	0.04	0.02	0.04	0.06	0.06
DPS	0.01	0.01	0.01	0.02	0.02
BVPS	1.01	1.04	1.07	1.12	1.16
Return on average equity (%)	2.0	4.3	4.2	5.2	5.5

Valuation metrics	De c-18	Dec-19	Dec-20F	Dec-21F	Dec-22F	
Recurring P/E (x)	26.46	49.82	23.03	18.13	16.58	
P/B (x)	1.0	1.0	1.0	0.9	0.9	
FCF Yield (%)	0.7	5.8	5.0	6.6	7.7	
Dividend Yield (%)	1.0	1.0	1.2	1.5	1.7	
EV/EBITDA (x)	14.27	14.17	12.04	10.55	9.45	
EV/EBIT (x)	24.82	29.46	25.29	20.49	17.56	

Income statement (MYRm)	De c-18	De c-19	Dec-20F	Dec-21F	Dec-22F
Total turnover	906	839	980	1,043	1,077
Gross profit	287	257	349	373	398
EBITDA	191	191	222	248	270
Depreciation and amortisation	(81)	(99)	(116)	(120)	(125)
Operating profit	110	92	106	128	145
Net interest	(36)	(37)	(38)	(37)	(37)
Pre-tax profit	69	90	96	115	133
Taxation	(30)	(28)	(23)	(23)	(32)
Reported net profit	28	60	62	78	86
Recurring net profit	53	29	62	78	86

Cash flow (MYRm)	Dec-18	De c-19	Dec-20F	Dec-21F	Dec-22F
Change in working capital	14	16	0	0	0
Cash flow from operations	173	182	174	204	222
Capex	(163)	(100)	(103)	(109)	(113)
Cash flow from investing activities	(132)	(77)	(103)	(109)	(113)
Dividends paid	(28)	(14)	(17)	(21)	(24)
Cash flow from financing activities	(67)	(89)	(67)	(121)	(124)
Cash at beginning of period	139	108	126	129	103
Net change in cash	(26)	16	3	(26)	(14)
Ending balance cash	111	125	129	103	89

Balance sheet (MYRm)	Dec-18	De c-19	Dec-20F	Dec-21F	Dec-22F
Total cash and equivalents	108	126	129	103	89
Tangible fixed assets	2,520	2,592	2,579	2,568	2,556
Total investments	149	159	159	159	159
Total assets	3,217	3,265	3,265	3,242	3,220
Short-term debt	663	536	586	586	586
Total long-term debt	793	896	796	696	596
Total liabilities	1,713	1,690	1,635	1,541	1,442
Total equity	1,505	1,575	1,630	1,702	1,779
Total liabilities & equity	3,217	3,265	3,265	3,242	3,220

De c-18	De c-19	Dec-20F	Dec-21F	Dec-22F
(15.6)	(7.5)	16.8	6.4	3.3
(40.2)	(46.9)	116.3	27.0	9.3
31.6	30.6	35.7	35.7	37.0
21.1	22.8	22.6	23.8	25.0
3.0	7.2	6.3	7.5	8.0
49.4	23.0	27.9	26.4	28.2
18.0	11.9	10.5	10.5	10.5
2.50	1.74	2.08	2.61	3.09
	(15.6) (40.2) 31.6 21.1 3.0 49.4 18.0	(15.6) (7.5) (40.2) (46.9) 31.6 30.6 21.1 22.8 3.0 7.2 49.4 23.0 18.0 11.9	(15.6) (7.5) 16.8 (40.2) (46.9) 116.3 31.6 30.6 35.7 21.1 22.8 22.6 3.0 7.2 6.3 49.4 23.0 27.9 18.0 11.9 10.5	(15.6) (7.5) 16.8 6.4 (40.2) (46.9) 116.3 27.0 31.6 30.6 35.7 35.7 21.1 22.8 22.6 23.8 3.0 7.2 6.3 7.5 49.4 23.0 27.9 26.4 18.0 11.9 10.5 10.5

Source: Company data, RHB



Results At a Glance

Figure 1: Quarterly results review

FYE Dec (MYRm)	2QFY19	1QFY20	2QFY20	QoQ (%)	YoY (%)	1H19	1H20	YoY (%)	Comments
Revenue	186.1	257.4	210.6	(18.2)	13.2	393.7	468.0	18.9	Higher mainly due to higher realised CPO price and FFB production
EBITDA	37.2	75.3	43.7	(42.0)	17.5	76.6	119.0	55.4	·
EBITDA margin (%)	20.0	29.3	20.7	` ′		19.5	25.4		Due to higher CPO prices
Depreciation	(25.9)	(24.4)	(27.5)	(12.8)	(6.4)	(52.3)	(52.0)	0.6	
EBIT	11.3	50.9	16.1	(68.3)	42.8	24.3	67.1	175.4	
EBIT margin (%)	6.1	19.8	7.7			6.2	14.3		
EI/Others	(0.6)	(21.0)	8.2	138.9	1,462.9	10.9	(12.8)	(217.6)	Inventories (MYR10.72m) and PPE (MYR1.94m) written off. This was offset by insurance claim (MYR13.1m) and FX gain (MYR8.65m).
Pretax profit	10.2	21.4	28.1	31.1	175.9	26.7	49.4	85.2	Filtered down from EBIT and EI gain
Pretax margin (%)	5.5	8.3	13.3			6.8	10.6		· ·
Tax	(4.6)	(13.4)	(6.8)	49.7	(46.3)	(7.5)	(20.2)	(170.7)	
Effective tax rate (%)	(45.4)	(62.8)	(24.1)			(27.9)	(40.9)		Higher than statutory rate mainly due to deferred tax assets not recognised for certain subsidiaries and non-deductibility of certain expenses for taxation purpose.
Minority interest	0.5	(5.7)	(1.5)	74.1	(394.6)	0.4	(7.2)	n.m	
Net profit	6.0	2.3	19.8	779.2	227.6	19.6	22.1	12.7	Filtered down from PBT and higher effective tax rates
Core net profit	6.6	23.2	11.7	(49.7)	75.5	8.7	34.9	300.9	Exceeded our but in line with Street expectations at 58% and 52% of FY20F respectively.
Net profit margin (%)	3.6	9.0	5.5			2.2	7.5		,
Operational stats (tonnes)									
FFB Production	201,018	207,727	219,082	5.5	9.0	405,573	426,809	5.2	Lower than our projected 6.9% for FY20F
CPO production	73,659	64,813	69,265	6.9	(6.0)	149,592	134,078	(10.4)	
Realised CPO price	1,901	2,599	2,099	(19.2)	10.4	1,906	2,350	23.3	Largely in line with our MYR2,400/tonne assumption

Source: Company data, RHB

Figure 2: TSH's key assumptions

	FY18	FY19	FY20F	FY21F	FY22F
FFB produced, tonnes	856,843	893,739	928,418	992,212	1,061,204
% change	21.3%	4.3%	3.9%	6.9%	7.0%
Percentage of production from Indonesia	87.4%	89.8%	90.3%	91.1%	91.4%
CPO price assumption (Malaysia), MYR/tonne	2,086	2,350	2,400	2,500	2,500

Source: Company data, RHB

Figure 3: TSH's SOP valuation

Division	Valuation methodology	Per share value, MYR
Plantation	18x Dec-21F earnings	1.02
Other divisions	0.5x Book	0.23
		1.25

Source: RHB



Recommendation Chart



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2020-07-26	Buy	1.25	1.16
2020-05-21	Buy	1.05	0.90
2020-03-23	Buy	0.75	0.59
2020-02-28	Neutral	1.35	1.18
2020-01-20	Neutral	1.55	1.49
2019-11-26	Neutral	1.25	1.13
2019-09-30	Sell	0.75	0.90
2019-08-23	Sell	0.70	0.90
2019-05-28	Sell	0.82	0.90
2019-02-28	Sell	0.95	1.06
2018-11-30	Neutral	1.05	1.00
2018-08-24	Sell	1.05	1.20
2018-05-24	Sell	0.95	1.23

Source: RHB, Bloomberg

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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

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Malaysia

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