

8 April 2022

Consumer Cyclical | Gaming

Genting Singapore (GENS SP)

Buy (Maintained)

Tourist Boost And Dividend Upside; Keep BUY

Target Price (Return): SGD0.95 (+17%)
 Price (Market Cap): SGD0.815 (USD7,233m)
 ESG score: 2.90 (out of 4)
 Avg Daily Turnover (SGD/USD) 16.3m/12.0m

• **BUY, new SGD0.95 TP from SGD0.90, 17% upside with c.4% FY23F yield.** We recently checked in with management, and emerged upbeat in our outlook for Genting Singapore. We still like this company, for its recovery from borders reopening, and potential upside in dividends. Earnings should recover strongly in the quarters ahead, on the return of international tourists.

• **The return of international tourists.** GENS should benefit from Singapore's: i) Reopening of international borders to vaccinated travellers; and ii) focus on [reviving the tourism industry](#). We believe pent-up demand for international travel will drive the return of tourists from GENS' traditional markets in ASEAN and northern Asia, which accounted for c.60-70% of its visitor numbers prior to the pandemic. Singapore's new efforts to boost the tourism industry – including SGD500m in funding and a tourist incentive scheme – also bodes well for GENS. The return of business tourists, from the Government's efforts to attract more MICE events, may also have a positive spillover effect on GENS. These should lift its gross gaming revenue and earnings ahead.

• **RWS 2.0 is likely to be completed by 2025**, in our view, given the delay caused by COVID-19. So far, GENS has spent SGD900m on the project, and earmarked SGD400m in capex for 2022. Potential cost escalations due to the surge in construction cost may lift its SGD4.5bn guidance. We note that the majority of the costs will likely be backloaded in 2H24 and 2025. While plans for funding are not set in stone, we think GENS will use internal resources and its cash balance (4Q21 net cash: SGD3.1bn) for this.

• **Gradual recovery towards pre-pandemic dividends.** With the Yokohama integrated resort now a distant dream, GENS will gradually strive towards a pre-pandemic DPS of 4 SG cents, given its healthy net cash pile of SGD0.38 per share. Nonetheless, given the unpredictable recovery path, we conservatively estimate DPS at 2-3 cents for FY22-FY23F but do not rule out further upside should the recovery outlook become clearer.

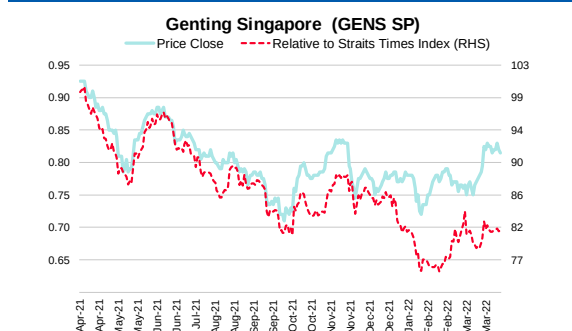
• **We maintain our estimates** but raise our TP to SGD0.95, based on 8.5x EV/EBITDA (from 7.9x) with a 2% ESG discount (ESG score: 2.9). The higher multiple reflects GENS' better and more certain prospects, as Singapore begins to treat COVID-19 as an endemic, reducing the probability of more future strict lockdowns. Our BUY call is premised on: i) 2-year earnings CAGR of 92%, driven by the return of international tourists, and ii) potential upside in dividends. GENS' current FY23F EV/EBITDA of 7.8x is at a discount to the regional peer average c.11x, but we note that regional valuations may be subdued due to unfavourable conditions in Macau – which GENS is shielded from. While GENS' recovery play is well-documented, we believe investor interest in the stock may pick up once earnings recover. Key risks: Re-closure of international borders, negative luck factor and regulatory risks.

Analyst

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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	5.2	7.2	5.8	11.6	(11.9)
Relative	(3.8)	0.4	(0.4)	1.8	(18.4)
52-wk Price low/high (SGD)				0.71 – 0.93	



Source: Bloomberg

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (SGDm)	1,064	1,067	1,513	2,124	2,370
Recurring net profit (SGDm)	124	149	328	550	620
Recurring net profit growth (%)	(82.5)	20.9	119.2	67.8	12.8
Recurring P/E (x)	79.50	65.74	29.99	17.87	15.84
P/B (x)	1.3	1.2	1.2	1.2	1.1
P/CF (x)	40.36	26.18	12.16	10.66	10.14
Dividend Yield (%)	1.2	1.2	2.5	3.7	3.7
EV/EBITDA (x)	14.14	14.92	10.49	7.82	7.76
Return on average equity (%)	0.9	2.3	4.1	6.8	7.4
Net debt to equity (%)	net cash	net cash	net cash	net cash	net cash

Source: Company data, RHB

Overall ESG Score: 2.90 (out of 4)

E: EXCELLENT

GENS has taken active steps to manage its environmental risks. It has various energy-saving initiatives in place throughout the resorts to reduce electricity consumption. It is also committed to actively managing waste from its facilities.

S: GOOD

GENS has taken proactive steps and is committed to preventing problem and underage gaming. The group is exploring the use of technology to further encourage responsible gaming. Programmes are also in place to help patrons self-regulate and manage the time spent at casinos.

G: GOOD

The majority of GENS' board members are independent non-executive directors. The group also has a Board Diversity Policy that acknowledges the benefits of having a diverse board to foster better decision-making. In terms of disclosure, all price-sensitive information is released through SGXNet, and then on its corporate website.

Financial Exhibits

Asia	Financial summary (SGD)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Singapore	Recurring EPS	0.01	0.01	0.03	0.05	0.05
Consumer Cyclical	DPS	0.01	0.01	0.02	0.03	0.03
Genting Singapore	BVPS	0.65	0.65	0.66	0.69	0.71
GENS SP	Return on average equity (%)	0.9	2.3	4.1	6.8	7.4
Buy						
	Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Valuation basis	Recurring P/E (x)	79.50	65.74	29.99	17.87	15.84
8.5x FY23F EV/EBITDA	P/B (x)	1.3	1.2	1.2	1.2	1.1
	FCF Yield (%)	1.6	(5.8)	3.1	(0.8)	(3.4)
Key drivers	Dividend Yield (%)	1.2	1.2	2.5	3.7	3.7
i. Increase in visitor arrivals;	EV/EBITDA (x)	14.14	14.92	10.49	7.82	7.76
ii. Increase in average visitor spending;	EV/EBIT (x)	48.44	37.88	18.67	11.47	11.22
iii. Positive luck factor.						
	Income statement (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Key risks	Total turnover	1,064	1,067	1,513	2,124	2,370
i. Negative luck factor;	Gross profit	232	327	501	872	977
ii. Slowdown in the economy;	EBITDA	427	448	665	933	1,029
iii. Regulatory risks.	Depreciation and amortisation	(302)	(272)	(291)	(297)	(317)
	Operating profit	125	176	374	636	712
Company Profile	Net interest	41	14	24	31	41
Genting Singapore is engaged in the development and operation of integrated resorts. It owns Resort World Sentosa in Singapore which houses a casino, Universal Studios themepark, Adventure Cove Waterpark, SEA Aquarium, MICE facilities, hotels and retail outlets.	Pre-tax profit	113	226	400	671	757
	Taxation	(44)	(43)	(72)	(121)	(136)
	Reported net profit	69	183	328	550	620
	Recurring net profit	124	149	328	550	620
	Cash flow (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Change in working capital	(60)	37	112	35	(9)
	Cash flow from operations	243	375	808	922	969
	Capex	(88)	(942)	(500)	(1,000)	(1,300)
	Cash flow from investing activities	114	(921)	(845)	(1,003)	(1,303)
	Dividends paid	(302)	(121)	(241)	(241)	(362)
	Cash flow from financing activities	(300)	(383)	(254)	(241)	(362)
	Cash at beginning of period	3,947	3,994	3,326	3,046	2,724
	Net change in cash	57	(928)	(292)	(322)	(695)
	Ending balance cash	4,000	3,068	3,034	2,724	2,029
	Balance sheet (SGDm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Total cash and equivalents	3,994	3,326	3,046	2,724	2,029
	Tangible fixed assets	4,453	5,136	5,373	6,105	7,118
	Total investments	63	65	68	71	75
	Total assets	8,788	8,792	8,982	9,433	9,747
	Short-term debt	4	242	4	4	4
	Total long-term debt	263	6	260	260	260
	Total liabilities	952	897	1,001	1,143	1,198
	Total equity	7,836	7,895	7,981	8,290	8,548
	Total liabilities & equity	8,788	8,792	8,982	9,433	9,747
	Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
	Revenue growth (%)	(57.1)	0.3	41.8	40.4	11.5
	Recurrent EPS growth (%)	(82.5)	20.9	119.2	67.8	12.8
	Gross margin (%)	21.8	30.6	33.1	41.0	41.2
	Operating EBITDA margin (%)	40.1	42.0	44.0	43.9	43.4
	Net profit margin (%)	6.5	17.2	21.7	25.9	26.2
	Dividend payout ratio (%)	174.3	65.8	73.7	65.8	58.4
	Capex/sales (%)	8.3	88.3	33.0	47.1	54.9
	Interest cover (x)	30.8	52.4	121.7	120.4	134.9

Source: Company data, RHB

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Figure 1: Peer comparison

	Last Price (LCY)	Mkt Cap (USDm)	P/E (x)		EV/EBITDA (x)		P/BV (x)		ROE (%)	DY (%)	
			FY22	FY23	FY22	FY23	FY22	FY23	FY22	FY22	FY23
SJM Holdings Ltd	3.54	20,112	-6.9	14.8	46.9	10.3	1.1	1.0	-14.6	0.0	3.4
Galaxy Entertainment Group Ltd	46.00	200,540	64.9	20.9	31.6	15.0	2.9	2.6	4.5	0.6	1.6
NagaCorp Ltd	6.92	30,040	-47.1	14.4	56.3	10.2	2.4	2.2	8.7	0.3	3.6
MGM China Holdings Ltd	4.56	17,328	-9.3	20.4	22.1	8.5	-30.0	-46.1	-181.0	0.0	1.2
Wynn Macau Ltd	5.41	28,187	-10.7	23.4	30.3	9.7	-2.2	-2.4	23.7	0.2	2.7
Sands China Ltd	18.20	147,296	290.3	13.3	22.3	10.5	178.4	79.5	18.7	0.1	0.5
Regional peer average			46.9	17.9	34.9	10.7	25.4	6.1	-23.3	0.2	2.2

Source: Bloomberg, RHB

Recommendation Chart

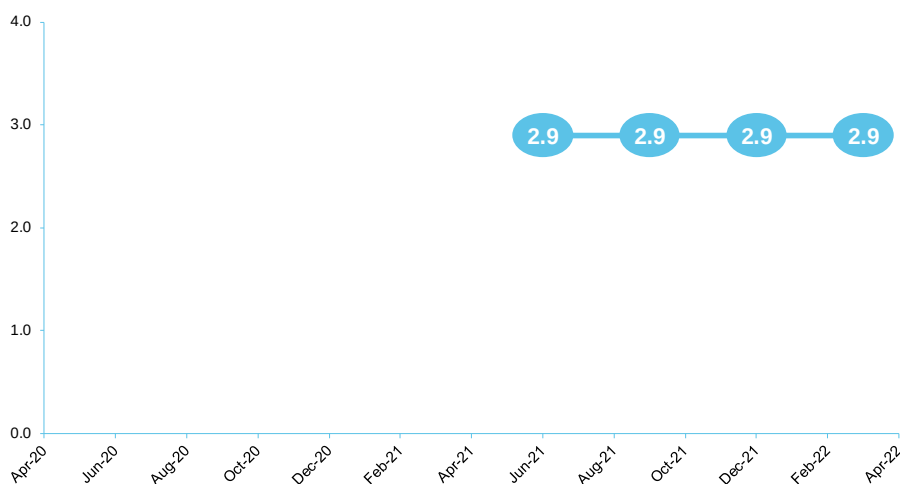


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2021-11-10	Buy	0.90	0.82
2021-08-13	Buy	0.92	0.80
2021-05-10	Neutral	0.92	0.84
2021-02-10	Neutral	0.94	0.87
2020-11-16	Neutral	0.72	0.81
2020-08-07	Sell	0.62	0.68
2020-06-30	Neutral	0.73	0.76
2020-05-14	Take Profit	0.64	0.73
2020-03-19	Buy	0.64	0.51
2020-02-13	Neutral	0.85	0.89

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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Trading Buy:	Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain
Neutral:	Share price may fall within the range of +/- 10% over the next 12 months
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