

23 Mei 2025

Hartanah | Hartanah

UEM Sunrise (UEMS MK)**Beli (Kekal)****Merencanakan Pelancaran Mulai 2Q25**

Harga Sasar (Pulangan): MYR1.28 (+73%)
 Harga (Modal Pasaran): MYR0.74 (USD871j)
 Markah ESG : 2.9 (daripada 4)
 Pusing Ganti Harian Purata (MYR/USD) 6.86j/1.57j

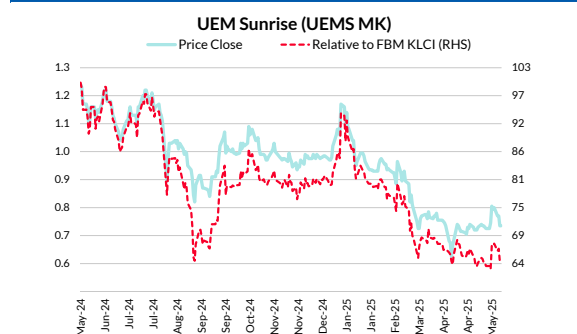
- Saranan BELI dan harga sasar (TP)** sebanyak MYR1.28 dikekalkan, potensi kenaikan harga saham 73% dengan kadar hasil dividen 1% untuk FY25F. Perolehan 1Q25 yang dicatat oleh UEM Sunrise tidak mencapai anggaran, tetapi kami menjangkakan perolehan akan meningkat pada suku-suku akan datang apabila dipacu oleh lebih banyak pelancaran baharu, dan juga penjualan tanah dan aset-aset bukan teras. Meskipun pengebilan dan pelancaran berjalan dengan lebih perlahan, jumlah jualan 1Q25 mencecah MYR370.6j, yang dilihat berkembang baik untuk mencapai sasaran pihak pengurusan sebanyak MYR1.05bn sebelum akhir tahun. Ia juga telah mula melaksanakan kerja prasarana untuk komponen perindustriannya di Gerbang Nusajaya, dan patut dapat mula memasarkan produk taman perindustriannya selepas pewartaan akhir yang dijangkakan pada awal 2026.
- Keputusan 1Q25.** Penurunan hasil dan perolehan secara QoQ menepati trend sebelum ini disebabkan oleh bulan bekerja yang lebih singkat dan kurangnya pelancaran semasa suku tersebut, selain sumbangan lebih rendah daripada usaha sama (JV) dan syarikat bersekutu. Inventori siap yang belum terjual terus susut kepada MYR89.3j, daripada MYR97.9j pada 4Q24. Paras hutang bersih syarikat ini masih kekal lebih kurang sama pada 0.41x (0.40x pada suku sebelumnya).
- Momentum jualan 1Q25 masih kukuh.** Jualan hartanah 1Q25 mencecah MYR370.6j (wilayah tengah: MYR201.2j, wilayah selatan: MYR169.4j) berbanding MYR489.1j pada 4Q24. Seperti yang dijangka, jualan diterima masuk dari 2H24, kerana projek-projek bernilai MYR904j dilancarkan semasa tempoh tersebut. Maka, tiada pelancaran baharu dibuat pada 1Q25. Kadar ambilan untuk Aspira Hills dan DiReka Square sekarang mencecah 85% dan 53%, dan patut terus meningkat memandangkan kedua-dua projek telah habis ditempah. Sementara itu, jualan untuk projek-projeknya di Lembah Klang dilihat bertambah baik sedikit. The Minh, The Connaught One dan Residensi ZIG sekarang sudah terjual 84%, 58% dan 40%, daripada 76%, 52% dan 37% pada 4Q24.
- Pelancaran-pelancaran dalam rancangan.** Projek-projek baharu bernilai lebih kurang MYR2bn akan dilancarkan mulai bulan Mei, termasuk projek Subiaco, Perth (GDV: MYR1.6bn) pada 3Q25. Menurut pihak pengurusan, projek JV taman perindustrian dengan Guocoland (GUOL SP, TIADA SARANAN) yang berpangkalan di Singapura akan dimuktamadkan sebelum akhir Jun. Oleh itu, sementara menunggu pelan induk akhir dan pewartaan akhir pada awal 2026, UEMS sudahpun mula menjalankan kerja-kerja prasarana dan pengosongan tapak supaya pembangunan dan pemasaran dapat dimulakan sebaik sahaja kelulusan akhir diperolehi. Memandangkan statusnya sebagai pemaju premium di Singapura, kami percaya Guocoland dapat menjual projek perindustrian ini kepada kelompok pelanggan korporatnya yang sudah lama beroperasi di rantau Asia Timur.
- Ramalan.** Kami kekalkan ramalan perolehan kami untuk FY25-27. Jualan belum dibil tetap kukuh pada MYR3.02bn, daripada MYR3.04bn setakat 4Q24.
- TP dikekalkan.** TP kami diperoleh berdasarkan diskaun 40% pada RNAV dengan kiraan diskaun ESG 2% dikenakan kerana kami memberi markah ESG 2.9 daripada 4 kepada syarikat ini.

Penganalisis

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**Prestasi Saham (%)**

	YTD	1b	3b	6b	12b
Mutlak	(32.0)	4.3	(23.8)	(22.2)	(40.7)
Relatif	(26.1)	0.4	(20.9)	(19.4)	(35.9)
Harga rendah/tinggi (MYR) 52 minggu				0.63	1.23



Sumber: Bloomberg

*Nota: Laporan terjemahan Bahasa Malaysia ini merupakan versi ringkas bagi laporan asal dalam bahasa Inggeris dan diguna pakai untuk menyampaikan maklumat sahaja. Penerima dinasihatkan untuk merujuk laporan asal dalam bahasa Inggeris untuk butiran lanjut, dan untuk penafian penyelidikan dan pendedahan rasmi. Walaupun laporan terjemahan Bahasa Malaysia disediakan, laporan asal dalam bahasa Inggeris hendaklah diberi keutamaan sekiranya berlaku sebarang persoalan tentang pentafsiran, percanggahan ataupun dalam hal yang lain.

Pautan kepada laporan bahasa Inggeris:

[UEM Sunrise: Ramping Up Launches From 2Q25 Onwards \(23 Mei 2025\)](#)

Markah ESG Keseluruhan: 2.9 (daripada 4)

Markah E: 2.7 (BAIK)
Markah S: 3.3 (CEMERLANG)
Markah G: 2.7 (BAIK)

Sila rujuk analisis ESG ini pada halaman berikutnya.

Forecasts and Valuation	Dec-23	Dec-24	Dec-25F	Dec-26F	Dec-27F
Total turnover (MYRm)	1,339	1,340	1,410	1,508	1,642
Recurring net profit (MYRm)	76	104	111	120	130
Recurring net profit growth (%)	2.3	37.8	6.1	8.8	8.1
Recurring EPS (MYR)	0.01	0.02	0.02	0.02	0.03
DPS (MYR)	0.01	0.01	0.01	0.01	0.01
Recurring P/E (x)	49.10	35.63	33.59	30.87	28.55
P/B (x)	0.54	0.54	0.54	0.53	0.52
Dividend Yield (%)	0.8	1.3	1.0	1.2	1.3
Return on average equity (%)	1.1	1.7	1.6	1.7	1.8
Net debt to equity (%)	44.4	39.6	37.2	38.0	38.6

Sumber: Data syarikat, RHB

Pelepasan Gas Rumah Hijau Dan ESG

Analisis trend	Emissions (tCO2e)	Dec-22	Dec-23	Dec-24	Dec-25
Pada FY22, pelepasan Skop 1 UEM Sunrise meningkat kepada 4,475 tan kesamaan CO2 (CO2e) (FY21: CO2e 146 tan), manakala pelepasan Skop 2 jatuh kepada 2,103 tan CO2e (FY21: CO2e 2,146 tan).	Scope 1	4,475	na	na	na
	Scope 2	2,103	na	na	na
	Scope 3	381	na	na	na
	Total emissions	6,959	na	na	na
	Sumber: Data syarikat, RHB				

Perkembangan Terkini Berkaitan ESG

UEMS memasang panel suria bumbung pertamanya di The Beat, Kiara Bay, yang menjana tenaga bersih sebanyak 1,000 kWh. Sementara itu, Senadi Hills Fasa 2A juga mencapai markah SHASSIC 98.60%.

Perincian Penilaian ESG

Markah ESG Keseluruhan: 2.9 (daripada 4)

Terakhir dikemas kini: 20 Mei 2025

Markah E: 2.7 (BAIK)

UEMS melakukan pelantikan vendor yang ketat berasaskan kualiti kerja dan rekod prestasi. Semua projeknya direka dengan ciri-ciri kelestarian yang menggalakkan gaya hidup hijau. Syarikat ini juga melaksanakan pengurusan sisa buangan dan penggunaan elektrik dan air yang cekap.

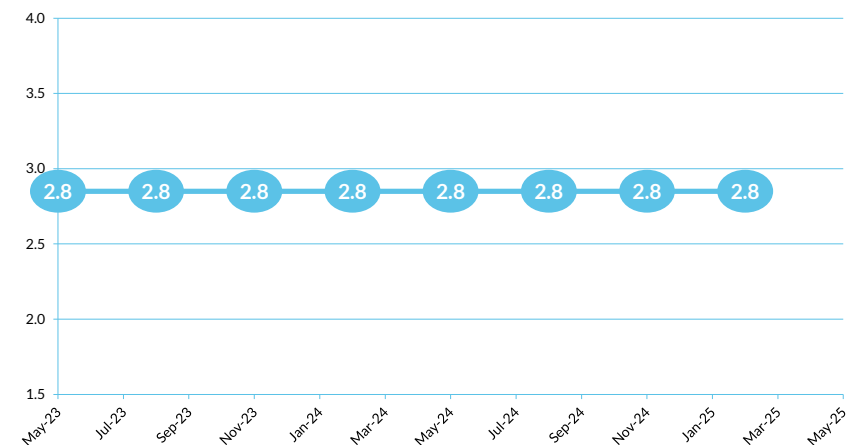
Markah S: 3.3 (CEMERLANG)

UEMS memberi penekanan terhadap kepuasan pelanggan dan menangani sebarang kerosakan dengan berkesan (89.8% kerosakan yang dilaporkan diselesaikan dalam 30 hari, iaitu satu penambahbaikan daripada 78.4% pada 2018). Syarikat ini juga terlibat dalam pelbagai acara derma untuk membantu menyediakan sokongan pendidikan dan menangani isu-isu sosial.

Markah G: 2.7 (BAIK)

58% daripada ahli lembaga pengarah UEMS adalah bebas. Ia mempunyai sebuah pasukan perhubungan pelabur dalaman dan sering menganjurkan mesyuarat pelabur.

Penarafan ESG



Sumber: RHB

Jadual Kewangan

Asia	Financial summary (MYR)	Dec-23	Dec-24	Dec-25F	Dec-26F	Dec-27F
Malaysia	Recurring EPS	0.01	0.02	0.02	0.02	0.03
Hartanah	EPS	0.01	0.02	0.02	0.02	0.03
UEM Sunrise	DPS	0.01	0.01	0.01	0.01	0.01
UEMS MK	BVPS	1.35	1.36	1.37	1.39	1.40
Beli	Return on average equity (%)	1.1	1.7	1.6	1.7	1.8
	Return on average assets (%)	0.6	0.9	0.9	0.9	1.0
Asas penilaian	Valuation metrics	Dec-23	Dec-24	Dec-25F	Dec-26F	Dec-27F
Diskaun 40% pada RNAV	Recurring P/E (x)	49.10	35.63	33.59	30.87	28.55
	P/B (x)	0.5	0.5	0.5	0.5	0.5
Faktor pemacu utama	Dividend Yield (%)	0.8	1.3	1.0	1.2	1.3
i. Jualan hartanah baharu;	EV/EBITDA (x)	16.46	19.32	15.59	15.26	15.11
ii. Kenaikan ketara dalam pelaburan langsung asing di Iskandar;						
iii. Pelancaran projek prasarana mega.						
Risiko utama	Income statement (MYRm)	Dec-23	Dec-24	Dec-25F	Dec-26F	Dec-27F
Kemerosotan yang tidak dijangka-jangka menimpa pasaran	Total turnover	1,339	1,340	1,410	1,508	1,642
	Gross profit	474	418	492	518	524
	EBITDA	324	270	326	340	350
	Depreciation and amortisation	(51)	(46)	(46)	(46)	(46)
	Operating profit	272	224	280	294	303
	Net interest	(157)	(149)	(141)	(141)	(137)
	Pre-tax profit	137	177	160	174	188
	Taxation	(53)	(61)	(48)	(52)	(56)
	Reported net profit	72	120	111	120	130
	Recurring net profit	76	104	111	120	130
Profil Syarikat	Cash flow (MYRm)	Dec-23	Dec-24	Dec-25F	Dec-26F	Dec-27F
UEM Sunrise (sebelum ini dikenali sebagai UEM Land), sebuah syarikat di bawah Khazanah Nasional, sedang menjalankan pembangunan di Nusajaya Iskandar.	Change in working capital	(149)	(210)	65	(134)	(178)
	Cash flow from operations	93	(20)	333	144	111
	Capex	0	(40)	(20)	(98)	(50)
	Cash flow from investing activities	52	334	(20)	(98)	(50)
	Dividends paid	0	(28)	(47)	(38)	(46)
	Cash flow from financing activities	(163)	(285)	(105)	(103)	(113)
	Cash at beginning of period	1,020	1,002	990	1,147	1,050
	Net change in cash	(18)	29	209	(57)	(52)
	Ending balance cash	1,002	1,031	1,199	1,091	998
	Balance sheet (MYRm)	Dec-23	Dec-24	Dec-25F	Dec-26F	Dec-27F
	Total cash and equivalents	1,092	1,265	1,422	1,325	1,252
	Tangible fixed assets	5,164	5,159	5,132	5,184	5,188
	Intangible assets	621	621	621	621	621
	Total investments	2,892	2,518	2,518	2,518	2,518
	Total other assets	665	588	609	585	562
	Total assets	12,990	12,768	12,917	13,039	13,201
	Short-term debt	1,016	1,044	1,044	1,044	1,044
	Total long-term debt	3,164	2,989	3,001	2,990	2,993
	Total liabilities	6,039	5,787	5,863	5,908	5,988
	Shareholders' equity	6,836	6,868	6,941	7,016	7,097
	Minority interests	115	113	114	115	117
	Total equity	6,951	6,981	7,055	7,131	7,213
	Total liabilities & equity	12,990	12,768	12,917	13,039	13,201
	Key metrics	Dec-23	Dec-24	Dec-25F	Dec-26F	Dec-27F
	Revenue growth (%)	(9.1)	0.1	5.2	7.0	8.9
	Recurring net profit growth (%)	2.3	37.8	6.1	8.8	8.1
	Recurrent EPS growth (%)	2.3	37.8	6.1	8.8	8.1
	Gross margin (%)	35.4	31.2	34.9	34.3	31.9
	Recurring net profit margin (%)	5.7	7.8	7.9	8.0	7.9
	Dividend payout ratio (%)	39.3	39.3	34.3	37.8	37.9

Sumber: Data syarikat, RHB

Sekilas Pandang Keputusan

Rajah 1: Keputusan sukuan

FYE Dec (MYRm)	1Q24	4Q24	1Q25	QoQ (%)	YoY (%)	Comments
Turnover	225.0	540.8	417.6	(22.8)	85.7	
<u>Property Development</u>						
- Direct development	140.6	363.5	253.2	(30.4)	80.0	The revenue growth in 4Q24 was largely driven by the completion of Residensi Allevia, while 1Q25 revenue was underpinned by ongoing projects such as The Minh, Serene Heights, Residensi ZIG, Aspira Hills, Aspira LakeHomes, and Senadi Hills, the quarter also saw the completion of Allevia Mont' Kiara and Aspira Gardens 2.
- Developed land sales	48.4	152.2	133.5	(12.3)	176.0	Disposal of lands in Iskandar Puteri.
- Strategic land sales	0.0	0.0	0.0	n.m.	n.m.	
Property Investment	34.8	24.5	30.1	22.7	(13.7)	
Others	0.0	0.0	0.0	n.m.	n.m.	
EBIT	32.0	55.9	55.5	(0.7)	73.6	The lower margin in 4Q24 was largely attributed to an increase in staff costs and marketing expenses.
EBIT margin (%)	14.2	10.3	13.3			
Net interest	(39.3)	(35.0)	(36.1)	3.1	(8.3)	
Pretax profit	6.1	89.1	25.4	(71.5)	316.8	4Q24 PBT grew on a better performance from JV projects (Horizon Hills and Nusajaya TechPark) as well as the disposal of land related to Setia Haruman.
Pretax margin (%)	2.7	16.5	6.1			
Taxation	(1.1)	(36.5)	(5.9)	(83.8)	432.7	
Tax rate (%)	18.3	41.0	23.4			
Minority interest	3.2	1.8	1.1	n.m.	n.m.	
Net profit	8.2	54.3	20.5	(62.3)	150.5	
Core net profit	8.2	54.3	20.5	(62.3)	150.5	Below expectations
EPS (sen)	0.1	1.1	0.4	n.m.	n.m.	
Gross DPS (sen)	0.00	0.01	0.00			
NTA/share (MYR)	1.4	1.3	1.4			

Sumber: Data syarikat, RHB

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Rajah 2: Anggaran RNAV

Projects	Location	Remaining land (acres)	Remaining GDV (MYR m)	Stake	NPV @ 10%
Ongoing projects					
East Ledang	Iskandar Puteri	98.1	1,683.7	100%	139.8
Nusa Idaman	Iskandar Puteri	19.1	223.4	100%	21.2
Nusa Bayu	Iskandar Puteri	36.5	447.4	100%	112.0
Estuari	Iskandar Puteri	210.6	3,850.6	100%	211.4
Aspira Lakehomes, Gerbang Nusajaya	Iskandar Puteri	13.6	263.6	100%	21.8
Almas, Puteri Harbour	Iskandar Puteri	0.0	1,385.5	100%	103.1
Mall of Medini	Iskandar Puteri	26.2	2,097.0	55%	31.5
Horizon Hills	Iskandar Puteri	318.6	1,563.7	50%	67.8
Emerald Bay	Iskandar Puteri	90.3	3,246.6	40%	95.1
Nusajaya Tech Park	Iskandar Puteri	381.9	3,158.0	40%	83.9
The Maris, Desaru	Desaru	198.7	1,905.0	51%	20.2
Serene Heights	Selangor	192.9	3,010.7	100%	146.9
Radia Bukit Jelutong	Selangor	7.5	1,038.9	50%	19.9
Residensi Astrea	KL	0.0	324.6	100%	22.1
Solaris Parq	KL	14.1	1,656.2	100%	150.0
KAIA Heights, Equine Park	Selangor	14.3	655.0	100%	31.5
Perth land	Australia	1.2	1,350.0	100%	78.7
Pipeline projects					
Gerbang Nusajaya	Iskandar Puteri	2,251.6	28,319.8	100%	980.3
Gerbang Nusantara	Iskandar Puteri	103.1	501.9	100%	30.1
Serassa Greens (I5)	Iskandar Puteri	66.1	389.2	100%	4.6
Oasis	Iskandar Puteri	34.6	248.7	100%	5.4
Artisan Hills, Kajang	Selangor	65.0	1,485.9	100%	64.7
Angkasa Raya	KL	1.6	1,903.6	100%	94.7
MK 31	KL	12.4	742.0	100%	45.1
Taman Pertama, Cheras	KL	11.5	1,108.0	100%	29.5
Dutch Lady land in PJ	KL	9.9	1,290.0	100%	46.1
Kelana Jaya land	KL	9.1	1,100.0	100%	27.3
Kiara Bay	KL	72.7	16,705.2	50%	338.8
Durban	South Africa			100%	19.0
Catalyst development					
	Location	Remaining land (acres)	Est. GDV (MYR m)	Stake	NPV
Puteri Harbour	Iskandar Puteri	96.3	461.4	100%	15.9
Afiat Healthpark	Iskandar Puteri	28.2	49.1	100%	2.1
Sireh Park	Iskandar Puteri	343.0	298.8	100%	9.1
Undeveloped landbank					
	Land efficiency	Remaining land (acres)	Market value (MYR psf)	Stake	Net surplus
Nusajaya					
Pocket lands / others	0.70	312.4	100	100%	714.4
Outside Nusajaya					
Klang Valley (Segambut / Mont' Kiara, Klang etc)	0.70	25.8	300	100%	177.0
Total NPV and net surplus					3,960.9
Unbilled sales					227.0
NTA					6,836.4
Total RNAV					11,024.3
Share base					5,058.5
RNAV/share					2.18
Discount to RNAV					40%
Intrinsic value					1.31
ESG discount					2%
Target price (MYR)					1.28

Sumber: RHB

Carta Saranan



Sumber: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2025-04-07	Buy	1.28	0.68
2025-02-21	Buy	1.60	0.97
2024-02-28	Buy	1.60	1.01
2024-01-25	Buy	1.60	1.07
2023-11-15	Buy	1.18	0.80
2023-10-16	Buy	1.18	0.80
2023-08-20	Buy	0.92	0.62
2023-07-16	Buy	0.70	0.36
2023-05-18	Neutral	0.28	0.26
2023-01-04	Neutral	0.28	0.25
2022-11-23	Neutral	0.22	0.21
2022-08-24	Neutral	0.33	0.30
2022-08-04	Neutral	0.35	0.31
2022-05-25	Neutral	0.38	0.33
2022-02-23	Neutral	0.38	0.36

Sumber: RHB, Bloomberg

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- [Glosari Alam Sekitar, Sosial dan Tadbir Urus \(ESG\)](#)
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- Beli:** Harga saham mungkin melebihi 10% dalam 12 bulan seterusnya
- Beli Jangka Pendek:** Harga saham mungkin melebihi 15% dalam 3 bulan seterusnya, tetapi prospek jangka panjang kekal tidak menentu.
- Neutral:** Harga saham mungkin jatuh dalam julat +/-10% dalam 12 bulan
- Ambil Untung :** Harga sasaran sudah tercapai. Sedia untuk kumpul pada aras lebih rendah.
- Jual:** Harga saham mungkin jatuh lebih daripada 10% dalam 12 bulan seterusnya
- Tiada saranan:** Saham di luar lingkungan kajian biasa

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Trading Buy:	Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain
Neutral:	Share price may fall within the range of +/- 10% over the next 12 months
Take Profit:	Target price has been attained. Look to accumulate at lower levels
Sell:	Share price may fall by more than 10% over the next 12 months
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