

# Indonesia Morning Cuppa

## Top Story

**Mitra Adiperkasa (MAPI IJ, BUY, TP: IDR1,430)**

Sowing The Seeds Of Sustainable Growth; Stay BUY  
Company Update

Keep BUY and IDR1,430 TP, 14% upside. We maintain a positive outlook on Mitra Adiperkasa, supported by its ongoing domestic and international expansion efforts, a growing brand portfolio, and operational enhancements. Despite the challenging economic environment, we remain cautiously optimistic on the company's performance, given its strong presence in the resilient mid-to-premium segment and diversified brand offerings. MAPI is trading at c.9x 2025F P/E – around -1STD from its 5-year mean.

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## Other Story

**AKR Corporindo (AKRA IJ, BUY, TP: IDR1,500)**

A Pick-Up Expected In 2H; Still BUY  
Company Update

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*Today's Report:* [AKR Corporindo : A Pick-Up Expected In 2H; Still BUY \(14 Aug 2025\)](#)

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<b>Bulletins</b>			
STOCK/SECTOR	NEWS	COMMENT	RATING
Regional Plantation SD Guthrie (SDG MK)  Johor Plantations Group (JPG MK)  Sarawak Oil Palms (SOP MK)  IOI Corp (IOI MK)  London Sumatra Indonesia (LSIP IJ)  First Resources (FR SP)	<p>CPO prices have been rising steadily in the last few days, breaching the MYR4,300/tonne mark in spot market and MYR4,505/tonne in futures prices. This is due to: i) The Indonesian Government's announcement to maintain the start of B50 mandate (50% palm oil blend in biodiesel) in 2026, albeit not in Jan 2026, and ii) China and the US extending their tariff truce for another 90 days.</p> <p>For Indonesia, a B50 mandate means an additional 6m tonnes of palm oil (PO) to be taken out from the global market and used for biodiesel, which means 6m tonnes (10-15% of global output) of PO will be deprived from food usage. This will be a significant catalyst for the plantation sector, should it happen.</p> <p>The extension of the trade tariff truce gives time for China to stock up on US soybeans at 10% tax rate (if needed), hence supporting soybean prices and pulling CPO prices up in tandem. If the truce had ended, the US would have needed to find alternative buyers for its soybean output, of which 20-25% is normally sold to China. <i>(Reuters)</i></p>	<p>In our latest strategy <a href="#">report</a>, we highlighted that our base case assumption was the B50 mandate would not take place in 2026, because of: i) The food vs fuel debate, given the significant amount of PO needed to fulfil the B50 requirement, ii) there is not enough capacity in Indonesia to produce huge quantity of biodiesel at B50 levels and more investment would be needed, and iii) there would not be enough financial support for the biodiesel initiative. At current palm oil and gasoil (POGO) spread, the shortage of funds to subsidise the B50 project, assuming all else remains equal, would be USD1.2bn. As the Indonesian Government has yet to explain how these matters will be resolved, and as there has been a lot of negative feedback on the food vs fuel debate since the announcement, we still believe B50 may not happen in 2026 unless several policy changes are made beforehand. We would, however, need to reconsider our sector call should it happen.</p> <p>The China-US trade tariff talks extension is just kicking the bucket down the road and sooner or later, the US will have to deal with the excess soybean stock on its hands if the tariffs are raised again. As we are unable to predict what will happen in the geopolitical scene, we can only focus on the fundamentals, with soybean stocks expected to remain abundant into 2026F, with stock usage ratios anticipated at 10-year highs of 30%. This means soybean prices may not stay high for long.</p> <p>We maintain our call for the sector now, with our regional Top Picks: Johor Plantations Group (JPG), Sarawak Oil Palms (SOP), SD Guthrie (SDG), IOI Corp (IOIC), First Resources (FR), and London Sumatra Indonesia (LSIP).</p>	<p><b>Sector:</b> NEUTRAL</p> <p><b>Stocks:</b> SDG: BUY, TP: MYR5.45</p> <p>JPG: BUY, TP: MYR1.45</p> <p>SOP: BUY, TP: MYR3.80</p> <p>IOI: BUY, TP: MYR4.30</p> <p>LSIP: BUY, TP: IDR1,500</p> <p>FR: BUY, TP: SGD1.70</p>

<p>GoTo Tokopedia (GOTO IJ)</p>	<p>Gojek</p>	<p>GoTo Gojek Tokopedia (GOTO IJ) maintains its FY25 adjusted EBITDA guidance at IDR1.4-1.6trn. For the fintech segment, management targets IDR300bn in adjusted EBITDA and a loan book of IDR8trn by year-end. In the on-demand services (ODS) segment, previously GoTo targeted low-to-mid-teens in gross transaction value (GTV) growth. But due to expectations of a softer macro environment, management expects results to be lower. While 2Q25 recorded high single-digit YoY growth, management expects a slight deceleration in 3Q25 given the high base from 3Q24, though sequential growth is anticipated from 2Q to 3Q and from 3Q to 4Q. The company completed a nine-month migration from multiple cloud providers to Alibaba Cloud and Tencent Cloud, cutting annual cloud spend by 50%, improving speed, reliability, and operation efficiency. GoTo introduced several new product initiatives, including a collaboration within the GoPay ecosystem to offer tailored data packages in the GoPay app via SIMPATI, the launch of the Telkomsel Wallet by GoPay, and the rollout of GoPay Pinjam, an instant cash loan service available on TikTok Shop.</p> <p>In 2Q25, the mobility segment experienced margin compression, driven by a softer macroeconomic backdrop in Indonesia with slowing consumption, alongside a competitor's aggressive pricing strategy in on-demand services that prompted GoTo to adjust prices to protect market share, impacting margins. In 3Q25, targeted pricing adjustments helped recover some growth while keeping margins broadly stable. For 2H25, management expects margins to remain flat and stable amid a continued weak macro environment. The recent addition of GoPay Pinjam in TikTok shop is expected to boost 2H25 performance, as cash loans carry higher margin vs BNPL (buy now pay later) format. At present, c.60% of GoPay Pinjam loan outstanding originated from the Gojek and GoPay apps, while the remaining from third-party marketplace. GOTO posted 1H25 adjusted EBITDA at IDR820bn, representing 51% of management guidance. Adjusted group EBITDA for</p>	<p>Post <i>Lebaran</i> seasonality drove GOTO's e-commerce service fees (Tokopedia) down to IDR199bn (-8% QoQ). The decline was attributed to seasonal factors as 1Q benefited from <i>Ramadan/Lebaran</i> gifting and the fee structure, where take rates step down at higher volumes. The QoQ drop was smaller than GoTo anticipated, while from a YoY perspective, service fees experienced c.30% YoY growth, reflecting strong Tokopedia-TikTok Shop performance.</p> <p>For food delivery, "express" tier (fastest delivery, highest fee) is margin-accretive. In mobility, premium tiers include comfort, lux, extra-large, and prestige (notably at airports). Both have seen solid growth. Subscribers' spending and order frequency remain significantly above the non-subscribers. As per Jun 2025, GOTO has cumulatively spent IDR2.1trn (USD131m) buyback. To note, the company has outstanding IDR3.3trn (USD200m) buyback quota until Jun 2026. Cash balance as per Jun 2025 stands at IDR18.2trn (USD1.1bn).</p> <p>We do not cover GOTO at this time.</p>	<p>NOT RATED</p>
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2Q25 was recorded at IDR427bn vs loss of IDR64bn in 2Q24, bringing the total adjusted group EBITDA for 1H25 to IDR820bn (51% of FY25 guidance). 2Q25 group GTV came at IDR152.9trn (+26% YoY), with a take rate of 2.8% - bringing net revenues to IDR4.3trn (+23% YoY).

ODS adjusted EBITDA grew 5% QoQ and 264% YoY in 2Q25 to IDR328bn, bringing 1H25 adjusted EBITDA to IDR642bn (+151% YoY), supported by improved delivery segment profitability, which rose 1.6% from 0.3% in 1H24. 2Q25 GTV grew +9% YoY to IDR16.4trn, with mobility segment providing IDR6.05trn (+10% YoY) and delivery IDR10.32trn (+8% YoY). Fintech's 1H25 adjusted EBITDA turned positive to IDR135bn (1H24: -IDR416bn), driven by loan book and payments business growth. The 2Q25 GTV grew +27% YoY to IDR146.3trn, while core GTV rose +46% YoY to IDR82.2trn. The segment recorded a take rate of 1.6%, resulting in net revenue of IDR1.36trn (+76% YoY). Loan book (consumer loans outstanding) rose to IDR6.3trn (+14% QoQ), with 93.1% (IDR5.87trn) classified as current loans and 6.9% (IDR430bn) as overdue. As of 1H25, c.60% of outstanding loans originated from GoPay and Gojek apps. Cash loans represent a larger share of principal due to higher ticket sizes and longer tenures, while BNPL accounts for more users and transactions. *(Company)*

## Top BUYs

	TP (IDR)	Upside (%)	Catalysts
<b>Bank Syariah Indonesia (BRIS IJ)</b>	3,500	26.4	<ul style="list-style-type: none"> <li>BRIS stands to gain from growing <i>shariah</i>-compliant financial services demand, leveraging on its vast branch network, government support, and product offerings to promote financial inclusion</li> <li>Pushing innovation via its BYOND super app and social finance initiatives, BRIS enhances accessibility and aligns with customer values</li> <li>Strategic efforts boost profitability, while improved asset quality and ESG-driven valuation positions it for sustainable growth and continued segment leadership</li> </ul>
<b>Sumber Alfaria Trijaya (AMRT IJ)</b>	3,000	27.7	<ul style="list-style-type: none"> <li>We remain optimistic on AMRT's long-term outlook, given its resilient business model</li> <li>Its dominance in the minimarket business and initiatives to enhance margins should sustain its growth</li> <li>Store customer traffic at 15% below pre-pandemic levels offers upside potential, in our view</li> </ul>
<b>Bank Mandiri (BMRI IJ)</b>	5,600	15.0	<ul style="list-style-type: none"> <li>Solid 3Q24 net profit was supported by higher non-II and lower provisions</li> <li>NIM continued to expand QoQ on a consolidated basis, but saw a contraction at bank-only level due to higher funding costs</li> <li>Loan demand remains robust across both wholesale and commercial segments, and asset quality continues to hold up with improved loans at risk (LAR) and NPL ratios</li> <li>We believe the recent ROE expansion is structural and can be sustained, which underpins our optimism for the stock</li> </ul>
<b>Indofood CBP (ICBP IJ)</b>	14,200	49.9	<ul style="list-style-type: none"> <li>We like the company, given the solid growth of its noodle business as well as the recovery of its dairy arm</li> <li>This would be supported by the fact that its products are not vulnerable to a decline in consumer buying power situation, while the Pinehill business should benefit from positive seasonal factors, especially in 4Q24</li> <li>ICBP should also benefit from the appreciation of the IDR vs the USD</li> <li>Despite concern on the potential increase in CPO price, we deem ICBP has solid position to pass on the price increase</li> </ul>
<b>Mastersystem Infotama (MSTI IJ)</b>	1,800	8.8	<ul style="list-style-type: none"> <li>The implementation of Law No 27 of 2022 on Personal Data Protection (PDP Law) is expected to boost MSTI's prospects. Following the enactment of the PDP Law on data privacy protection and the push for upgrading IT infrastructure, Indonesia's financial services sector is allocating a larger budget for IT spending. Bank Mandiri has set a budget of IDR3trn (+20% YoY) to upgrade its digital infrastructure, while Bank Central Asia allocated IDR8trn for IT innovation</li> <li>This year, the collaboration with Lintasarta and Nvidia on the GPU Merdeka project becomes MSTI's new revenue stream which we believe will continue for years to come. We estimate MSTI's 2025 revenue to grow 12% YoY</li> <li>Partnerships with prominent global IT companies likely to boost 2024F-2025F net income at +33% YoY and +13% YoY. Utilising International Data Corporation's (IDC) forecast from 2024 to 2027, we expect Indonesia's IT spending at a CAGR of 6%. With a stable net margin of c.11%, net income could potentially grow to IDR597bn (+33% YoY) for 2024F and IDR676bn (13% YoY) in 2025F</li> </ul>

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<b>Buy:</b>	Share price may exceed 10% over the next 12 months
<b>Trading Buy:</b>	Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain
<b>Neutral:</b>	Share price may fall within the range of +/- 10% over the next 12 months
<b>Take Profit:</b>	Target price has been attained. Look to accumulate at lower levels
<b>Sell:</b>	Share price may fall by more than 10% over the next 12 months
<b>Not Rated:</b>	Stock is not within regular research coverage

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