

# **Regional Morning Cuppa**

# **Top Stories**

## Indonesia

Bukalapak: 3Q23 Adjusted LBITDA Improved 24% QoQ; BUY

Technology | Technology BUY, IDR196, TP: IDR330 (+68%)

Market Cap: USD1,268m ESG score: 3.0 (out of 4)

Avg Daily Turnover (IDR/USD): 49,238m/3.21m

**Bloomberg Ticker: BUKA IJ** 

Maintain BUY and IDR330 TP, 68% upside. Bukalapak's 3Q23 adjusted LBITDA of IDR95bn (+24% QoQ, +70.9% YoY) brought its 9M23 figure to -IDR429bn – above our and consensus full-year estimates at 59.7% and 69%. Should 4Q23 turn to an adjusted EBITDA, 2023F adjusted LBITDA would be IDR429bn, which is above our expectations of -IDR718bn. The company remains optimistic in achieving adjusted EBITDA in 4Q23 by enhancing contribution margin through its specialty verticals which have a higher take rate than transaction volume, focusing on revenue and cost efficiency.

Analyst: Indonesia Research (rhb.id.research@rhbgroup.com)

Vale Indonesia: Staying Afloat In Rough Seas; Maintain BUY

**Basic Materials | Metals** 

BUY, IDR5,125 TP: IDR7,120 (38.9%)

Market Cap: USD3,195m ESG score: 2.9 (out of 4)

Avg Daily Turnover (IDR/USD): 48,014m/3.12m

**Bloomberg Ticker: INCO IJ** 

Still BUY, new IDR7,120 TP from IDR8,300, 39% upside – FY24F EV/EBITDA at c.7x (as our base scenario, from our previous optimistic c.9x early-FY23 estimate). Vale Indonesia returned to optimum output levels in 3Q23, partially offsetting the adverse impact of weaker ASPs – 9M23 earnings stood at USD221m (+31% YoY), above our full-year estimates. Management is optimistic about achieving this year's production target (70k tonnes; +16% YoY), but remains conservative on the ASP outlook. No details were given on operational and profit targets for 2024.

Analyst: Indonesia Research (rhb.id.research@rhbgroup.com)

# **Thailand**

PTT Exploration & Production : Softer 3Q23 As Expected; Keep BUY

Energy & Petrochemicals | Integrated Oil & Gas

BUY, THB169, TP: THB191 (13%) Market Cap: USD18,523m ESG score: 3.3 (out of 4)

Avg Daily Turnover (THB/USD) 1,706m/47.7m

**Bloomberg Ticker: PTTEP TB** 

Keep BUY, THB191 TP, 13% upside, c.4% yield. PTT Exploration & Production posted softer 3Q23 results as expected due to high unit cost and extra items during the period. We expect crude oil prices to be higher moving ahead, based on expectations of prolonged tight supply, the conflict in the Middle East, and continuing demand growth. PTTEP is likely to pay attractive dividends in 2023.

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# **Thematics / Ground Checks**

- ◆ Nusantara (IKN) : Investment Prospects And Its Challenges(21 Sep 2023)
- Food Empire: Vietnam Ground Checks:
   Positive On Vietnam Supporting Growth; Keep
  BUY (6 Sep 2023)
- ◆ Power: NETR Phase 2 Launched; Keep OVERWEIGHT (30 Aug 2023)
- ◆ Energy : Carbon Trading In The Era Of Decarbonisation (31 Jul 2023)
- Power: NETR Launch; Keep OVERWEIGHT (28 Jul 2023)
- ◆ Construction : Net Zero Construction (25 Jul 2023
- Indonesia Consumer, Healthcare, Poultry, Tobacco: Ground Checks: Postcards From Jakarta Fair (20 Jul 2023)
- Plantation: Ground Checks: From Seed To Harvest: Site Visit To Lahad Datu (6 Jul 2023)
- Keppel Pacific Oak US REIT: US Office Ground Checks: It's All About Location And Purpose; BUY (19 Jun 2023)
- ◆ IOI Corp: Ground Checks In Johor; Stay BUY (15 Jun 2023)
- Airports of Thailand: Ground Checks: BKK Free Zone Site Visit KTA; Keep BUY (15 Jun 2023)
- ◆ PTT : Ground Checks: KTAs From East Coast Site Visit; Keep BUY (12 Jun 2023)
- ◆ RHB Top 20 Malaysia Small Cap Companies Jewels 2023 (2023 Edition)
- ◆ RHB Top 20 Indonesia Small Cap Companies Jewels 2023 (2023 Edition)
- RHB Top 20 Singapore Small Cap Companies Jewels 2023 (2023 Edition)
- ◆ RHB Top 20 Thailand Small Cap Companies Jewels 2023 (2023 Edition)
- Regional Thematic: ESG Envisioning a Better Future: Change In Methodology (2 May 2023)
- ◆ Telecommunications : The Rise Of Data Centres In ASEAN (13 Apr 2023)
- Auto & Autoparts : Ground Checks: 4W EVs Becoming More Prominent (13 Mar 2023)
- Indonesia Auto: Ground Checks: 2W EV Hype In 2023 IIMS (20 Feb 2023)
- ◆ ESG Diamonds In The Rough: Our Best Investment Ideas (14 Feb 2023)
- Market Strategy: Small Cap Corporate Access 2023 (13 Feb 2023)
- ◆ Solar Power : Greener Pastures For Green Energy; Upgrade O/W (7 Feb 2023)
- ◆ Logistics : The Future Of ASEAN Logistics (29 Nov 2022)





# **Other Stories**

# Indonesia

AKR Corporindo (BUY) – AKRA IJ AKR Corporindo : A Brighter Outlook For 2024; Maintain BUY

# Malaysia

CTOS Digital (BUY) - CTOS MK

CTOS Digital: Double Joy; Reiterate BUY

Axis REIT (BUY) - AXRB MK

Axis REIT: In Position For a Strong FY24; Maintain BUY

### **Singapore**

Sheng Siong (BUY) - SSG SP

Sheng Siong: A Positive Outlook; Maintain BUY

CDL Hospitality Trusts (BUY) - CDREIT SP

CDL Hospitality Trusts: Recovery Momentum Intact; BUY

### **Thailand**

Siam Cement (BUY) - SCC TB

Siam Cement: A Minor Shortfall In 3Q23; Still BUY

# **Recent Dailies**

Regional Morning Cuppa: 27 October 2023 Regional Morning Cuppa: 26 October 2023 Regional Morning Cuppa: 25 October 2023 Regional Morning Cuppa: 24 October 2023 Regional Morning Cuppa: 23 October 2023 Regional Morning Cuppa: 20 October 2023 Regional Morning Cuppa: 19 October 2023 Regional Morning Cuppa: 18 October 2023 Regional Morning Cuppa: 17 October 2023 Regional Morning Cuppa: 16 October 2023 Regional Morning Cuppa: 13 October 2023 Regional Morning Cuppa: 12 October 2023 Regional Morning Cuppa: 11 October 2023 Regional Morning Cuppa: 10 October 2023 Regional Morning Cuppa: 9 October 2023 Regional Morning Cuppa: 6 October 2023 Regional Morning Cuppa: 5 October 2023 Regional Morning Cuppa: 4 October 2023 Regional Morning Cuppa: 3 October 2023 Regional Morning Cuppa: 2 October 2023



Top BUYs			
Stocks	TP	Upside (%)	Catalysts
Bank Rakyat Indonesia (BBRI IJ)	6,450	29.00	<ul> <li>Bank Rakyat Indonesia's 1H23 earnings grew 18.7% YoY to IDR29.4trn</li> <li>It expects loan growth to accelerate to meet its 10-12% YoY target despite 1H23 loan growth being at just 8.8% YoY – slightly below expectations</li> <li>General rural credit or KUPEDES loans with high yields now account for 39% of micro loans (1H22: 30%)</li> <li>CIR fell from increased digital operations in subsidiaries</li> <li>NPL rose slightly but remained manageable as LAR fell further</li> <li>Our GGM-based TP (includes 8% ESG premium) implies 2.7x and 2.6x FY23-24F P/BV and 19% and 20% FY23-24F ROE</li> </ul>
AKR Corporindo (AKRA IJ)	1,880	30.56	<ul> <li>A cyclical factor briefly hampered AKR Corporindo's earnings trajectory in 2Q23, but the cumulative view remains upbeat</li> <li>Management has shared its optimism for a more conducive situation in 2H23 – based on higher contribution from land sales, and better sales volume of its fuel and chemical products ahead of improved industrial activities owing to a more conducive weather</li> <li>Despite the turbulences, AKRA's cost efficiency stabilises its overall margins</li> </ul>
Astra Otoparts (AUTO IJ)	3,510	23.16	<ul> <li>2Q23 earnings rose 77.9% YoY, broadly in line</li> <li>Despite the lower quarter revenue which lifted fixed costs per unit, EBIT margin maintained in 2Q23</li> <li>Higher manufacturing sales, driven by robust 2-wheeler or 2W vehicle wholesales, drove revenue</li> <li>Earnings should accelerate in the coming quarters, owing to increased national vehicle production levels</li> <li>Astra Otoparts recently signed a MoU with Perusahaan Listrik Negara to develop EV charging stations</li> </ul>
YTL Power (YTLP MK)	2.43	15.71	<ul> <li>The power division (which include the PowerSeraya and Tuaspring plants) is expected to deliver solid earnings ahead, on strong wholesale prices in the near term</li> <li>Wessex Water numbers are expected to improve, as the tariff has been lifted by an average 9% effective Apr 2023</li> <li>YTLP's venture into digital banking and green data centre businesses, in our view, are long-term positives despite near-term earnings impact being minimal</li> </ul>
Dayang Enterprise (DEHB MK)	2.47	32.09	<ul> <li>We expect offshore topside maintenance services (TMS) work orders to remain resilient in 2H23 and marine utilisation this year is on track to achieve 55-60% (1H23: 49%), which suggest an overall better utilisation in 2H23</li> <li>Margins from offshore TMS is likely to improve with better revised rates as well as lower lumpy marine spread due to a change of vessel chartering contract strategies by clients</li> <li>Dayang stands a good chance of winning a portion of the newly tendered asset integrity backlog clearance project, which could be awarded by 4Q23</li> </ul>
Gamuda (GAM MK)	5.31	14.94	<ul> <li>Overseas markets (particularly Australia) will be the main earnings driver within the next two years, as more than 50% of orderbook comes from there</li> <li>Exposure in overseas markets to serve as a strategic buffer towards any downside risks within the domestic construction sector</li> <li>Valuation remains undemanding at 14x as it was trading around 16x P/E during the construction upcycle in 2017</li> </ul>
ComfortDelGro (CD SP)	1.46	12.31	<ul> <li>Ongoing improvement in public transport earnings in overseas operations throughout 2H23</li> <li>Positive impact to taxi earnings from the reduction in rent rebates and the introduction of a new platform fee</li> <li>The return of Chinese tourists could further boost Singapore's taxi and public transport ridership</li> <li>Valuation is compelling amid ongoing YoY earnings growth and strong improvements in ROE</li> </ul>
Singtel (ST SP)	3.40	44.68	<ul> <li>Stronger recovery in mobile revenue momentum and 5G monetisation across Singapore and Australia (Optus)</li> <li>Regional enterprise growth opportunities following multiple synergistic acquisitions and the carving-out of the regional data centre (RDC) business as a standalone business unit. The partial divestment of RDC to global investment firm KKR partially unlocks value and provides growth capital for expansion</li> <li>Positive execution of strategic business reset (synergies from the consolidation of consumer and enterprise businesses in Singapore, regionalisation of enterprise and B2B businesses, and further asset recycling activities)</li> </ul>





			<ul> <li>Attractive forward dividend yield of &gt;5% with scope for additional or special dividends to be returned</li> </ul>
ST Engineering (STE SP)	4.45	18.67	<ul> <li>Sustained recovery in earnings driven by gradual improvement in commercial aerospace</li> <li>A record-high orderbook provides close to three years of revenue visibility</li> <li>Acquisition of Transcore, along with the recent restructuring of the urban solutions &amp; satellite communications (sitcom) segment, should boost growth</li> <li>A defensive business model that will allow it to sustain a DPS of at least 16 SG cents</li> </ul>
Airports of Thailand (AOT TB)	84.00	25.37	<ul> <li>1HFY23F (Sep) will be the first lively peak travel season for AOT in two years. Medium- to long-haul flights from East Asia, the Middle East, and Europe are likely ramping up, and acting as key performance drivers</li> <li>China's border re-opening from 8 Jan onwards will strongly benefit both AOT's aeronautical and commercialised activities. With air traffic being unlocked, we expect the scheduled flights between Thailand and China to increase six-fold to c.180 per week by end 2023 (1QFY24)</li> <li>AOT implemented measures to help concessionaires until 31 Mar and is applying the minimum guarantee sharing per head for its duty-free and commercial area concessions from 1 Apr. This should bring FY23 concession revenue up 226% to THB13.13bn (29% of revenue)</li> <li>Expect FY23F core profit of THB11.5bn, with total aircrafts and passengers at 74% and 67% of 2019 levels. Stronger operations may improve profit margins</li> </ul>
Bangkok Dusit Medical Services (BDMS TB)	35.25	33.02	<ul> <li>Stabilised earnings growth to be driven by ongoing recovery of general treatments from locals, expatriates, and fly-in demand – ie medical tourism (eg Chinese patients) – and growing new markets (eg Saudi Arabia). We expect normalising foreign patient revenue mix of 30%, with well-balanced contributions from COVID-19 treatments</li> <li>BDMS targets a 3-year organic revenue of 6-8% CAGR (2022-2025) and superior 23-24% EBITDA margin – to be driven by more revenue intensity and case mix (ie fly-in patients and Centres of Excellence)</li> <li>BDMS is looking to increase market share in Social Security and enhance health insurance revenues for Thai and expatriate patients</li> <li>Expect healthy core profit expansion by 6% in 2023. Stable bed occupancy rates vs 2022's 73% (including COVID-19 treatment) are assumed. Profit margins may jointly benefit from patients and price intensity</li> </ul>
Central Retail Corp (CRC TB)	54.00	40.26	<ul> <li>We expect THB8.26bn core profit for 2023, expanding 19% to pre-pandemic levels. Key drivers: i) Aggressive new store openings (mainly hardline stores, retail malls, and various small-format outlets), ii) back-to-normal fashion and leasable property segments, iii) high-spending customers via omni-channel platforms, and iv) full-year tourism recovery with the potential return of Chinese visitors to the kingdom</li> <li>Enhancing food segment performance post rebranding, with potential development of its wholesale business unit in early 2023</li> <li>Ramping up cost optimisations for all its business segments – mainly fashion – to attain profit margin increases</li> </ul>





30 October 2023



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Share price may exceed 10% over the next 12 months

**Trading Buy:** Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next 12 months Take Profit: Target price has been attained. Look to accumulate at lower levels Sell: Share price may fall by more than 10% over the next 12 months

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30 October 2023



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