

## Barangan Getah

### Gunung Yang Tinggi Untuk Didaki; Kekal WAJARAN RENDAH

- Saranan WAJARAN RENDAH kekal.** Pada pendapat kami, prospek bagi sektor barangan getah masih hambar, disebabkan oleh keadaan operasi yang merugikan yang berpunca daripada tempoh penyelarasan inventori yang berlaku lebih lama daripada jangkaan. Namun begitu, persaingan masih sengit dalam pasaran luar AS akibat strategi penetapan harga yang agresif oleh syarikat pengeluar China. Kami juga menjangkakan kilang-kilang baharu yang bakal memulakan operasi di Indonesia dan Vietnam akan menimbulkan ancaman terhadap jualan barangan getah keluaran Malaysia kepada AS menjelang seawal bulan Nov 2025.
- Previu keputusan 2Q25.** Menurut Jabatan Perangkaan Malaysia, eksport getah tanah air menyaksikan penurunan MoM 22% dan 6% pada bulan April dan Mei. Hal ini menandakan kegiatan penambahan stok oleh para pelanggan masih perlahan apabila industri ini mengalami tempoh tunggu hasil lebih lama daripada yang dijangka susulan kegiatan pembelian awal yang dibuat pada 4Q24. Nilai USD berbanding MYR yang terus lemah juga menghakis lagi keberuntungan syarikat pengeluar sarung tangan, dengan nilai USD susut 3% QoQ dan 5.4% YTD setakat bulan Jun.
- Berubah daripada penetap harga kepada penerima harga.** Berdasarkan pemerhatian kami, kuasa penetapan harga yang dipegang oleh syarikat pengeluar sarung tangan Malaysia dilihat semakin melemah sejak kemasukan syarikat pengeluar China. Kami difahamkan bahawa usaha untuk mengalihkan kos kepada pembeli sekarang semakin mencabar berbanding ketika tempoh sebelum COVID-19 memandangkan pengeluar sarung tangan hanya boleh mengalihkan 50% daripada mana-mana kenaikan kos kepada pelanggan berbanding pelepasan sepenuhnya sebelum ini. Melihat persaingan tidak menunjukkan sebarang tanda-tanda untuk reda, kami menjangkakan tahap keberuntungan pengeluar sarung tangan akan terus berdepan tekanan dalam masa terdekat.
- Kos operasi bakal meningkat lagi.** Sumbangan wajib Kumpulan Wang Simpanan Pekerja (KWSP) untuk pekerja asing bakal berkuat kuasa pada Okt 2025. Kami anggarkan dasar ini akan menaikkan kos pengeluaran sebanyak 0.8-1% (atau USD0.15-0.20 bagi setiap 1,000 keping). Dalam hal berasingan, peluasan skop Cukai Jualan & Perkhidmatan (SST) sebanyak 5% yang dikenakan pada lateks getah asli dan lateks getah butadiena nitril atau lateks NBR yang diimport patut meningkatkan kos pengeluarannya sebanyak USD0.25-0.30 (1.3-1.5%). Gabungan faktor-faktor yang disebut ini tiba ketika industri ini sedang bergelut dengan persaingan yang sengit dan kurangnya kemampuan untuk mengalihkan kos kepada pelanggan.
- Penilaian sektor ini mungkin tampak menarik,** pada kira-kira P/BV 0.9x 2025, iaitu 1.2SD bawah purata lampauya iaitu 1.2x. Namun begitu, memandangkan kurangnya faktor-faktor pemangkin untuk kenaikan nilai saham, kami tidak menyarankan pelabur untuk membeli saham pada paras ini, kerana risiko tinggi perolehan tidak mencapai ramalan semasa tempoh pelaporan keputusan akan datang. Malahan, harga saham mungkin akan menurun lagi. Kali terakhir sektor ini diniagakan pada paras sebegini adalah pada 1Q23, ketika perolehan industri mencapai paras terendah semasa tempoh penyelarasan.
- Kekal Wajaran Rendah.** Usaha pemindahan kos kepada pengguna yang terus berdepan halangan berpanjangan, di samping kenaikan kos operasi dan nilai USD semakin lemah dijangka akan menjejaskan tahap keberuntungan syarikat pengeluar sarung tangan pada masa hadapan. Risiko-risiko utama: Hubungan perdagangan antara AS-China semakin regang, kenaikan ASP sarung tangan, usaha pengembangan kapasiti berjalan lebih pantas melepasi jangkaan dan harga bahan mentah lebih rendah daripada yang disangkakan.

| Company Name   | Rating | Target  | % Upside<br>(Downside) | P/E (x)<br>Dec-26F | P/B (x)<br>Dec-26F | ROAE (%)<br>Dec-26F | Yield (%)<br>Dec-26F |
|----------------|--------|---------|------------------------|--------------------|--------------------|---------------------|----------------------|
| Hartalega      | Sell   | MYR1.33 | (14.8)                 | 35.3               | 1.2                | 3.4                 | -                    |
| Kossan Rubber  | Sell   | MYR1.23 | (14.6)                 | 23.4               | 1.0                | 4.1                 | 1.3                  |
| Riverstone     | Buy    | SGD0.95 | 42.9                   | 11.7               | 1.9                | 16.9                | 6.8                  |
| Supermax Corp  | Sell   | MYR0.54 | (14.9)                 | na                 | 0.5                | (0.3)               | -                    |
| Top Glove Corp | Sell   | MYR0.65 | (7.4)                  | 88.5               | 1.2                | 1.4                 | -                    |

Sumber: Data syarikat, RHB

## Wajaran Rendah (Kekal)

Saham Dikaji 5  
 Penarafan (Beli/Neutral/Jual): 1 / 0 / 4  
 Trend Semakan Perolehan 12b Lalu: Negatif

### Pilihan Utama

Riverstone (RSTON SP) – BELI

### Harga Sasar

SGD0.95

### Penganalisis

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### Markah ESG oleh syarikat barangan getah yang kami kaji

| Syarikat      | Markah ESG |
|---------------|------------|
| Top Glove     | 3.1        |
| Riverstone    | 3.1        |
| Hartalega     | 2.9        |
| Kossan Rubber | 2.8        |
| Supermax      | 2.3        |

Sumber: RHB

\*Nota: Laporan terjemahan Bahasa Malaysia ini merupakan versi ringkas bagi laporan asal dalam bahasa Inggeris dan diguna pakai untuk menyampaikan maklumat sahaja. Penerima dinasihatkan untuk merujuk laporan asal dalam bahasa Inggeris untuk butiran lanjut, dan untuk penafian penyelidikan dan pendedahan rasmi. Walaupun laporan terjemahan Bahasa Malaysia disediakan, laporan asal dalam bahasa Inggeris hendaklah diberi keutamaan sekiranya berlaku sebarang persoalan tentang pentafsiran, percanggahan ataupun dalam hal yang lain.

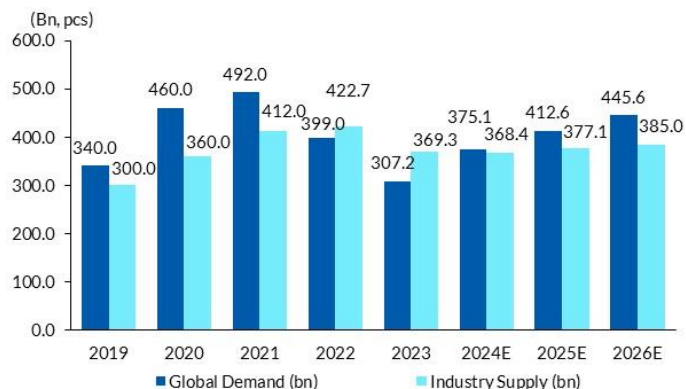
Pautan kepada laporan bahasa Inggeris:

[Rubber Products : A Steep Slope To Climb: Still UNDERWEIGHT \(16 Jul 2025\)](#)

16 Julai 2025

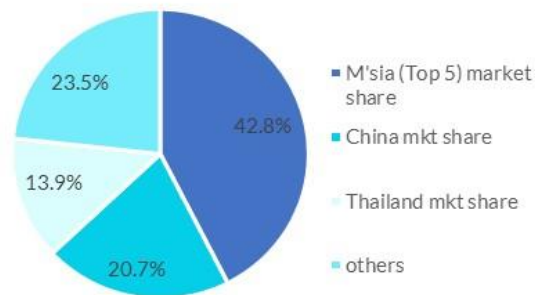
Kitaran Pengguna | Barangan Getah

Rajah 1: Gambaran menyeluruh mengenai permintaan dan bekalan dunia



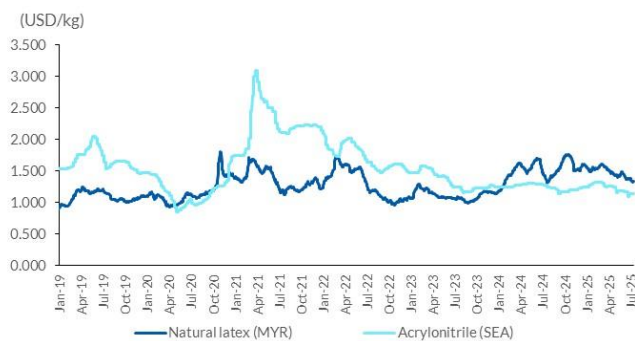
Sumber: MARGMA, RHB

Rajah 2: Penguasaan pasaran mengikut kapasiti terpasang 2025E



Sumber: MARGMA, syarikat masing-masing, RHB

Rajah 3: Harga lateks semula jadi dan akrilonitril



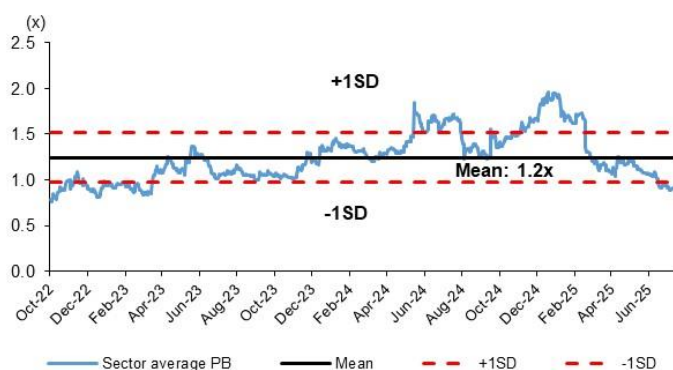
Sumber: Bloomberg, RHB

Rajah 4: Harga gas semula jadi



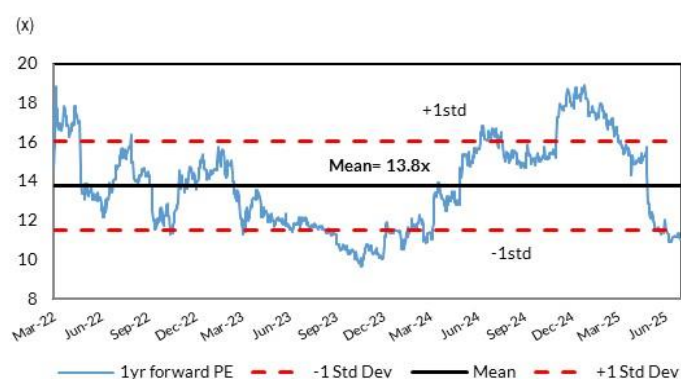
Sumber: Bloomberg, RHB

Rajah 5: Lingkungan P/BV tiga tahun hadapan sektor sarung tangan (kecuali RSTON)



Sumber: Bloomberg, RHB

Rajah 6: Lingkungan P/E hadapan oleh RSTON



Sumber: Bloomberg, RHB

16 Julai 2025

Kitaran Pengguna | Barangan Getah

**Hartalega (HART MK)****Jual (Kekal)****Bakal Menghadapi Kekangan Kelak; Kekal JUAL**

|                                      |                     |
|--------------------------------------|---------------------|
| Harga Sasar (Pulangan):              | MYR1.33 (-14.8%)    |
| Harga (Modal Pasaran):               | MYR1.56 (USD1,252j) |
| Markah ESG:                          | 2.9 (daripada 4)    |
| Pusing Ganti harian purata (MYR/USD) | 10.2j/2.39j         |

- **Saranan JUAL kekal dengan harga sasar (TP) (DCF) lebih rendah mencecah paras MYR1.33 daripada MYR1.47, potensi penurunan harga sebanyak 15%.** Hartalega dijangka akan mengumumkan keputusan suku tahunnya untuk tempoh 1QFY26 (Jun) pada 5 Ogos. Mengikut jangkaan kami, tahap keuntungannya akan bertambah baik sedikit daripada prestasi semasa 4QFY25, berikutan penurunan harga bahan mentah. Sungguhpun begitu, sentimen pelabur diramalkan terus dalam keadaan berjaga-jaga ekoran risiko perolehan yang menghampakan (anggaran perolehan oleh konsensus masih lagi menaik). Saranan kami ini dibuat berdasarkan cabaran berterusan dalam usaha mengalihkan kos kepada pengguna, kos operasi yang kian meningkat, dan nilai mata wang USD yang semakin melemah berbanding MYR.

- **Pandangan awal keputusan.** Apabila keputusan 1QFY26 diumumkan nanti pada 5 Ogos, kami meramalkan tahap keberuntungan Hartalega akan meningkat dengan lebih sedikit berbanding prestasi sewaktu 4QFY25 kerana harga bahan mentah yang menurun. Jumlah jualan diramalkan terus lemah disebabkan oleh tempoh penyelarasan inventori yang memakan masa lebih lama daripada yang sepatutnya oleh pelanggan-pelanggan AS. Ramalan perolehan semasa kami berjumlah MYR118j untuk FY26 (kira-kira MYR30j untuk setiap suku tahun) masih lagi konservatif (21% bawah anggaran konsensus) kerana kami tidak menjangkakan semakan yang ketara ke atas ASP FY26 memandangkan usaha pelepasan kos masih lagi mencabar untuk tahun 2026 berikutan persaingan sengit dalam pasaran.

- **Kos operasi bakal meningkat lagi.** Sumbangan wajib Kumpulan Wang Simpanan Pekerja (KWSP) untuk pekerja asing bakal berkuat kuasa pada Okt 2025. Kami anggarkan dasar ini akan menaikkan kos pengeluaran sebanyak 0.8-1% (atau USD0.15-0.20 bagi setiap 1,000 keping). Dalam hal berasingan, peluasan skop Cukai Jualan & Perkhidmatan (SST) sebanyak 5% yang dikenakan pada lateks getah asli dan lateks getah butadiena nitril atau lateks NBR yang diimport patut meningkatkan kos pengeluarannya sebanyak USD0.25-0.30 bagi setiap 1,000 keping (1.3-1.5%). Gabungan faktor-faktor yang disebut ini tiba ketika industri ini sedang bergelut dengan persaingan yang sengit dan kurangnya kemampuan untuk mengalihkan kos kepada pelanggan.

- **Penilaian sektor ini mungkin tampak menarik, sekarang pada kira-kira P/BV 0.9x 2025, iaitu 1.2SD bawah purata lampauanya iaitu 1.2x.** Namun begitu, memandangkan kurangnya faktor-faktor pemangkin untuk kenaikan nilai saham, kami tidak menyarankan pelabur untuk membeli saham pada paras ini, kerana risiko tinggi perolehan tidak mencapai ramalan semasa tempoh pelaporan keputusan bulan Ogos. Malahan, harga saham Hartalega mungkin akan menurun lagi. Kali terakhir sektor ini diniagakan pada paras sebegini adalah pada 1Q23, ketika perolehan industri mencapai paras terendah semasa tempoh penyelarasan.

- **Semakan ramalan perolehan dan penilaian.** Anggaran kami untuk perolehan syarikat ini rata-ratanya tidak berubah. Kami bertindak menaikkan andaian premium risiko bagi mempertimbangkan risiko lebih tinggi yang dikaitkan dengan sentimen berhati-hati pelaburan, daripada risiko perolehan yang menghampakan. Selepas penyelarasan dibuat, TP kami yang diraih melalui kaedah DCF jatuh kepada MYR1.33 (P/B 1x untuk FY26, 1.5SD daripada paras purata 3 tahunnya). Risiko positif utama: hubungan perdagangan antara AS-China semakin pulih, kenaikan ASP untuk sarung tangan, kadar penggunaan kilang lebih pantas daripada yang dijangkakan, dan harga bahan mentah lebih rendah berbanding yang sepatutnya.

| Forecasts and Valuation         | Mar-24   | Mar-25   | Mar-26F  | Mar-27F  | Mar-28F  |
|---------------------------------|----------|----------|----------|----------|----------|
| Total turnover (MYRm)           | 1,838    | 2,586    | 2,656    | 2,881    | 3,002    |
| Recurring net profit (MYRm)     | 27       | 31       | 118      | 162      | 200      |
| Recurring net profit growth (%) | (77.1)   | 14.0     | 284.8    | 37.2     | 23.6     |
| Recurring P/E (x)               | 198.10   | 173.84   | 45.18    | 32.92    | 26.65    |
| P/B (x)                         | 1.1      | 1.2      | 1.2      | 1.2      | 1.1      |
| P/CF (x)                        | na       | 46.89    | 17.06    | 16.88    | 13.67    |
| Dividend Yield (%)              | na       | 7.5      | na       | na       | na       |
| EV/EBITDA (x)                   | 21.05    | 21.93    | 11.98    | 9.48     | 7.72     |
| Return on average equity (%)    | 0.3      | 1.7      | 2.7      | 3.6      | 4.3      |
| Net debt to equity (%)          | net cash | net cash | net cash | net cash | net cash |

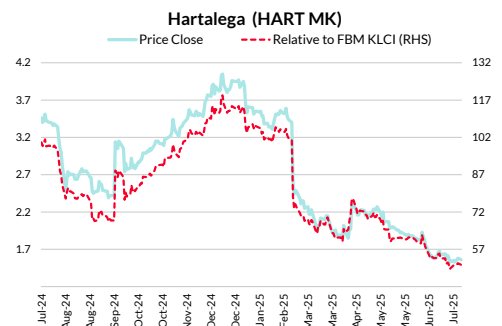
Sumber: Data syarikat, RHB

**Penganalisis**

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**Prestasi Saham (%)**

|                                     | YTD    | 1b     | 3b     | 6b     | 12b    |
|-------------------------------------|--------|--------|--------|--------|--------|
| Mutlak                              | (60.5) | (11.4) | (29.7) | (56.7) | (54.1) |
| Relatif                             | (54.1) | (12.7) | (33.5) | (54.2) | (49.1) |
| Harga rendah/tinggi (MYR) 52 minggu |        |        |        | 1.53   | 4.05   |



Sumber: Bloomberg

\*Nota: Laporan terjemahan Bahasa Malaysia ini merupakan versi ringkas bagi laporan asal dalam bahasa Inggeris dan diguna pakai untuk menyampaikan maklumat sahaja. Penerima dinasihatkan untuk merujuk laporan asal dalam bahasa Inggeris untuk butiran lanjut, dan untuk penafian penyelidikan dan pendedahan rasmi. Walaupun laporan terjemahan Bahasa Malaysia disediakan, laporan asal dalam bahasa Inggeris hendaklah diberi keutamaan sekiranya berlaku sebarang persoalan tentang pentafsiran, percanggahan ataupun dalam hal yang lain.

**Pautan kepada laporan bahasa Inggeris:**

[Hartalega: Headwinds Ahead: Keep SELL \(16 Jul 2025\)](#)

**Markah ESG Keseluruhan: 2.9 (daripada 4)**

**Markah E: 2.7 (BAIK)**

**Markah S: 2.7 (BAIK)**

**Markah G: 3.7 (CERLANG)**

Sila rujuk analisis ESG pada halaman berikutnya

## Pelepasan Gas Rumah Hijau Dan ESG

| Analisis trend                                                                                                                             | Emissions (tCO2e)          | Mar-23  | Mar-24 | Mar-25 | Mar-26 |
|--------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|---------|--------|--------|--------|
| HART merekodkan pelepasan Skop 1 dan 2 yang lebih lemah pada FY23 akibat penggunaan gas asli dan tenaga elektrik dibeli yang lebih rendah. | Scope 1                    | 378,118 | na     | na     | na     |
|                                                                                                                                            | Scope 2                    | 114,517 | na     | na     | na     |
|                                                                                                                                            | Scope 3                    | 5,383   | na     | na     | na     |
|                                                                                                                                            | Total emissions            | 498,018 | na     | na     | na     |
|                                                                                                                                            | Sumber: Data syarikat, RHB |         |        |        |        |

## Perkembangan Terkini Mengenai ESG

HART membuat pelaburan lebih MYR90j untuk mengukuhkan sistem kumbahan air di kilang-kilangnya.

## Perincian Penilaian ESG

Markah ESG Keseluruhan: 2.9 (daripada 4)

Terakhir dikemas kini: 31 Okt 2024

Markah E: 2.7 (BAIK)

Hartalega berikrar untuk mengurangkan keamatan pelepasan karbonnya sebanyak 45% menjelang 2030 menerusi pemasangan pelbagai peralatan berkaitan pengeluaran dan teknologi maju untuk mengoptimumkan kecekapan peralatan dan merendahkan lagi penggunaan tenaga dan pelepasan karbon. Lebih 90% bungkusan produk diperbuat daripada bahan-bahan boleh kitar semula.

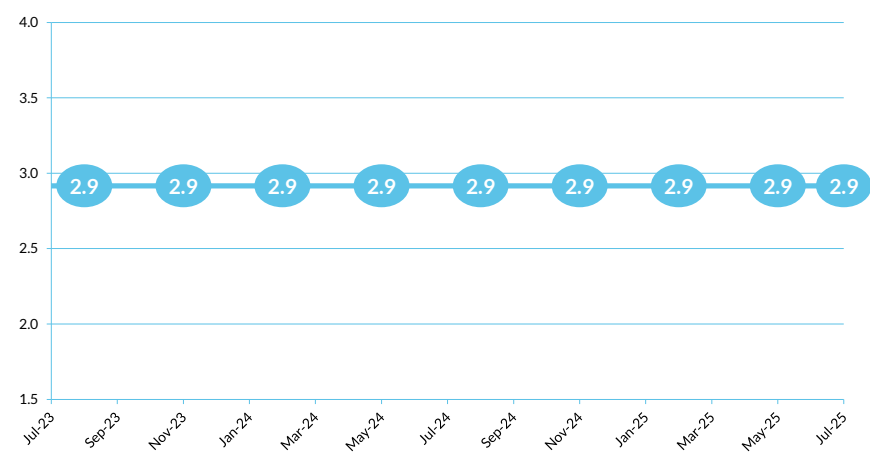
Markah S: 2.7 (BAIK)

Hartalega melabur lebih MYR98 juta dalam menyediakan tempat penginapan pekerja yang berkelas pertama yang mematuhi 11 Penunjuk Buruh Paksa yang ditetapkan oleh ILO dan berjaya melepasi keperluan-keperluan Akta Standard Minimum Perumahan dan Kemudahan Pekerja (Pindaan) 2019 (Akta 446) yang diperincikan di bawah undang-undang Malaysia.

Markah G: 3.7 (CEMERLANG)

56% ahli lembaga pengarahnya bebas, dan komposisi wanita sebanyak 33% mengatasi keperluan 30% yang ditetapkan Kod Tadbir Urus Korporat Malaysia. Tambahan lagi, Hartalega menyediakan pendedahan penuh berhubung imbuhan yang diterima pengarahnya, termasuklah gaji dan bonus. Syarikat ini sering mengadakan sesi taklimat pelabur, lantas mencerminkan amalan ketelusan dan pendedahan yang baik.

## Penarafan ESG



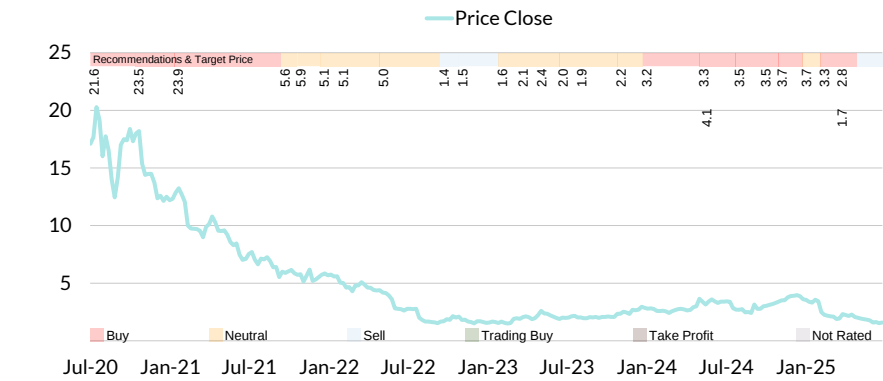
Sumber: RHB

## Jadual Kewangan

|                                                                                                   |                                     |               |               |                |                |                |
|---------------------------------------------------------------------------------------------------|-------------------------------------|---------------|---------------|----------------|----------------|----------------|
| <b>Asia</b>                                                                                       | <b>Financial summary (MYR)</b>      | <b>Mar-24</b> | <b>Mar-25</b> | <b>Mar-26F</b> | <b>Mar-27F</b> | <b>Mar-28F</b> |
| Malaysia                                                                                          | Recurring EPS                       | 0.01          | 0.01          | 0.03           | 0.05           | 0.06           |
| Kitaran Pengguna                                                                                  | DPS                                 | -             | 0.12          | -              | -              | -              |
| <b>Hartalega</b>                                                                                  | BVPS                                | 1.36          | 1.26          | 1.30           | 1.35           | 1.40           |
| HART MK                                                                                           | Return on average equity (%)        | 0.3           | 1.7           | 2.7            | 3.6            | 4.3            |
| Jual                                                                                              |                                     |               |               |                |                |                |
| <b>Asas penilaian</b>                                                                             | <b>Valuation metrics</b>            | <b>Mar-24</b> | <b>Mar-25</b> | <b>Mar-26F</b> | <b>Mar-27F</b> | <b>Mar-28F</b> |
| Kami menggunakan kaedah penilaian DCF                                                             | Recurring P/E (x)                   | 198.10        | 173.84        | 45.18          | 32.92          | 26.65          |
|                                                                                                   | P/B (x)                             | 1.1           | 1.2           | 1.2            | 1.2            | 1.1            |
|                                                                                                   | FCF Yield (%)                       | (4.2)         | (1.5)         | 3.6            | 3.7            | 5.4            |
|                                                                                                   | Dividend Yield (%)                  | -             | 7.5           | -              | -              | -              |
|                                                                                                   | EV/EBITDA (x)                       | 21.05         | 21.93         | 11.98          | 9.48           | 7.72           |
|                                                                                                   | EV/EBIT (x)                         | 86.24         | 88.31         | 21.13          | 14.85          | 11.32          |
| <b>Faktor pemacu utama</b>                                                                        | <b>Income statement (MYRm)</b>      | <b>Mar-24</b> | <b>Mar-25</b> | <b>Mar-26F</b> | <b>Mar-27F</b> | <b>Mar-28F</b> |
| i. Pertumbuhan jumlah jualan;                                                                     | Total turnover                      | 1,838         | 2,586         | 2,656          | 2,881          | 3,002          |
| ii. Peningkatan mata wang USD berbanding MYR;                                                     | Gross profit                        | 156           | 53            | 401            | 490            | 562            |
| iii. Harga bahan mentah lebih lemah daripada jangkaan.                                            | EBITDA                              | 189           | 201           | 355            | 431            | 498            |
|                                                                                                   | Depreciation and amortisation       | (143)         | (151)         | (154)          | (156)          | (158)          |
|                                                                                                   | Operating profit                    | 46            | 50            | 201            | 275            | 340            |
|                                                                                                   | Net interest                        | (8)           | (2)           | (2)            | (2)            | (2)            |
|                                                                                                   | Pre-tax profit                      | 38            | 48            | 199            | 273            | 338            |
|                                                                                                   | Taxation                            | (19)          | 26            | (46)           | (63)           | (78)           |
|                                                                                                   | Reported net profit                 | 13            | 74            | 118            | 162            | 200            |
|                                                                                                   | Recurring net profit                | 27            | 31            | 118            | 162            | 200            |
| <b>Risiko utama</b>                                                                               | <b>Cash flow (MYRm)</b>             | <b>Mar-24</b> | <b>Mar-25</b> | <b>Mar-26F</b> | <b>Mar-27F</b> | <b>Mar-28F</b> |
| i. Kenaikan dalam ASP sarung tangan,                                                              | Change in working capital           | (149)         | (49)          | 15             | (39)           | (14)           |
| ii. Usaha pengembangan kapasiti yang lebih pantas daripada jangkaan;                              | Cash flow from operations           | (58)          | 114           | 313            | 316            | 390            |
| iii. Kadar penggunaan kilang yang lebih laju daripada ramalan;                                    | Capex                               | (167)         | (195)         | (120)          | (120)          | (100)          |
| iv. Harga bahan mentah lebih rendah daripada ramalan.                                             | Cash flow from investing activities | (133)         | (140)         | (109)          | (106)          | (84)           |
|                                                                                                   | Cash flow from financing activities | (111)         | (466)         | (2)            | (2)            | (2)            |
|                                                                                                   | Cash at beginning of period         | 1,724         | 1,427         | 923            | 1,125          | 1,333          |
|                                                                                                   | Net change in cash                  | (303)         | (492)         | 202            | 208            | 305            |
|                                                                                                   | Ending balance cash                 | 1,427         | 923           | 1,125          | 1,333          | 1,638          |
| <b>Profil Syarikat</b>                                                                            | <b>Balance sheet (MYRm)</b>         | <b>Mar-24</b> | <b>Mar-25</b> | <b>Mar-26F</b> | <b>Mar-27F</b> | <b>Mar-28F</b> |
| Hartalega merupakan pengeluar sarung tangan getah kedua terbesar di dunia mengikut modal pasaran. | Total cash and equivalents          | 1,427         | 923           | 1,125          | 1,333          | 1,638          |
|                                                                                                   | Tangible fixed assets               | 1,901         | 2,573         | 2,454          | 2,334          | 2,209          |
|                                                                                                   | Total assets                        | 5,258         | 4,740         | 4,894          | 5,102          | 5,357          |
|                                                                                                   | Short-term debt                     | 62            | 4             | 4              | 4              | 4              |
|                                                                                                   | Total long-term debt                | 7             | 1             | 1              | 1              | 1              |
|                                                                                                   | Total liabilities                   | 613           | 421           | 422            | 419            | 414            |
|                                                                                                   | Total equity                        | 4,644         | 4,319         | 4,472          | 4,683          | 4,943          |
|                                                                                                   | Total liabilities & equity          | 5,258         | 4,740         | 4,894          | 5,102          | 5,357          |
|                                                                                                   | <b>Key metrics</b>                  | <b>Mar-24</b> | <b>Mar-25</b> | <b>Mar-26F</b> | <b>Mar-27F</b> | <b>Mar-28F</b> |
|                                                                                                   | Revenue growth (%)                  | (23.7)        | 40.7          | 2.7            | 8.5            | 4.2            |
|                                                                                                   | Recurrent EPS growth (%)            | (77.1)        | 14.0          | 284.8          | 37.2           | 23.6           |
|                                                                                                   | Gross margin (%)                    | 8.5           | 2.1           | 15.1           | 17.0           | 18.7           |
|                                                                                                   | Operating EBITDA margin (%)         | 10.3          | 7.8           | 13.4           | 15.0           | 16.6           |
|                                                                                                   | Net profit margin (%)               | 0.7           | 2.9           | 4.4            | 5.6            | 6.7            |
|                                                                                                   | Dividend payout ratio (%)           | 0.0           | 540.6         | 0.0            | 0.0            | 0.0            |
|                                                                                                   | Capex/sales (%)                     | 9.1           | 7.5           | 4.5            | 4.2            | 3.3            |
|                                                                                                   | Interest cover (x)                  | 6.03          | 24.23         | 105.63         | 144.60         | 178.42         |

Sumber: Data syarikat, RHB

Carta Saranan



Sumber: RHB, Bloomberg

| Date       | Recommendation | Target Price | Price |
|------------|----------------|--------------|-------|
| 2025-05-13 | Sell           | 1.7          | 2.0   |
| 2025-05-13 | Sell           | 1.7          | 2.0   |
| 2025-05-07 | Buy            | 2.8          | 2.2   |
| 2025-02-19 | Buy            | 3.3          | 2.4   |
| 2025-01-09 | Neutral        | 3.7          | 3.5   |
| 2024-11-13 | Buy            | 3.7          | 3.3   |
| 2024-10-06 | Buy            | 3.5          | 2.8   |
| 2024-08-07 | Buy            | 3.5          | 2.7   |
| 2024-05-23 | Buy            | 4.1          | 3.5   |
| 2024-05-15 | Buy            | 3.3          | 3.8   |
| 2024-02-07 | Buy            | na           | 2.6   |
| 2024-01-05 | Buy            | 3.2          | 3.0   |
| 2023-11-08 | Neutral        | 2.2          | 2.4   |
| 2023-08-10 | Neutral        | 1.9          | 2.1   |
| 2023-06-28 | Neutral        | 2.0          | 1.9   |

Sumber: RHB, Bloomberg

16 Julai 2025

Kitaran Penggunaan | Barangan Getah

**Kossan Rubber (KRI MK)****Jual** (daripada Neutral)**Prospek Hambar; Turun Taraf Kepada JUAL**

Harga Sasar (Pulangan): MYR1.23 (-15%)

Harga (Modal Pasaran): MYR1.44 (USD858j)

Markah ESG : 2.8 (daripada 4)

Pusing Ganti Harian Purata (MYR/USD) 6.50j/1.52j

- Saranan diturun taraf kepada JUAL daripada Neutral, harga sasar (TP) melalui kaedah DCF jatuh kepada MYR1.23 daripada MYR1.62 dengan potensi harga saham menurun 15%. Kami menjangka perolehan Kossan Rubber untuk 2Q25 akan memulih sedikit disebabkan oleh kos bahan mentah yang mereda. Walau bagaimanapun, kami menjangka prospek pertumbuhan bagi sektor barangan getah akan tetap hambar, akibat tempoh penyelarasan inventori yang berlaku lebih lama daripada yang dijangka, nilai USD berbanding MYR yang melemah, dan juga pelaksanaan mekanisme pelepasan kos yang mencabar. TP kami masih belum mencerminkan penilaian terendah KRI (0.7x semasa 2022-2023).
- Pandangan awal keputusan. Mengikut jangkaan kami, tahap keberuntungan KRI untuk 2Q25 akan bertambah baik sedikit pada 1Q25, berdasarkan harga bahan mentah yang menurun. Jumlah jualannya sepatutnya kekal lemah akibat tempoh penyelarasan inventori yang lebih lama daripada yang dijangka oleh pelanggan-pelanggannya dari AS. Ramalan perolehan kami sekarang sebanyak MYR115j untuk FY25 masih konservatif (22% bawah anggaran konsensus) kerana kami tidak meramalkan penyelarasan ASP yang ketara akan berlaku tahun ini. Hal ini demikian kerana mekanisme pelepasan kos oleh syarikat pengeluar sarung tangan akan tetap sukar untuk dilaksanakan memandangkan persaingan semakin rancak.
- Kos operasi bakal meningkat lagi. Sumbangan wajib Kumpulan Wang Simpanan Pekerja untuk pekerja asing bakal berkuat kuasa pada Okt 2025. Kami anggarkan dasar ini akan menaikkan kos pengeluaran sebanyak 0.8-1% (atau USD0.15-0.20 bagi setiap 1,000 keping). Dalam hal berasingan, peluasan skop Cukai Jualan & Perkhidmatan (SST) sebanyak 5% yang dikenakan pada lateks getah asli dan lateks getah butadiena nitril atau lateks NBR yang diimport patut meningkatkan kos pengeluarannya sebanyak USD0.25-0.30 bagi setiap 1,000 keping, atau 1.3-1.5%. Gabungan faktor-faktor yang disebut ini tiba ketika industri ini sedang bergelut dengan persaingan yang sengit dan kurangnya kemampuan untuk mengalihkan kos kepada pelanggan.
- Penilaian sektor ini mungkin tampak menarik, pada kira-kira P/BV 0.9x 2025, iaitu 1.2SD bawah purata lampau iaitu 1.2x. Namun begitu, memandangkan kurangnya faktor-faktor pemangkin untuk kenaikan nilai saham, kami tidak menyarankan pelabur untuk membeli saham pada paras ini, kerana risiko tinggi perolehan tidak mencapai ramalan semasa tempoh pelaporan keputusan akan datang. Malahan, harga saham KRI mungkin akan menurun lagi. Kali terakhir sektor ini diniagakan pada paras sebegini adalah pada 1Q23, ketika perolehan industri mencapai paras terendah semasa tempoh penyelarasan.
- Semakan perolehan dan penilaian. Anggaran perolehan kami rata-ratanya kekal sama. Kami bertindak menaikkan andaian premium risiko kami bagi mempertimbangkan risiko lebih tinggi berkaitan sentimen pelabur yang berjaga-jaga apabila perolehan diramalkan tidak mencapai jangkaan. Berdasarkan TP baharu (yang lebih rendah) kami yang diperoleh menerusi kaedah DCF iaitu MYR1.23, P/BV FY26 mencecah 0.8x, iaitu 1.4SD bawah purata tiga tahunnya. Risiko positif utama: Hubungan AS-China memulih, kenaikan ASP sarung tangan, kadar penggunaan meningkat dengan lebih cepat berbanding jangkaan, dan harga bahan mentah yang lebih murah daripada yang dijangka.

**Penganalisis**

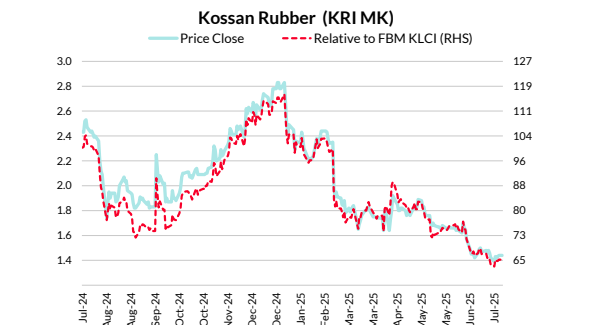
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**Prestasi Saham (%)**

|                                     | YTD    | 1b    | 3b     | 6b     | 12b    |
|-------------------------------------|--------|-------|--------|--------|--------|
| Mutlak                              | (49.1) | (8.3) | (22.2) | (41.2) | (41.0) |
| Relatif                             | (42.7) | (9.6) | (26.0) | (38.7) | (36.0) |
| Harga rendah/tinggi (MYR) 52 minggu |        |       |        | 1.39   | -2.83  |



Sumber: Bloomberg

\*Nota: Laporan terjemahan Bahasa Malaysia ini merupakan versi ringkas bagi laporan asal dalam bahasa Inggeris dan diguna pakai untuk menyampaikan maklumat sahaja. Penerima dinasihatkan untuk merujuk laporan asal dalam bahasa Inggeris untuk butiran lanjut, dan untuk penafian penyelidikan dan pendedahan rasmi. Walaupun laporan terjemahan Bahasa Malaysia disediakan, laporan asal dalam bahasa Inggeris hendaklah diberi keutamaan sekiranya berlaku sebarang persoalan tentang pentafsiran, percanggahan ataupun dalam hal yang lain.

**Pautan kepada laporan bahasa Inggeris:**

[Kossan Rubber : Unexciting Outlook: Downgrade To SELL \(16 Jul 2025\)](#)

**Markah ESG Keseluruhan: 2.8 (daripada 4)**

Markah E: 3.0 (BAIK)

Markah S: 2.3 (BAIK)

Markah G: 2.7 (BAIK)

Silalah rujuk analisis ESG pada halaman berikutnya

| Forecasts and Valuation         | Dec-23   | Dec-24   | Dec-25F  | Dec-26F  | Dec-27F  |
|---------------------------------|----------|----------|----------|----------|----------|
| Total turnover (MYRm)           | 1,591    | 1,916    | 2,064    | 2,144    | 2,228    |
| Recurring net profit (MYRm)     | 33       | 96       | 115      | 157      | 197      |
| Recurring net profit growth (%) | (80.1)   | 187.7    | 20.5     | 36.0     | 25.8     |
| Recurring P/E (x)               | 110.18   | 38.30    | 31.79    | 23.38    | 18.58    |
| P/B (x)                         | 1.0      | 1.0      | 1.0      | 1.0      | 0.9      |
| P/CF (x)                        | 18.06    | 29.13    | 15.77    | 14.61    | 12.86    |
| Dividend Yield (%)              | 2.8      | 5.6      | 0.9      | 1.3      | 1.6      |
| EV/EBITDA (x)                   | 23.02    | 12.57    | 11.29    | 8.80     | 7.06     |
| Return on average equity (%)    | (0.2)    | 3.9      | 3.1      | 4.1      | 5.0      |
| Net debt to equity (%)          | net cash | net cash | net cash | net cash | net cash |

Sumber: Data syarikat, RHB

## Pelepasan Gas Rumah Hijau Dan ESG

| Analisis trend                                                                                                                                                                         | Emissions (tCO2e) | Dec-22  | Dec-23  | Dec-24 | Dec-25 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|---------|---------|--------|--------|
| KRI sudah memasang kemudahan tenaga suria berkapasiti 3.16 MWp setakat 2022. Ia turut berikrar untuk mengurangkan pelepasan karbon melalui strategi "mengurangkan dan mengoptimumkan". | Scope 1           | 295,547 | 212,743 | na     | na     |
|                                                                                                                                                                                        | Scope 2           | 126,020 | 86,211  | na     | na     |
|                                                                                                                                                                                        | Scope 3           | 5,250   | 5,305   | na     | na     |
|                                                                                                                                                                                        | Total emissions   | 426,818 | 304,258 | na     | na     |

Sumber: Data syarikat, RHB

## Perkembangan Terkini Berkaitan ESG

Kossan telah memperkenalkan sistem dan pangkalan data untuk pengiraan karbon yang menyeluruh, dan telah mengubah suai kaedah pengiraan GRH dengan mengambil kira Metana (CH4) dan Nitrus Oksida (N2O) dalam pengiraan pelepasan.

## Perincian Penilaian ESG

Markah ESG Keseluruhan: 2.8 (daripada 4)

Terakhir dikemas kini: 20 Disember 2024

Markah E: 3.0 (BAIK)

Kossan mengguna pakai strategi 3R untuk Kurangkan, Guna Semula dan Kitar Semula bagi mengawal impak pencemar yang dikeluarkan daripada proses pembuatannya. Kumpulan ini melaksanakan inisiatif pengoptimuman tenaga yang termasuk peralihan kepada loji tenaga suria, manakala lampu LED dan lampu sorot perimeter yang menggunakan tenaga suria dipasang di semua kilang dan pejabat.

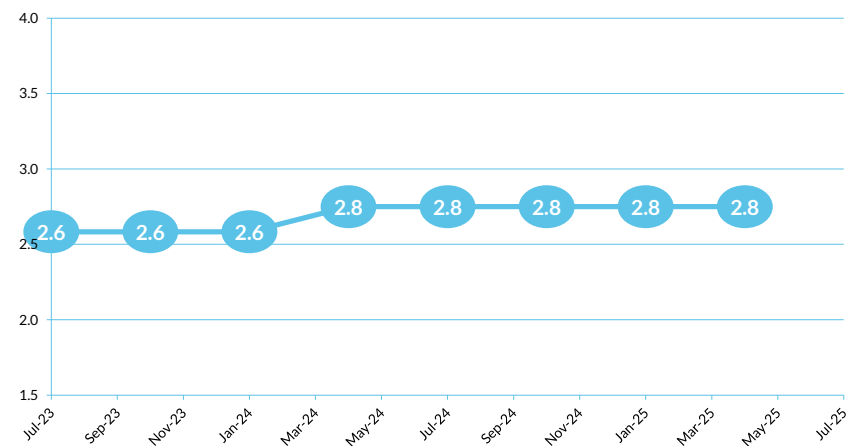
Markah S: 2.3 (BAIK)

Kossan mengamalkan Dasar Pekerja Bayar (Sifar Kos) untuk proses pengambilan pekerja asingnya. Pekerja dilindungi daripada terikat dengan hutang, dilarang daripada paksaan untuk bekerja, dan diberi kebebasan untuk bergerak. Bagi menjamin ketelusan, kontrak pekerjaan disediakan dalam bahasa ibunda para pekerja. Agensi pengambilan pekerjaan juga perlu melalui audit usaha wajar di tapak dengan ditemani seorang perunding bebas.

Markah G: 2.7 (BAIK)

44% daripada ahli lembaga pengarahnya adalah bebas dan 22% ialah wanita. Kedua-dua peratusan ini masing-masing masih berada di bawah keperluan-keperluan 50% dan 30% yang ditetapkan oleh Kod Tadbir Urus Korporat Malaysia bagi komposisi ahli pengarah bebas dan wanita. KRI juga menyediakan pendedahan penuh berkenaan imbuhan para pengarahnya. Syarikat ini selalu menganjurkan taklimat pelabur, lantas menerapkan amalan ketelusan dan pendedahan yang baik.

## Penarafan ESG



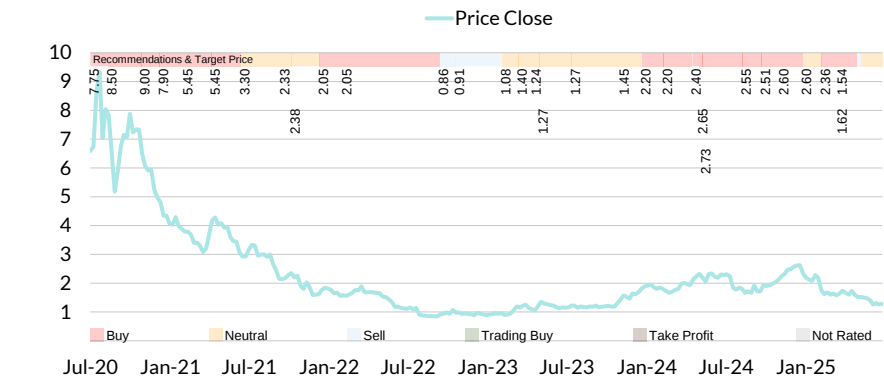
Sumber: RHB

## Jadual Kewangan

|                                                                                                                                                  |                                     |               |               |                |                |                |
|--------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|---------------|---------------|----------------|----------------|----------------|
| <b>Asia</b>                                                                                                                                      | <b>Financial summary (MYR)</b>      | <b>Dec-23</b> | <b>Dec-24</b> | <b>Dec-25F</b> | <b>Dec-26F</b> | <b>Dec-27F</b> |
| Malaysia                                                                                                                                         | Recurring EPS                       | 0.01          | 0.04          | 0.05           | 0.06           | 0.08           |
| Kitaran Pengguna                                                                                                                                 | DPS                                 | 0.04          | 0.08          | 0.01           | 0.02           | 0.02           |
| <b>Kossan Rubber</b>                                                                                                                             | BVPS                                | 1.51          | 1.43          | 1.46           | 1.51           | 1.56           |
| KRI MK                                                                                                                                           | Return on average equity (%)        | (0.2)         | 3.9           | 3.1            | 4.1            | 5.0            |
| Beli                                                                                                                                             |                                     |               |               |                |                |                |
| <b>Asas penilaian</b>                                                                                                                            | <b>Valuation metrics</b>            | <b>Dec-23</b> | <b>Dec-24</b> | <b>Dec-25F</b> | <b>Dec-26F</b> | <b>Dec-27F</b> |
| Penilaian Aliran Tunai Terdiskaun (DCF) FCFF                                                                                                     | Recurring P/E (x)                   | 110.18        | 38.30         | 31.79          | 23.38          | 18.58          |
|                                                                                                                                                  | P/B (x)                             | 1.0           | 1.0           | 1.0            | 1.0            | 0.9            |
|                                                                                                                                                  | FCF Yield (%)                       | 3.2           | (4.8)         | 2.2            | 2.7            | 3.7            |
|                                                                                                                                                  | Dividend Yield (%)                  | 2.8           | 5.6           | 0.9            | 1.3            | 1.6            |
|                                                                                                                                                  | EV/EBITDA (x)                       | 23.02         | 12.57         | 11.29          | 8.80           | 7.06           |
|                                                                                                                                                  | EV/EBIT (x)                         | na            | 24.33         | 21.38          | 14.48          | 10.78          |
| <b>Faktor pemacu utama</b>                                                                                                                       | <b>Income statement (MYRm)</b>      | <b>Dec-23</b> | <b>Dec-24</b> | <b>Dec-25F</b> | <b>Dec-26F</b> | <b>Dec-27F</b> |
| i. Peningkatan ASP sarung tangan;                                                                                                                | Total turnover                      | 1,591         | 1,916         | 2,064          | 2,144          | 2,228          |
| ii. Jumlah jualan bertambah baik;                                                                                                                | Gross profit                        | 233           | 363           | 250            | 310            | 369            |
| iii. Kenaikan nilai USD berbanding MYR;                                                                                                          | EBITDA                              | 106           | 221           | 240            | 299            | 358            |
| iv. Harga bahan mentah lebih rendah.                                                                                                             | Depreciation and amortisation       | (113)         | (107)         | (113)          | (117)          | (123)          |
|                                                                                                                                                  | Operating profit                    | (7)           | 114           | 127            | 182            | 235            |
|                                                                                                                                                  | Net interest                        | 42            | 43            | 28             | 29             | 31             |
|                                                                                                                                                  | Pre-tax profit                      | 15            | 180           | 155            | 210            | 266            |
|                                                                                                                                                  | Taxation                            | (18)          | (37)          | (37)           | (50)           | (64)           |
|                                                                                                                                                  | Reported net profit                 | (7)           | 141           | 115            | 157            | 197            |
|                                                                                                                                                  | Recurring net profit                | 33            | 96            | 115            | 157            | 197            |
| <b>Risiko utama</b>                                                                                                                              | <b>Cash flow (MYRm)</b>             | <b>Dec-23</b> | <b>Dec-24</b> | <b>Dec-25F</b> | <b>Dec-26F</b> | <b>Dec-27F</b> |
| Risiko positif:                                                                                                                                  | Change in working capital           | 64            | (87)          | 29             | 2              | (10)           |
| v. Kenaikan ASP sarung tangan;                                                                                                                   | Cash flow from operations           | 203           | 126           | 232            | 251            | 285            |
| vi. Pengembangan kapasiti lebih pantas berbanding jangkaan;                                                                                      | Capex                               | (87)          | (303)         | (150)          | (150)          | (150)          |
| vii. Kadar penggunaan kilang lebih tinggi berbanding jangkaan;                                                                                   | Cash flow from investing activities | (162)         | (149)         | (118)          | (117)          | (115)          |
| viii. Harga bahan mentah lebih murah berbanding jangkaan.                                                                                        | Dividends paid                      | (64)          | (306)         | (35)           | (47)           | (59)           |
|                                                                                                                                                  | Cash flow from financing activities | (130)         | (268)         | (98)           | (51)           | (63)           |
|                                                                                                                                                  | Cash at beginning of period         | 1,348         | 1,271         | 976            | 993            | 1,075          |
|                                                                                                                                                  | Net change in cash                  | (89)          | (292)         | 17             | 82             | 107            |
|                                                                                                                                                  | Ending balance cash                 | 1,259         | 980           | 993            | 1,075          | 1,182          |
| <b>Profil Syarikat</b>                                                                                                                           | <b>Balance sheet (MYRm)</b>         | <b>Dec-23</b> | <b>Dec-24</b> | <b>Dec-25F</b> | <b>Dec-26F</b> | <b>Dec-27F</b> |
| Kossan adalah satu satu daripada empat pengeluar sarung tangan terbesar dunia. Ia mempunyai kapasiti pengeluaran sejumlah 33.5bn keping setahun. | Total cash and equivalents          | 1,271         | 976           | 993            | 1,075          | 1,182          |
|                                                                                                                                                  | Tangible fixed assets               | 1,364         | 1,492         | 1,529          | 1,562          | 1,588          |
|                                                                                                                                                  | Total assets                        | 4,173         | 3,997         | 4,077          | 4,212          | 4,374          |
|                                                                                                                                                  | Short-term debt                     | 12            | 59            | 0              | 0              | 0              |
|                                                                                                                                                  | Total long-term debt                | 5             | 16            | 16             | 16             | 16             |
|                                                                                                                                                  | Total liabilities                   | 339           | 440           | 438            | 460            | 479            |
|                                                                                                                                                  | Total equity                        | 3,833         | 3,556         | 3,639          | 3,752          | 3,895          |
|                                                                                                                                                  | Total liabilities & equity          | 4,173         | 3,997         | 4,077          | 4,212          | 4,374          |
|                                                                                                                                                  | <b>Key metrics</b>                  | <b>Dec-23</b> | <b>Dec-24</b> | <b>Dec-25F</b> | <b>Dec-26F</b> | <b>Dec-27F</b> |
|                                                                                                                                                  | Revenue growth (%)                  | (32.1)        | 20.4          | 7.7            | 3.8            | 3.9            |
|                                                                                                                                                  | Recurrent EPS growth (%)            | (80.1)        | 187.7         | 20.5           | 36.0           | 25.8           |
|                                                                                                                                                  | Gross margin (%)                    | 14.6          | 18.9          | 12.1           | 14.5           | 16.6           |
|                                                                                                                                                  | Operating EBITDA margin (%)         | 6.6           | 11.6          | 11.6           | 13.9           | 16.1           |
|                                                                                                                                                  | Net profit margin (%)               | (0.4)         | 7.4           | 5.6            | 7.3            | 8.8            |
|                                                                                                                                                  | Dividend payout ratio (%)           | (1559.4)      | 144.2         | 30.0           | 30.0           | 30.0           |
|                                                                                                                                                  | Capex/sales (%)                     | 5.5           | 15.8          | 7.3            | 7.0            | 6.7            |
|                                                                                                                                                  | Interest cover (x)                  | (5.01)        | 58.07         | 29.38          | 43.17          | 55.74          |

Sumber: Data syarikat, RHB

Carta Saranan



Sumber: RHB, Bloomberg

| Date       | Recommendation | Target Price | Price |
|------------|----------------|--------------|-------|
| 2025-05-23 | Neutral        | 1.62         | 1.68  |
| 2025-05-13 | Sell           | 1.54         | 1.69  |
| 2025-02-21 | Buy            | 2.36         | 1.91  |
| 2025-01-09 | Neutral        | 2.60         | 2.42  |
| 2024-11-18 | Buy            | 2.60         | 2.33  |
| 2024-10-06 | Buy            | 2.51         | 1.88  |
| 2024-08-23 | Buy            | 2.55         | 1.96  |
| 2024-05-23 | Buy            | 2.73         | 2.43  |
| 2024-05-15 | Buy            | 2.65         | 2.74  |
| 2024-04-30 | Buy            | 2.40         | 2.20  |
| 2024-02-23 | Buy            | 2.20         | 1.96  |
| 2024-01-05 | Buy            | 2.20         | 1.97  |
| 2023-11-16 | Neutral        | 1.45         | 1.58  |
| 2023-07-28 | Neutral        | 1.27         | 1.38  |
| 2023-05-15 | Neutral        | 1.27         | 1.33  |

Sumber: RHB, Bloomberg

Sila rujuk glosari sebagai panduan am bagi terjemahan yang disediakan:

[Glosari Penyelidikan](#)

[Glosari Sektor](#)

[Glosari Alam Sekitar, Sosial dan Tadbir Urus \(ESG\)](#)

[Glosari Perbankan Islam](#)

Panduan RHB untuk Penarafan Pelaburan

|                            |                                                                                                               |
|----------------------------|---------------------------------------------------------------------------------------------------------------|
| <b>Beli:</b>               | Harga saham mungkin melebihi 10% dalam 12 bulan seterusnya                                                    |
| <b>Beli Jangka Pendek:</b> | Harga saham mungkin melebihi 15% dalam 3 bulan seterusnya, tetapi prospek jangka panjang kekal tidak menentu. |
| <b>Neutral:</b>            | Harga saham mungkin jatuh dalam julat +/- 10% dalam 12 bulan                                                  |
| <b>Ambil Untung :</b>      | Harga sasar sudah tercapai. Sedia untuk kumpul pada aras lebih rendah.                                        |
| <b>Jual:</b>               | Harga saham mungkin jatuh lebih daripada 10% dalam 12 bulan seterusnya                                        |
| <b>Tiada saranan:</b>      | Saham di luar lingkungan kajian biasa                                                                         |

## RHB Guide to Investment Ratings

|                     |                                                                                                  |
|---------------------|--------------------------------------------------------------------------------------------------|
| <b>Buy:</b>         | Share price may exceed 10% over the next 12 months                                               |
| <b>Trading Buy:</b> | Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain |
| <b>Neutral:</b>     | Share price may fall within the range of +/- 10% over the next 12 months                         |
| <b>Take Profit:</b> | Target price has been attained. Look to accumulate at lower levels                               |
| <b>Sell:</b>        | Share price may fall by more than 10% over the next 12 months                                    |
| <b>Not Rated:</b>   | Stock is not within regular research coverage                                                    |

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