

Singapore Company Update

13 April 2020 Property | REITS

IREIT Global (IREIT SP)

BUY (Maintained)

A Strong Vote Of Confidence; Keep BUY

Target Price (Return): SGD0.83 (+30%) Price: SGD0.64 Market Cap: USD287m Avg Daily Turnover (SGD/USD) 2.21m/1.55m

Keep BUY with a new SGD 0.83 TP from SGD0.92, 30% upside and c.9% yield. The recent increase in stake by IREIT Global's sponsor and strategic investor demonstrates confidence in its assets and long-term growth plans. Despite a sharp increase in COVID-19 cases in Germany, near-term operational risks are minimal: Only 2% of leases are due to expire by 2021 and it has a strong tenant profile. There are also no major refinancing concerns, with the bulk of debt expiring in 2026 only.

Analyst

Sponsor and strategic investor now own >50%. IREIT announced last

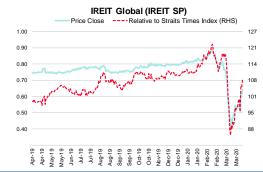
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- week that sponsor Tikehau Capital (Tikehau) and strategic investor City Developments (CIT SP, NEUTRAL, TP: SGD10.50) have increased their stakes to 29.20% and 20.87% from 16.64% and 12.52%. AT Investments also emerged as a substantial shareholder after buying a 5.5% stake. All the above stakes were purchased from Tong Jinquan at SGD0.49/share and Tong's post-transaction shareholding is now 6%. Separately, Tikehau Investment Management Chairman Bruno de Pampelonne also purchased 200,000 shares in the open market at SGD0.605/share on 8 Apr. We view these transactions as a strong show of confidence on IREIT's portfolio quality and long-term growth.

Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(21.0)	(16.3)	(21.5)	(18.0)	(14.7)
Relative	(8.0)	(8.7)	(0.7)	(1.2)	8.0
52-wk Price low	0.42	2 – 0.89			

Strong tenant profile. One of the key strengths of IREIT, in our view, is its sticky and quality tenant base. The Top 2 tenants, which account for c.77% of rental income are Deutsche Telekom (46%) - a leading German integrated telecom operator with a good credit rating - and DRV. Another 10% of its tenants are leading multinationals like Allianz Handwerker Services, ST Electronics, and Ebase.



Minimal lease expiries until 2021. Over the next two years, only 2% of leases are due to expire (5% if lease breaks are included) - mainly IREIT's Spanish assets. The next major lease expiry will only be at the end of 2022 - the lease for the Darmstadt campus. As such, we believe there is a good probability of a lease extension, given that this is the second-largest Deutsche Telekom campus in Germany. Beyond 2022, the leases are well spread, mitigating its concentration risks.

Source: Bloomberg

- Majority of debt expires in 2026. About 86% of IREIT's debt (EUR200m) will expire in 2026 and is fully hedged at an all-in cost of c.1.5% pa. The remaining EUR32m expiring in May 2021 is a bridging loan from its strategic investor and carries minimal refinancing risks, in our view. While gearing is slightly on the high side at 39.3%, we believe the risk of a threshold breach is low, as asset values have to decline by c.13% for this to happen.
- Earnings and TP changes. We have raised our COE assumption by 80bps and lowered our FY20F-22F DPUs by 3-4% by rolling back on our expectations of occupancy improvements across IREIT's Spanish assets and lowering rent growth expectations. We maintain our call with a new TP.

Forecasts and Valuation	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total turnover (EURm)	34.8	35.6	35.7	35.8	36.1
Net property income (EURm)	30.6	30.4	30.5	30.8	31.1
Reported net profit (EURm)	57.0	69.8	19.6	19.8	22.6
Total distributable income (EURm)	25.1	26.2	24.2	24.5	24.7
DPS (EUR)	0.04	0.04	0.04	0.04	0.04
DPS growth (%)	(4.0)	(0.4)	3.3	0.7	0.2
P/B (x)	0.85	0.74	0.75	0.75	0.74
Dividend Yield (%)	8.7	8.6	8.9	9.0	9.0
Return on average equity (%)	19.9	21.2	5.5	5.6	6.3
Return on average assets (%)	11.2	12.0	3.1	3.1	3.5

Source: Company data, RHB

13 April 2020 Property | REITS

Financial Exhibits

Asia
Singapore
Property
IREIT Global
IREIT SP

Valuation basis

DDM

Key drivers

- i. Income stability from its Top 2 tenants;
- ii. Relative resilience of the German economy;
- iii. A strong sponsor cum strategic investor;
- iv. Improvements in trading liquidity.

Key risks

- i. Inability to retain its key tenants;ii. Sharp slowdown in the German economy;
- iii. Prolonged depreciation of the EUR against the

Company Profile

IREIT is the first Singapore REIT established with the investment strategy of principally investing - directly or indirectly – in a portfolio of income-producing real estate in Europe. These properties are used primarily for office, retail, and industrial (including logistics) purposes, as well as real estate-related purposes. IREIT's portfolio currently consists of five freehold office properties in Germany and four freehold office properties in Spain, with a total attributable lettable area of c.230,000sq m and valuation of EUR630.2m.

Financial summary	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Recurring EPS (EUR)	0.09	0.11	0.03	0.03	0.04
EPS (EUR)	0.09	0.11	0.03	0.03	0.04
DPS (EUR)	0.04	0.04	0.04	0.04	0.04
BVPS (EUR)	0.48	0.56	0.55	0.55	0.55
Return on average equity (%)	19.9	21.2	5.5	5.6	6.3
Weighted avg adjusted shares (m)	629 21	634 45	637 29	640.32	643 39

Valuation metrics		Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Recurring P/E (x)		4.56	3.75	13.45	13.32	11.77
P/E (x)		4.56	3.75	13.45	13.32	11.77
P/B (x)		0.9	0.7	0.7	0.7	0.7
FCF Yield (%)		11.1	10.9	11.7	11.5	11.5
Dividend Yield (%)		8.7	8.6	8.9	9.0	9.0
EV/EBITDA (x)	-	2.58 -	5.03 -	5.21 -	5.20 -	5.33
EV/EBIT (x)	-	2.58 -	5.13 -	5.21 -	5.20 -	5.33

Income statement (EURm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total turnover	34.8	35.6	35.7	35.8	36.1
ЕВІТДА	27.2	27.2	26.6	27.0	27.1
Depreciation and amortisation	0.0	(0.5)	0.0	0.0	0.0
Operating profit	27.2	26.7	26.6	27.0	27.1
Net interest	(3.9)	(6.1)	(4.7)	(4.7)	(4.7)
Pre-tax profit	65.4	83.1	22.0	22.3	25.3
Taxation	(8.3)	(13.3)	(2.4)	(2.4)	(2.7)
Recurring net profit	57.0	69.8	19.6	19.8	22.6

Cash flow (EURm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Cash flow from operations	29.2	29.2	31.9	31.5	31.7
Capex	(0.5)	(0.7)	(1.0)	(1.0)	(1.0)
Cash flow from investing activities	(0.5)	(31.6)	(1.0)	(1.0)	(1.0)
Dividends paid	(23.2)	(22.8)	(23.6)	(23.9)	(24.1)
Cash flow from financing activities	(29.4)	9.3	(27.7)	(27.7)	(27.8)
Cash at beginning of period	19.1	18.4	25.3	28.5	31.2
Net change in cash	(0.7)	6.9	3.1	2.7	2.8
Ending balance cash	18.4	25.3	28.5	31.2	34.0

Balance sheet (EURm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total cash and equivalents	18	25	28	31	34
Total investments	506	607	608	609	613
Total other assets	2	2	2	2	2
Total assets	529	636	641	644	651
Short-term debt	96	0	0	0	0
Total long-term debt	97	231	232	233	234
Total liabilities	223	282	286	289	292
Shareholders' equity	306	354	355	355	359
Total equity	306	354	355	355	359
Net debt	175	206	204	202	200
Total liabilities & equity	529	636	641	644	651

Key metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Revenue growth (%)	(0.4)	2.3	0.3	0.3	0.7
Recurrent EPS growth (%)	90.9	21.4	(72.1)	0.9	13.2
Operating EBITDA margin (%)	78.0	76.4	74.5	75.2	75.2
Net profit margin (%)	163.8	195.9	54.8	55.4	62.6
Dividend payout ratio (%)	39.7	32.6	120.6	120.3	106.5
Capex/sales (%)	1.4	1.8	2.8	2.8	2.8
Interest cover (x)	6.88	4.37	5.71	5.76	5.77

Source: Company data, RHB



13 April 2020 Property | REITS

Figure 1: IREIT - fair value based on Dividend Discount Model

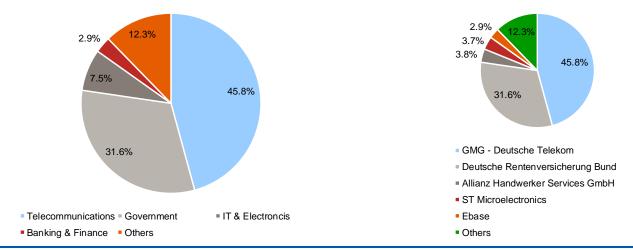
	FY20F	FY21F	FY22F	FY23F	FY24F	Terminal value
DPU (cents)	5.7	5.8	5.8	5.9	5.9	86.9
TP (SGD)	0.83					
Current price (SGD)	0.62					
Price upside	33.9%					
Distribution yield FY20F	9.2%					
Total return	43%					
Assumptions						
Risk-free rate	2.0%					
Beta	0.9					
Cost of equity	7.9%					
Terminal growth	1.0%					
Equity Risk Premium	6.5%					
Market risk return	9.3%					

Source: Company data, RHB

Figure 2: Trade sector breakdown - by gross rent

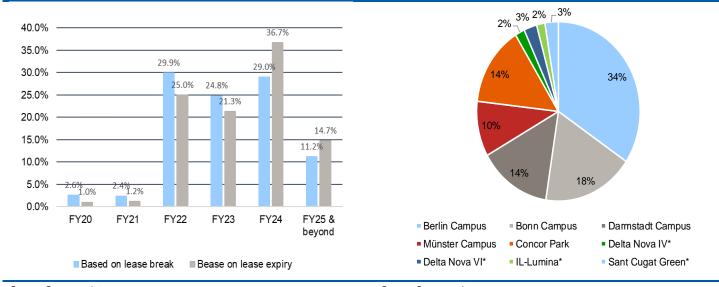
Figure 3: Key tenants – by gross rental income

Figure 5: Valuation breakdown by asset



Source: Company data Source: Company data

Figure 4: Portfolio lease break and expiry profile



Source: Company data Source: Company data

13 April 2020 Property | REITS

Recommendation Chart



 Date
 Recommendation
 Target Price
 Price

 Source: RHB, Bloomberg

Source: RHB, Bloomberg

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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

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