

10 June 2019

Industrials | Offshore & Marine

## Keppel Corp (KEP SP)

**Buy** (Maintained)

### Asset Value Waiting To Be Unlocked

Target Price (Return)	SGD7.33 (+23%)
Price:	SGD5.95
Market Cap:	USD7,877m
Avg Daily Turnover (SGD/USD)	17.6m/12.9m

- Maintain BUY and SOP-based SGD7.33 TP from SGD7.92, 23% upside, plus 4% yield.** We like Keppel for its potential for prime landbank-value unlocking in China and Vietnam. Its O&M division would see recovery in contract flows, with FPSO conversion jobs expected to pick up in 2019, after securing SGD1.8bn of 2019 O&M orderbook YTD (exceeding SGD1.7bn for FY18).
- Management is targeting mid-to-long term ROE of 15%** for Keppel Corp by being a powerhouse of urbanisation solutions. It sees this as a realistic target, given the average 17.7% ROE recorded from 2009 to 2018.
- Property division accounted for the bulk of group earnings.** Property accounted for 99% of Keppel's EBIT. While government policies have tightened up in recent years, we believe its China property business would still yield significant profit in the coming years, as its business is focused largely in prime areas, namely, Chengdu metropolis, Greater Bay Area, Yangtze River Delta and Jing-Jin-Ji.
- Huge overseas landbank unlocking potential.** Keppel has 3m sqm of remaining residential area for sale in China – mainly in Shanghai, Chengdu, Wuxi and Tianjin. Assuming ASP per sqm of CNY10,000, the GDV is c.CNY30bn. Of the 21,584 remaining units for sale in China, ~8,500 are ready to be launched from 2019 to 2021. In Vietnam, Keppel is developing the Saigon Sports City township in a prime area near Ho Chi Minh City (HCMC).
- O&M division probably saw its worse in 2018.** We believe Keppel's offshore and marine (O&M) division saw its worse in 2018, with orderbook replenishment expected to be ramped up in 2019, driven by floating production storage and offloading (FPSO) conversion jobs from higher project sanctions (especially in Brazil and Mexico) expected as oil prices stabilise. Chances of winning the conversions, in our opinion, is high given Keppel's impeccable track record in FPSO conversions. LNG-related projects should also support the O&M division. Sete Brasil's auction of two uncompleted Keppel semi subs is also a positive development.
- Group structure allows for capital recycling.** Keppel plans to unlock more value through capital recycling. To illustrate, the group is expected to carry out a conversion job for Gimi FLNG for the client as an EPCC contractor. It has also bought a 30% stake of the soon-to-be-completed Gimi FLNG asset to enjoy future recurring income from the asset utilising Keppel Capital, its asset management business arm. We believe the group possesses the capability to build assets for its clients, while at the same time, move into asset ownership through stake acquisition via Keppel Capital.

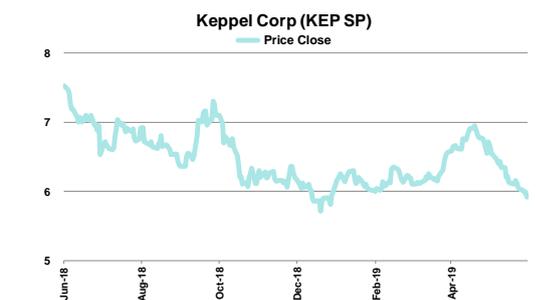
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#### Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	0.2	(9.6)	(4.4)	(4.4)	(21.7)
Relative	(1.8)	(1.9)	(1.1)	(3.5)	(11.6)
52-wk Price low/high (SGD)	5.67 – 7.68				



Source: Bloomberg

Forecasts and Valuation	Dec-17	Dec-18	Dec-19F	Dec-20F	Dec-21F
Total turnover (SGDm)	5,964	5,965	7,037	7,888	8,427
Recurring net profit (SGDm)	196	944	956	1,037	1,089
Recurring net profit gr (%)	-75.0	381.5	1.3	8.4	5.1
Recurring P/E (x)	55.0	11.4	11.3	10.4	9.9
P/BV (x)	0.9	1.0	0.9	0.9	0.8
P/CF (x)	9.0	86.4	6.0	7.2	7.8
Dividend Yield (%)	6.2	6.7	4.4	4.8	5.1
EV/EBITDA (x)	16.1	13.3	12.8	11.0	9.6
ROE (%)	1.7	8.3	8.3	8.6	8.5
Net debt to equity (%)	46.1	48.0	37.6	30.9	21.8
Interest coverage (x)	4.2	5.3	5.1	4.9	4.8

Source: Company data, RHB

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## Financial Exhibits

Asia	<b>Financial summary</b>	<b>Dec-17</b>	<b>Dec-18</b>	<b>Dec-19F</b>	<b>Dec-20F</b>	<b>Dec-21F</b>
Singapore	Recurring EPS (SGD)	0.11	0.52	0.53	0.57	0.60
Offshore & Marine	DPS (SGD)	0.37	0.40	0.26	0.29	0.30
<b>Keppel Corp</b>	BVPS (SGD)	6.32	6.23	6.50	6.82	7.41
KEP SP	ROE (%)	1.7	8.3	8.3	8.6	8.5
<b>BUY</b>						
	<b>Valuation metrics</b>	<b>Dec-17</b>	<b>Dec-18</b>	<b>Dec-19F</b>	<b>Dec-20F</b>	<b>Dec-21F</b>
<b>Valuation basis</b>	Recurring P/E (x)	55.0	11.4	11.3	10.4	9.9
SOP	P/B (x)	0.9	1.0	0.9	0.9	0.8
	FCF Yield (%)	7.5	(1.2)	13.8	10.5	9.1
<b>Key drivers</b>	Dividend Yield (%)	6.2	6.7	4.4	4.8	5.1
i. Value unlocking through capital recycling	EV/EBITDA (%)	16.1	13.3	12.8	11.0	9.6
ii. Improving O&M division outlook	EV/EBIT (%)	20.3	15.7	14.7	12.6	10.9
	<b>Income statement (SGDm)</b>	<b>Dec-17</b>	<b>Dec-18</b>	<b>Dec-19F</b>	<b>Dec-20F</b>	<b>Dec-21F</b>
<b>Key risks</b>	Total turnover	5,964	5,965	7,037	7,888	8,427
i. Possible slowdown in China property market	Gross profit	979	789	1,117	1,248	1,348
ii. Slowdown in O&M industry	EBITDA	1,013	1,225	1,197	1,333	1,437
	Depreciation and amortisation	(212)	(182)	(152)	(164)	(177)
<b>Company Profile</b>	Operating profit	801	1,043	1,045	1,169	1,260
Keppel Corp is a conglomerate with business interests in property, offshore & marine	Net interest	(31)	(24)	(10)	(2)	(3)
	Pre-tax profit	441	1,240	1,218	1,338	1,417
	Taxation	(244)	(284)	(244)	(282)	(306)
	Net profit	196	944	956	1,037	1,089
	Recurring net profit	196	944	956	1,037	1,089
	<b>Cash flow (SGDm)</b>	<b>Dec-17</b>	<b>Dec-18</b>	<b>Dec-19F</b>	<b>Dec-20F</b>	<b>Dec-21F</b>
	Change in working capital	1,101	(183)	1,547	1,231	1,100
	Cash flow from operations	1,203	125	1,784	1,499	1,373
	Capex	(393)	(255)	(299)	(368)	(397)
	Cash flow from investing activities	557	677	(202)	(292)	(304)
	Dividends paid	(364)	(526)	(460)	(462)	(12)
	Cash flow from financing activities	(1,479)	(1,025)	(771)	(941)	48
	Cash at beginning of period	2,019	2,241	1,972	2,753	2,992
	Net change in cash	281	(223)	812	267	1,117
	Ending balance cash	2,241	1,972	2,753	2,992	4,083
	<b>Balance sheet (SGDm)</b>	<b>Dec-17</b>	<b>Dec-18</b>	<b>Dec-19F</b>	<b>Dec-20F</b>	<b>Dec-21F</b>
	Total cash and equivalents	2,274	1,981	2,753	2,992	4,083
	Tangible fixed assets	2,433	2,373	2,420	2,510	2,560
	Total investments	9,374	9,091	9,287	9,678	10,122
	Total assets	28,686	26,606	27,111	27,847	29,603
	Short-term debt	1,714	1,481	1,355	1,159	1,246
	Total long-term debt	6,079	6,068	5,942	5,746	5,833
	Total liabilities	16,713	15,019	15,029	15,193	15,874
	Total equity	11,973	11,587	12,082	12,654	13,729
	Total liabilities & equity	28,686	26,606	27,111	27,847	29,603
	<b>Key metrics</b>	<b>Dec-17</b>	<b>Dec-18</b>	<b>Dec-19F</b>	<b>Dec-20F</b>	<b>Dec-21F</b>
	Revenue growth (%)	(11.9)	0.0	18.0	12.1	6.8
	Recurrent EPS growth (%)	(75.0)	381.5	1.3	8.4	5.1
	Gross margin (%)	16.4	13.2	15.9	15.8	16.0
	Operating EBITDA margin (%)	17.0	20.5	17.0	16.9	17.0
	Net profit margin (%)	3.3	15.8	13.6	13.1	12.9
	Capex/sales (%)	6.6	4.3	4.2	4.7	4.7
	Interest cover (x)	4.2	5.3	5.1	4.9	4.8

Source: Company data, RHB, Bloomberg

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## Property Development Possess Huge Value Unlocking Potential

**Property division main contributor in recent earnings.** Keppel's earnings have been anchored by its property division in the past two years. In FY18, 99% of EBIT was from its property development division, whilst the offshore marine and investments divisions were in the red due to the challenging market.

The property division completed 10 major transactions including property project sales and commercial property divestment totalling SGD1.7bn in 2018. Earnings profile of the group's China property business is largely skewed towards more defensive and megacity clusters namely Jing-Jin-Ji (Tianjin, Beijing) and Yangtze River Delta (Shanghai, JiangSu and Zhejiang).

**Targeting to launch 2,000 residential units in China in 2019.** In 1Q19, the property division sold 390 homes (with a total sales value of SGD230m), more than the 300 units sold in 1Q18. Most of the homes were sold in China, mainly in Wuxi. Keppel just launched its new Nanjing residential project in middle April, and all 271 units in Phase 1 were fully sold at launch. Keppel plans to push out some 2,000 units across China in 2019.

**Figure 1: Focusing on growth areas in China**

3 regions + 1 city



Source: Company data, RHB

**Growth in China still not done yet.** The group would still source for further growth in the China property market, with focus on high growth areas namely, Jing-Jin-Ji, Yangtze River Delta and Greater Bay Area, which possess ample room for further value unlocking through property and township developments. With an estimated combined GDP of USD5.9bn, we believe fundamentals of the property market of group's focus areas are still intact and will still provide the growth sustainable return on investment in the foreseeable future.

**China housing prices gain defies soggy economy.** According to a Bloomberg news in mid-May 2019, the average value of new China homes rose 0.62% in April 2019, following a 0.61% gain in March 2019, on the back of the rebound in big cities. The new-home sales by value surged 18.1% in April 2019, the fastest pace since July 2018. The increase in home prices signals a possible rebound in the housing market.

**China's commercial real estate gains with surging investment transaction volumes.** The strength is supported by the asset turnover, Greater Bay Area and Beijing's economic stimulus. South China Morning Post cited that the investment volume in the 1Q19 rose to a record high of USD17bn. Key catalysts were the government's deleveraging campaign, the Greater Bay Area initiative and other stimulative policies.

Figure 2: The Greater Bay Area plan



Source: BBC

**The Great Bay plan.** Home to about c.70m people, the Chinese Government has unveiled the Great Bay Area plan to foster growth by developing technology and innovation, boosting infrastructure and increasing financial links between cities with some drawing comparisons to the likes of Silicon Valley. Chinese Premier Xi Jinping has officially opened a bridge connecting Hong Kong to Macau and mainland China city Zhuhai – leading to Shenzhen city, making it the longest sea crossing bridge in the world.

**Linking three major hubs with different focuses.** The three major cities complement each other, and the synergies could be potentially enhanced, in our view, due to greater mobility of resources between these cities. While crystallisation of the plan would take a long time, we opine that the landbank within Greater Bay Area (which is a key focus area for Keppel) could benefit from the flow over effect from increased economic activities in the area in the form of long term appreciation of property prices.

**Valuable land bank to be developed in Jing-Jin-Ji cluster.** Keppel owns significant landbank in the Jing-Jin-Ji cluster with 1.3m sqm left for long term development. Based on the group's previous projects Tianjin's ASP per sqm ranges between CNY10,000 and CNY18,000. Assuming ASP per sqm of CNY10,000, the group could be looking at CNY13bn worth of GDV to be developed over the span of 10-15 years, depending on market conditions.

Figure 3: China property assets

Residential Landbank - China	Location	Stake	Total GFA (sm)	Total Units	Units Launched	Units Sold
8 Park Avenue	Shanghai	99%	133,393	918	918	895
Seasons Residences		100%	128,917	1,102	1,062	1,060
Sheshan Riviera		99.4%	83,174	217	53	25
Park Avenue Heights	Chengdu	100%	203,129	1,535	1,535	1,531
Hill Crest Villas		100%	163,147	274	-	-
Serenity Villas		100%	289,181	867	84	48
V City		35%	557,529	5,399	5,399	5,393
Chengdu Tianfu New Area Devt		30%	94,522	864	-	-
Pidu Devt		100%	66,930	561	-	-
Waterfront Residences	Wuxi	100%	308,372	1,403	699	638
Park Avenue Heights		100%	171,000	1,281	676	558
Seasons Residences		100%	395,732	2,904	-	-
Serenity Villas	Tianjin	100%	81,391	340	340	257
Mixed-use Devt		100%	1,358,202	11,299	-	-
Tianjin Eco-City		100%	624,605	4,152	3,806	3,805
Waterfront Residences		100%	63,235	341	341	340
Waterfront Residences II (10.97ha)		100%	87,760	572	-	-
Stamford City		99.4%	309,322	1,470	1,125	1,093
China Chic (Jiangbei New Area)	Nanjing	40%	190,552	1,597	-	-
Hill Crest Residences	Kunming	68.8%	48,819	263	166	132
<b>Total</b>			<b>5,358,912</b>	<b>37,359</b>	<b>16,204</b>	<b>15,775</b>

Note: As at end-Mar 2019

Source: Company data

## Vietnam: Rising Dragon In ASEAN

Keppel also made inroads early in Vietnam's property market. As at end-March, there was 1.83m sqm of remaining area for sale in Vietnam. Keppel's exposure in terms of land holdings is mainly in HCMC (Districts 2, 7 and 9) implying that its focus would still be in prime areas whereby opportunity for property value appreciation is still high

**Vietnam – a thriving real estate market in South-East Asia.** According to asiapropertyhq.com, buoyant sentiment for Vietnam's property market is due to strong GDP growth, favourable shift in government legislation, increased manufacturing, booming tourism, and quick development of coastal cities. Spurring foreign investment, alongside a growing cohort of well-heeled domestic buyers looking to invest in property could boost property prices.

Key trends to impact Vietnam's real estate market in 2019 according to JLL include:

- i. Mid-end and affordable apartment segment – shifting in buyer's favour to increasing demand in small and convenient apartments;
- ii. Flexible workspaces – higher demand due to lower cost incurred and limited supply of traditional office space;
- iii. Technology companies emerging office segment – strong growth in e-commerce in Vietnam boosting the office market;
- iv. Logistics – a boon to real estate market due to the development potential of the e-commerce market and the manufacturing sector;
- v. Hotel lifestyle – evolving preference on hotel concept and shortage of hotel supply is receiving considerable attention from investors.

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**HCMC saw robust foreign direct investment (FDI) inflows.** Vietnam Investment Review, a Vietnam newspaper, cited in January, that HCMC was leading the country in attracting foreign investment capital, mainly through capital contribution and share acquisition deals. HCMC attracted USD745.7m of FDI (39.1% of the total pledged FDI) and called 245 projects for investment in 2019. According to xinhuanet.com, in April, HCMC also licensed 254 FDI projects with a total registered capital of USD288.8m in 1Q19 (+4.3% YoY). Some 52.7% was poured into the real estate sector.

**Figure 4: Vietnam property mortgage rates**

Year	Mortgage Rate
2011	17.0%
2012	13.5%
2013	10.4%
2014	8.7%
2015-2017	7%

Source: asiapropertyhq.com

**Downtrend in mortgage rates also a boon for Vietnamese property market.** Aside from foreign investors, local demand for properties saw robust growth in the past few years due to the declining trend of property mortgage rates. According to asiapropertyhq.com, mortgage rate in Vietnam fell to 7% in 2017 from 17% in 2011, which lowered the local population's cost of property ownership, thereby driving local demand for properties in the market. Therefore, we opine that the Vietnam property market still has legs for growth in the foreseeable future, given the relatively open government policy to foreigners, and its emergence as one of the favourite manufacturing hubs for companies due to its cost competitiveness.

**Figure 5: Saigon Sports City**



Source: asiapropertyhq.com

**Saigon Sports City, prime Vietnam township development.** The group is currently in the midst of developing the 64ha township in the prime District 2 in HCMC. With an estimated GDV of USD1.3bn, Saigon Sports City is an integrated township comprising 4,300 premium homes including iconic features such as a waterfront boulevard, an open public plaza and Vietnam's first one-stop lifestyle hub with sports, entertainment, shopping and dining experiences combined.

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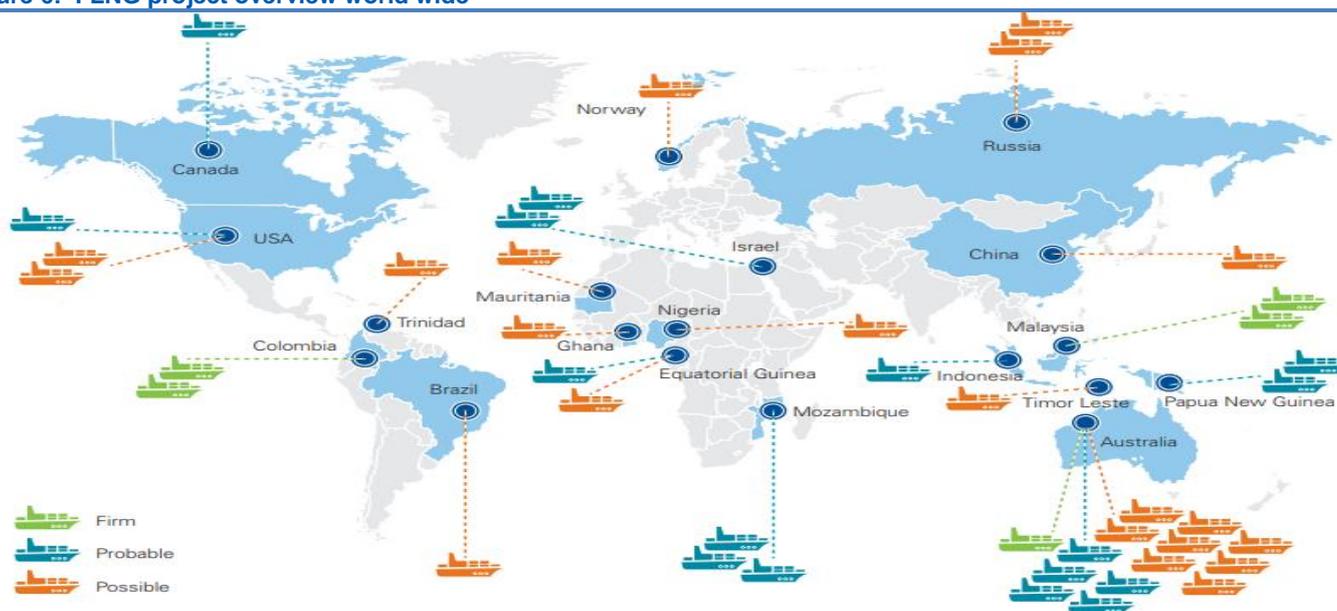
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## Offshore And Marine (O&M)

**FPSO conversion to dominate the headlines.** In line with our expectations of pick up in FPSO conversion jobs up for grabs globally, we believe Keppel's O&M division would see higher contract flows for FPSO conversion jobs in 2019 due to high number of FPSO projects expected to be sanctioned particularly in Brazil and Africa. According to Rystad Energy, more than 30 FPSO projects could be sanctioned between 2019 and 2021, while the Energy Maritime Associates forecasts between 83 and 173 orders for floating production systems over the next five years.

With a strong track record in FPSO conversions, we believe Keppel stands a high chance of winning a number of potential conversion orders to be awarded in 2019-2020. Putting things into perspective, in 2018, the group completed two conversion projects for FPSO La Noubi for Dixtone, and FPSO BW Adolo for BW Offshore.

**Figure 6: FLNG project overview world wide**



Source: KPMG

**Floating LNG assets, a stepping stone for future recurring income.** LNG-related projects (infrastructure, liquefaction & regasification and vessel) are expected to receive larger attention in the next decade due to increasing prominence of natural gas as a source of feedstock for power generation due to its relatively lower carbon footprint compared to coal. Wood Mackenzie reported that 2019 is expected to be a record year for LNG project sanctions, with the capacity of the projects likely to reach Final Investment Decision (FID) to over 60m tonnes pa (mmtpa) in 2019 from 21 mmtpa sanctioned in 2018.

While new build LNG projects remain an uncharted territory for the group, Keppel has successfully converted Hilli Episeyo operating offshore in Africa. To recap, Hilli FLNG was a vessel converted from 1975-built Moss LNG carrier with a storage capacity of 120,000 cbm. It was designed for a liquefaction capacity of about 2.4m tonnes of LNG pa with first LNG production back in Mar 2018.

**Early foray into recurring FLNG asset ownership.** Keppel Group, through Keppel Capital (asset management arm of the group), in Feb 2019, subscribed to a 30% stake of Gimi MS Corp (which owns Gimi FLNG asset – another FLNG asset to be converted by the group post Hilli project). The Gimi conversion project had an original value of USD705m, and another USD242m incremental scope was subsequently added. The maximum outlay by Keppel (for the 30% stake) is USD250m. The asset would be chartered to BP on a 20-year contract to service the Greater Tortue Ahmeyim project offshore Mauritania and Senegal. Moving forward, we believe Keppel will capitalise on the model of executing on the project conversion work on other upcoming FLNG assets.

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Figure 7: Keppel orderbook schedule

	Contract Value (SGDm)		Client
	Gross	Net	
<b>For delivery in 2019</b>			
9 JUs/1 FPSO Modules Fabrication & Integration/1 TLWP Engineering & Construction Services Support/2 FPSO Conversions /1 FSRU Conversion*/3 Dredgers/2 LNG Carriers/ 1 Production Barge/1 Dual-fuel Bunker Tanker	4,713	146	Grupo R/Clearwater/BOT Lease Co.(i) /Ensco/Borr Drilling/Fecon/TS Offshore/PTSC/Petrobras/SBM/Jan De Nul/Stolt-Nielsen/Mitsui/KrisEnergy/*Name Withheld/Woodside
<b>For delivery in 2020</b>			
7 JUs/1 Semi*/1 Dredger/2 LNG Bunkering Vessels/2 LNG Containerships/1 FLNG Turret/1 LNG Carrier/2 FPSO Module Fabrication & Integration*/65 Gas Scrubber Retrofits/1 Liftboat	3,063	1,432	Borr Drilling/*Name Withheld/Jan De Nul/FueLNG/Pasha Hawaii/SOFEC/Modec/ Shturman Koshelev/ Stolt-Nielsen (ii)/Crystal Height
<b>For delivery in 2021</b>			
1 Semi/2 Trailing Suction Hopper Dredger/1 LNG Carrier	819	734	Awilco/Van Oord/Stolt-Nielsenii
<b>For delivery in 2021-2022</b>			
1 Semi/2 FLNG Conversions	2,434	2,390	Awilco/Golar
<b>Total (iii)</b>	<b>11,029</b>	<b>4,702</b>	

Note: Construction contract of a jackup rig being built for BOT Lease was novated to Borr Drilling on 1 April 2019

Note 2: The contracts to build two small-scale LNG carriers for Stolt-Nielsen Gas had lapsed on 12 April 2019 as certain conditions precedents had not been met

Note 3: Excludes semis for Sete Brasil

Note 4: As of end-Mar 2019

Source: Company data

**Existing orderbook looks promising.** Keppel's O&M division has SGD4.3bn of orderbook as of end-2018, of which more than 70% are non-drilling solutions. 2019 YTD, Keppel's O&M has another SGD1.8bn of orderbook, the bulk of which are non-oil – which is higher than the SGD1.7bn for FY18. Keppel's O&M won SGD700m in orders for two offshore windfarms for the North Sea and Taiwan, and these have not been included in 1Q19 numbers. In 2019, we expect more FPSO conversion jobs to be secured by Keppel due to expectation of sanctioning of more major FPSO projects.

Figure 8: Keppel's orderbook breakdown

	2017	2018
SGDbn		
Period end orderbook b/d	3.9	4.3
-Newbuild jackups	0.7	0.5
-Newbuild semis	0.2	0.5
-FPSOs/FLNGs	2.2	2.1
-Specialised vessels	0.7	0.9
-Others	0.1	0.3

Source: Company data

Figure 9: Keppel Sete drill ship completion schedule

	Progress since 2015	Rig value (USDm)	Value of work in progress (USDm)
1st	90%	800.0	720.0
2nd	70%	800.0	560.0
3rd	40%	800.0	320.0
4th	20%	800.0	160.0
5th	10%	800.0	80.0
6th	10%	800.0	80.0
<b>Total</b>		<b>4,800.0</b>	<b>1,920.0</b>

Source: Company data

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**Sete Brasil legacy issue.** Sete Brasil has been created in 2010 to build, own and operate a fleet of ultra-deepwater drill ships and semi-submersibles to develop the Petrobras-operated pre-salt oil fields off Brazil's Atlantic coast. Sete Brasil was awarded a mega project by Petrobras to construct 29 rigs. Sete Brasil awarded the contract for six semisubmersible drilling rigs (semi subs) to Keppel. Keppel started construction work on the six semi subs thereafter. In Nov 2014, Sete Brasil stopped making progressive payments, not only to Keppel but also other rig builders. Keppel stopped work on these six semi subs in Nov 2015.

**Keppel made provisions for the Sete Brasil contract.** Whilst Sete Brasil has made cumulative cash flows of USD1.3bn to Keppel for the work in progress, Keppel has since made SGD478m of provisions for the six semi subs. The net carrying value of work in progress sitting on Keppel's balance sheet is ~USD186m.

**Sete Brasil's auction of 2 Keppel semi subs a positive development.** Keppel's contract with Sete Brasil is still valid. The six uncompleted semi subs are sitting in Keppel's yard. Sete Brasil wants to auction off four rigs (of which two are under construction by Keppel) - Keppel is bidding for the two rigs that are constructed by Keppel. There are two possible outcomes:

- i. If Keppel wins the bid, Keppel will complete the construction work on these two rigs and have 100% ownership of the rig. Keppel will engage a drilling operator to provide the drilling services to Petrobras. This will give Keppel long term stable income;
- ii. If another player wins the bid, then Keppel will likely also complete the construction works and deliver the two semi subs to the new owner.

Either way should be positive for Keppel.

## Forecast and Valuation

**Relatively stable earnings forecast.** We forecast relatively stable earnings from 2018 to 2021. Our 2021 net profit forecast of SGD1,089m is 15% higher than 2018's SGD944m.

- i. **Property division** – FY19 property segment earnings are expected to be lower YoY. 1Q18 saw Keppel benefitting from a SGD289m gain from en-bloc sale of Keppel Cove in Zhongshan, China, and lower contribution from Singapore property trading.
- ii. From FY20 onwards, we expect the division's EBIT to be ramped up, driven by higher recognition of Vietnam property sales (Empire City, Rivera Point and Saigon Sports City project focusing in HCMC). For China, we are taking a more conservative approach with flattish earnings forecasted as bigger projects are stretched out to 8-10 years due to bigger project sizes.
- iii. **O&M division** – We expect the division to be profitable in FY19-21 from a loss in FY18, as we imputed higher FY19F-21F orderbook replenishment of ~SGD3bn for each year in view of higher job flows from FPSO and FLNG conversions;
- iv. **Infrastructure division** – Earnings are expected to be relatively stable between 2018 and 2021;
- v. **Investments division** – from a 2018 net loss of SGD54m, we forecast a profitable 2019. 1Q19 investment division net profit of SGD49m is a reversal from 1Q18's SGD44m loss – mainly due to fair value gain from re-measurement of previously held interest in M1 at acquisition date, and higher M1 contribution arising from consolidation of M1.

**Figure 10: Consensus vs RHB forecasts**

SGDm	Dec-19F	Dec-20F	Dec-21F
Revenue (consensus)	6,760	7,888	7,655
Net income (GAAP) (consensus)	950	1,165	1,150
RHB/Consensus net income (%)	101%	89%	95%

Source: RHB, Bloomberg

Figure 11: Keppel's SOP valuation

Segments	Shares (m)	Stake	Price (SGD)	Value (SGDm)	Value/share (SGD)	Remarks
Offshore & Marine				4,695	2.58	1.7x book value
Infrastructure (1)				1,727	0.95	10x FY19F P/E
Property (2)				6,180	3.40	0.6x FY18 RNAV
Investments						
-Keppel Capital				1,290	0.71	15x FY19 P/E
-Tianjin eco-city		45%		1,200	0.66	Valuation from KCL
-M1		84%		1,579	0.87	SGD2.06/M1 share offer
-KrisEnergy	1,502.8	40%	0.03	19	0.01	Market value
Total Sum Of Parts				16,691		
Conglomerate discount				20%		
Shares (m) (4Jun19)				1,817.1		
<b>KEP SP's TP (SGD)</b>				<b>7.33</b>		

Note: (1) Keppel T&T is subsumed under Infrastructure, Keppel DC REIT is subsumed under Keppel T&T, Kep Infrastructure Trust is subsumed under Infrastructure

Note 2: (2) KREIT is subsumed under Property certain conditions precedents had not been met

Source: Bloomberg, RHB

**Valuation – diversified asset structure with huge value unlocking potential.** As the company has multiple businesses with exposure in different industries, we took the SOP methodology to value the company, and arrived at TP of SGD7.33 per share based on several assumptions: -

- i. **O&M division** is valued based on price to 1Q19 book of 1.7x, a premium over the 4-year average 1.5x P/BV of Sembcorp Marine (SMM SP, BUY, TP: SGD1.99). We believe that the valuation is justified on the expectation of better news flow in offshore & marine globally and we expect its valuation of Singaporean yards to exceed the 4-year average valuation;
- ii. **Infrastructure division** is valued conservatively based on 10x FY19F earnings. The infrastructure division has relatively stable earnings and thus P/E valuation is appropriate;
- iii. **Property division** is valued at 40% discount to RNAV – close to the average discount to RNAV applied for China listed property developers. The RNAV valuation includes matured investment property assets which are income generating – pointing to a very conservative valuation;
- iv. **Investments division, which includes Keppel T&T, Tianjin Eco-City and M1 - M1** is valued based on Keppel Corp's offer price of SGD2.06 per M1 share to privatise the company in Mar 2019.

**Keppel has great potential for value asset unlocking** – especially property with huge landbank in prime areas of China. That aside, the company is also able to create more value across its several divisions whereby asset could be constructed in its O&M arm, then parked at infrastructure listed vehicle or Keppel Capital as one of the sources for long term recurring income.

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