

27 May 2020

Financial Services | Exchanges

Singapore Exchange (SGX SP)

Neutral (Maintained)

Derivatives Business Hit By MSCI Agreement Expiry

- **Stay NEUTRAL with new SGD8.60 TP from SGD9.70, 13% downside, offset by c.4% FY20F (Jun) yield.** Our TP is pegged to 24x FY21F P/E. Singapore Exchange is reducing its licence agreements with MSCI from Feb 2021, with an expected 10-15% hit to its FY21 earnings. The share price could see short-term weakness, but ought to be supported by respectable yields.
- **SGX is reducing its licence agreements with MSCI from Feb 2021.** The two will retain their partnership on the MSCI Singapore Index products and will both work to extend it well beyond 2021 – the MSCI Singapore futures and options remain listed. However, licence agreements for all other MSCI products will expire in Feb 2021.
- **SGX sees a 10-15% hit for FY21 earnings.** The affected MSCI contracts account for 15% of equity derivatives average daily contracts (DADC) and 12% of total DADC – the latter includes currencies and commodities. Assuming 12 months of impact, ie starting from July, and before mitigating actions, SGX sees FY21 net profit being hit by 10-15%.
- **We cut FY21F net profit by 11%,** mainly due to our reduction of FY21F DADC by 10% to 944,000. For the same reason, we also cut our FY22F net profit by 11%.
- **Respectable dividend yield.** We forecast a FY20 DPS of 36 cents/share – giving a c.4% dividend yield – based on an 85% payout ratio. However, given our forecasted FY21 earnings contraction YoY, we have assumed FY21 dividend of a lower 31 cents/share.
- **Our SGD8.60 TP is pegged to 24x FY21F EPS,** ie 1SD above the 4-year mean of 22.5x. This news will lead to investors reviewing SGX's valuation, particularly given the 15% share price rise over the past six months. On the other hand, it remains in a net cash position – with a monopoly over the trading of Singapore-listed equities – and downside is seen as limited. Hence, we maintain our NEUTRAL call.
- **Global economic fluctuations and geopolitical developments are key risks.** Downside risk: If the COVID-19 pandemic is prolonged, trading volumes could experience a gradual decline from current high levels. Upside risk: If the pandemic is resolved soon, we could see another round of short-term trading volume surges.

Target Price (Return): SGD8.60 (-13.1%)
 Price: SGD9.90
 Market Cap: USD7,470m
 Avg Daily Turnover (SGD/USD) 47.7m/33.5m

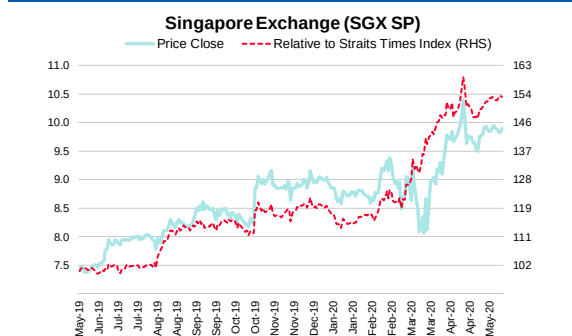
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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	11.7	2.7	11.7	14.6	29.9
Relative	33.2	2.2	30.5	35.7	50.1
52-wk Price low/high (SGD)				7.37 – 10.4	



Source: Bloomberg

Forecasts and Valuation	Jun-18	Jun-19	Jun-20F	Jun-21F	Jun-22F
Total turnover (SGDm)	845	910	990	914	930
Recurring net profit (SGDm)	363	391	449	390	399
Recurring net profit growth (%)	6.9	7.7	14.8	(13.0)	2.2
Recurring P/E (x)	29.17	27.09	23.60	27.14	26.56
P/B (x)	9.7	9.7	9.1	8.7	8.3
P/CF (x)	24.82	25.38	22.27	25.49	25.06
Dividend Yield (%)	3.0	3.0	3.6	3.1	3.2
EV/EBITDA (x)	21.11	19.74	16.72	19.20	18.86
Return on average equity (%)	34.1	35.8	39.9	32.9	32.0

Source: Company data, RHB

Financial Exhibits

Asia	Financial summary (SGD)	Jun-18	Jun-19	Jun-20F	Jun-21F	Jun-22F
Singapore	Recurring EPS	0.34	0.37	0.42	0.36	0.37
Financial Services	DPS	0.30	0.30	0.36	0.31	0.32
Singapore Exchange	BVPS	1.02	1.02	1.08	1.14	1.19
SGX SP	Return on average equity (%)	34.1	35.8	39.9	32.9	32.0
Neutral						
Valuation basis	Valuation metrics	Jun-18	Jun-19	Jun-20F	Jun-21F	Jun-22F
Valuation is via P/E, as share price is very dependent on the near-term earnings outlook.	Recurring P/E (x)	29.17	27.09	23.60	27.14	26.56
	P/B (x)	9.7	9.7	9.1	8.7	8.3
	FCF Yield (%)	3.3	3.5	3.9	3.2	3.2
	Dividend Yield (%)	3.0	3.0	3.6	3.1	3.2
	EV/EBITDA (x)	21.11	19.74	16.72	19.20	18.86
	EV/EBIT (x)	24.21	22.50	19.64	23.19	22.86
Key drivers	Income statement (SGDm)	Jun-18	Jun-19	Jun-20F	Jun-21F	Jun-22F
Earnings is dependent on SADV and derivatives average daily contract traded	Total turnover	845	910	990	914	930
	Gross profit	845	910	990	914	930
	EBITDA	474	510	612	535	543
	Depreciation and amortisation	(61)	(63)	(91)	(92)	(95)
	Operating profit	414	448	521	443	448
	Net interest	11	13	14	15	16
	Pre-tax profit	437	473	544	470	480
	Taxation	(74)	(82)	(96)	(80)	(82)
	Reported net profit	363	391	449	390	399
	Recurring net profit	363	391	449	390	399
Key risks	Cash flow (SGDm)	Jun-18	Jun-19	Jun-20F	Jun-21F	Jun-22F
Global economic and geopolitical developments, which could lead to prolonged periods of weak trading volumes (if COVID-19 is prolonged) or another round of trading volume strength if the pandemic is resolved fast.	Change in working capital	(1)	(49)	(65)	(65)	(65)
	Cash flow from operations	427	417	476	415	423
	Capex	(79)	(47)	(59)	(79)	(79)
	Cash flow from investing activities	(90)	(160)	(317)	(64)	(63)
	Dividends paid	(300)	(401)	(321)	(381)	(332)
	Cash flow from financing activities	(308)	(411)	(326)	(385)	(335)
	Cash at beginning of period	520	550	446	278	244
	Net change in cash	29	(154)	(167)	(34)	24
	Ending balance cash	550	446	278	244	269
Company Profile	Balance sheet (SGDm)	Jun-18	Jun-19	Jun-20F	Jun-21F	Jun-22F
SGX operates the securities and derivatives exchange in Singapore and their related clearing houses.	Total cash and equivalents	572	446	278	244	269
	Tangible fixed assets	246	243	211	198	182
	Total investments	9	79	80	83	87
	Total assets	2,115	2,132	1,917	1,925	1,990
	Total liabilities	1,019	1,041	759	708	714
	Total equity	1,096	1,091	1,158	1,217	1,277
	Total liabilities & equity	2,115	2,132	1,917	1,925	1,990
	Key metrics	Jun-18	Jun-19	Jun-20F	Jun-21F	Jun-22F
	Revenue growth (%)	5.5	7.7	8.8	(7.6)	1.7
	Recurrent EPS growth (%)	6.9	7.7	14.8	(13.0)	2.2
	Gross margin (%)	100.0	100.0	100.0	100.0	100.0
	Operating EBITDA margin (%)	56.2	56.1	61.8	58.5	58.4
	Net profit margin (%)	43.0	43.0	45.3	42.7	42.9
	Capex/sales (%)	9.3	5.2	6.0	8.6	8.5

Source: Company data, RHB

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Figure 1: SGX's annual P&L, with assumptions

FYE : Jun (SGDm)	FY18	FY19	FY20F	FY21F	FY22F
Turnover	844.7	909.8	990.1	914.4	930.0
EBITDA	485.7	523.5	626.3	549.4	558.4
Depreciation	(60.8)	(62.5)	(91.0)	(92.0)	(95.0)
EBIT	424.9	461.0	535.3	457.4	463.4
Pre-tax profit	437.5	473.0	544.4	470.3	480.4
Tax	(74.3)	(81.9)	(95.6)	(80.0)	(81.7)
Net profit	363.2	391.1	448.9	390.3	398.8
Growth (%)					
Turnover	5.5	7.7	8.8	(7.6)	1.7
EBITDA	5.7	7.8	19.6	(12.3)	1.6
Pre-tax profit	7.0	8.1	15.1	(13.6)	2.2
Profitability (%)					
EBITDA margin	57.5	57.5	63.3	60.1	60.0
Pre-tax margin	51.8	52.0	55.0	51.4	51.7
Net margin	43.0	43.0	45.3	42.7	42.9
Future & option turnover (units) (m)	198.0	240.3	260.0	238.0	242.0
Derivatives average daily contract (k)	794	963	1,040	944	960
Stock market turnover (SGDbn)	314.0	259.5	322.0	290.0	300.0
Securities average daily value (SADV) (SGDbn)	1.26	1.04	1.29	1.15	1.19

Source: Company data, RHB

Figure 2: SGX's earnings sensitivity to stock market turnover

	FY21F					
Stock market turnover % rise	Base case	20	40	60	(20)	(40)
SADV (SGDbn)	1.15	1.38	1.61	1.84	0.92	0.69
Revenue (SGDm)	914.4	972.3	1,030.1	1,088.0	856.6	798.7
Net profit (SGDm)	390.3	434.5	478.7	522.8	346.2	302.0
EPS (SGD)	36.5	40.6	44.7	48.9	32.4	28.2
Target P/E rating	24	24	24	24	24	24
TP (SGD)	8.60	9.57	10.54	11.52	7.63	6.65

Source: RHB

Recommendation Chart



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2020-04-24	Neutral	9.70	9.64
2020-04-06	Neutral	9.10	9.33
2020-01-24	Neutral	8.80	8.81
2020-01-02	Neutral	8.80	8.86
2019-10-25	Neutral	8.30	8.85
2019-10-08	Neutral	8.10	8.40
2019-08-01	Neutral	8.10	7.78
2019-04-26	Buy	8.10	7.40
2019-04-05	Buy	8.10	7.44

Source: RHB, Bloomberg

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Neutral:	Share price may fall within the range of +/- 10% over the next 12 months
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