# Singapore Company Update



10 March 2020

# Cache Logistics Trust (CACHE SP)

## A New Beginning; BUY

Property | REITS

## Buy (Maintained)

Target Price (Return):	SGD0.74 (15.6%)
Price:	SGD0.64
Market Cap:	USD503m
Avg Daily Turnover (SGD/USD)	1.01m/0.71m

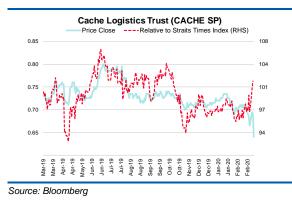
### Analyst

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### Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(10.5)	(8.6)	(11.1)	(12.9)	(12.3)
Relative	(2.4)	(1.7)	(4.2)	(7.0)	(4.9)
52-wk Price lov	w/high (SGD	)		0.64	4 – 0.80



- Maintain BUY with a reduced TP of SGD 0.74 from SGD 0.80, c.16% upside and c.9% yield. The entry of Logos as Cache's new manager and major shareholder provides much needed ammunition in terms of strengthening its operational capabilities and growth potential. We remain confident on the logistics sectors' long-term potential in the region, despite near-term uncertainties from the COVID-19 outbreak. We see value emerging at current levels, with stock offering a 9% yield and trading at 1.1x P/BV.
- Logos a specialised logistic player in Asia Pacific. ARA Group (ARA) announced recently that it acquired a majority stake in the Logos Group (Logos) by which it will transfer its entire manager stake and shareholding (10.3%) in Cache to Logos. ARA will still retain control of the REIT manager via its holding in Logos. No pricing details were disclosed. Logos is a specialised logistics player, with operation across eight countries in Asia Pacific, and a completed value of SGD 8.2bn. Mr Stephen Hawkins, managing Director of Logos' South-East Asia business will join the REIT as a board member. Cache will also be rebranded in coming months. We see strong benefits to Cache from the above transaction in the form of a healthy acquisition pipeline which has been difficult to find amidst tight capital market conditions and synergistic operational capabilities, which should result in some cost savings and an enhanced regional network.
- The logistics sector in Singapore remains challenging but supply pressures should wear off post 2020. Based on JTC's latest industrial data, c.336,000 sqm of new warehouse space will be completed in 2020 vs c.300,000 sqm in 2019 and a 10-year average of c.400,000 sqm. Supply tapers off sharply in 2021. About 20% of Cache's leases are due for renewal in 2020 for which we expect flattish to slightly negative rent reversions (0 to -5%) with some transition vacancies expected in some of its assets. The outlook for the industrial market in Australia remains positive on the back of higher infrastructure spending and growth in the e-commerce sector.
- Expect more overseas asset acquisitions in medium-term. Singapore currently accounts for 68% of Cache's portfolio value with Australia accounting for rest. Management has been reiterating its interest for acquisitions in overseas markets due to the freehold nature of assets. With Logos becoming its sponsor, we believe Cache could potentially look at acquiring its Australia and New Zealand assets and also enter into new markets like South Korea and Vietnam at an opportune time. Debt head room is limited with gearing at 40.1% and thus future acquisitions are likely to be accompanied by sizeable equity fund raisings.
- Earnings Changes. We have cut our FY20/21F DPU forecasts by 4-6% by adjusting our occupancy and rent growth assumptions.

Forecasts and Valuation	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total turnover (SGDm)	122	114	121	125	129
Net property income (SGDm)	90.9	85.8	89.5	92.2	95.2
Reported net profit (SGDm)	25.9	(8.0)	57.5	62.4	65.4
Total distributable income (SGDm)	58.4	57.7	58.8	60.4	61.1
DPS (SGD)	0.06	0.06	0.06	0.06	0.06
DPS growth (%)	(9.8)	(6.7)	0.8	1.5	0.6
P/B (x)	0.96	1.08	1.09	1.10	1.10
Dividend Yield (%)	9.2	8.6	8.7	8.8	8.9
Return on average equity (%)	3.5	(1.2)	9.0	9.8	10.2
Return on average assets (%)	2.0	(0.6)	4.2	4.5	4.7

Source: Company data, RHB



# **Financial Exhibits**

**Property | REITS** 

Asia	Financial summary	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Regional	Recurring EPS (SGD)	0.02 -	0.01	0.05	0.06	0.06
Property	EPS (SGD)	0.02 -	0.01	0.05	0.06	0.06
ache Logistics Trust	DPS (SGD)	0.06	0.06	0.06	0.06	0.06
ACHE SP	BVPS (SGD)	0.66	0.59	0.58	0.58	0.58
uy	Return on average equity (%)	3.5	(1.2)	9.0	9.8	10.2
	Weighted avg adjusted shares (m)	1,072.18	1,082.85	1,088.63	1,094.58	1,100.72
aluation basis DM						
DM	Valuation metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
ey drivers	Recurring P/E (x)	26.50	na	12.12	11.24	10.77
Lower interest rate environment and hunt for yields;	P/E (x)	26.50	na	12.12	11.24	10.77
Pickup in logistics leasing activity and tapering of	P/B (x)	1.0	1.1	1.1	1.1	1.1
ipply; and	FCF Yield (%)	11.4	10.1	11.4	11.7	12.0
Accretive acquisitions.	Dividend Yield (%)	9.2	8.6	8.7	8.8	8.9
	EV/EBITDA (x) -	1.79 -	1.93 -	1.79 -	1.70 -	1.64
ey risks	EV/EBIT (x) -	1.81 -	1.94 -	1.79 -	1.70 -	1.64
SG and Australian economy falling into recession; Tenant defaults; and	Income statement (SGDm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Disruption of logistics supply chain from prolonged	Total turnover	122	114	121	125	129
ovid-19 outbreak	EBITDA	81	76	78	80	83
	Depreciation and amortisation	(1)	(0)	0	0	0
omnony Profile	Operating profit	80	(0)	78	80	83
ompany Profile	Net interest	(18)	(21)	(22)	(23)	(22)
ache Logistics Trust is a Singapore-based REIT. The EIT invests in income-producing real estate used for		28	. ,	60		(22)
gistics purposes in Asia-Pacific, as well as real estate-	Pre-tax profit		(6)		65	
lated assets.		(3)	(2)	(2)	(2)	(2)
	Recurring net profit	26	(8)	57	62	65
	Cash flow (SGDm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
	Cash flow from operations	83	79	82	85	87
	Capex	(5)	(8)	(3)	(3)	(3)
	Cash flow from investing activities	(110)	(48)	(3)	(3)	(3)
	Dividends paid	(64)	(61)	(59)	(60)	(61)
	Cash flow from financing activities	49	(51)	(81)	(80)	(81)
	Cash at beginning of period	15	33	15	15	20
	Net change in cash	22	(20)	(1)	2	4
	Ending balance cash	36	14	14	17	23
	Balance sheet (SGDm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
	Total cash and equivalents	33	15	15	20	26
	Total investments	1,269	1,334	1,352	1,362	1,371
	Total other assets	1	1	1	1	1
	Total assets	1,310	1,359	1,374	1,388	1,404
	Short-term debt	28	113	0	0	0
	Total long-term debt	442	397	531	544	557
	Total liabilities	495	618	636	649	663
	Shareholders' equity	713	639	637	637	640
	Total equity	815	741	738	739	742
	Net debt	437	495	516	524	531
	Total liabilities & equity	1,310	1,359	1,374	1,388	1,404
	Key metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22
	Revenue growth (%)	8.6	(6.6)	6.6	3.0	3.2
	Recurrent EPS growth (%)	(2.1)	(130.4)	0.0	7.9	4.3
	Operating EBITDA margin (%)	66.3	66.8	64.6	64.6	64.6
	Net profit margin (%)	21.3	(7.0)	47.5	50.0	50.9
	Dividend payout ratio (%)	244.9	(750.7)	105.4	99.1	95.6
	Capex/sales (%)	4.2	7.4	2.2	2.1	2.1
	Interest cover (x)	4.33	3.51	3.58	3.56	3.77

Source: Company data, RHB



## Cache Logistics Trust

## Singapore Company Update

Property | REITS

### 10 March 2020

Figure 1:	Cache – fair	value based	l on the Div	idend Disc	ount Mode	el
		EV10	EV20E	EV21E	EV22E	То

	FY19	FY20F	FY21F	FY22F	Terminal value
DPU (SGD cts)	5.6	5.6	5.7	5.8	76.9
Fair value (SGD)	0.74				
Current price (SGD)	0.65				
Price upside (%)	14.7				
Distribution yield (%)	8.6				
Assumptions					
Risk-free rate: (%)	2.8				
Beta	1.0				
Cost of equity (%)	8.6				
Terminal growth: (%)	1.0				
Source: RHB					

Source: RHB

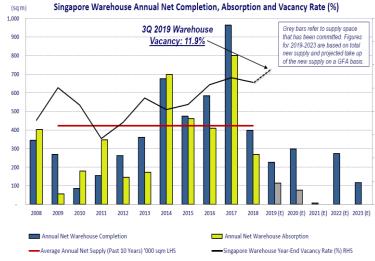
Figure 2: Logos: Cache's new manager and major shareholder

LOGOS	
Total Equity Commitments	S\$5.7b
People	>200
Corporate Offices throughout Asia-Pacific	12
Countries	8
Industrial Estates Comprising over 100 Properties Owned and Under Development	61
Ventures Managed	17

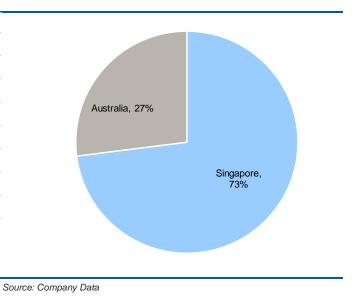


Source: Company data





## Figure 4: Gross revenue breakdown (FY19)



Source: JTC, Company Data

Market Dateline / PP 19489/05/2019 (035080)



## 10 March 2020

## **Recommendation Chart**



Date	Recommendation	Target Price	Price
2019-07-26	Buy	0.80	0.77
2019-06-17	Buy	0.83	0.78
2019-01-28	Buy	0.81	0.74
2018-10-29	Buy	0.84	0.71
2018-10-16	Buy	0.84	0.72
2018-04-26	Buy	na	0.83
2018-02-02	Buy	na	0.87

Source: RHB, Bloomberg

Source: RHB, Bloomberg



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Buy:	Share price may exceed 10% over the next 12 months
Trading Buy:	
	term outlook remains uncertain
Neutral:	Share price may fall within the range of +/- 10% over the next
	12 months
Take Profit:	Target price has been attained. Look to accumulate at lower levels
Sell:	Share price may fall by more than 10% over the next 12 months
Not Rated:	Stock is not within regular research coverage

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