

# Singapore Expedition Series

7 October 2019

Property | Real Estate

# Neutral (Maintained)

SGD0.43 (+8%) Target Price (Return) SGD0.40 Price: USD244m Market Cap: Avg Daily Turnover (SGD/USD) 0.04m/0.03m

# **Visit Note: Under One Roof**

Centurion Corp (CENT SP)

Maintain NEUTRAL and DCF-backed TP of SGD0.43, 8% upside. We recently visited Centurion Corp's Purpose Built Workers Accommodation (PBWA), Westlite Tampoi (Johor Bahru) and Westlite Senai II (Johor) in Malaysia where several large manufacturers are based, as well as ASPRI-Westlite Papan in Singapore. We also had a tour of the Purpose Built Student Accommodation (PBSA) - dwell Selegie – and its global security operations centre.

Key takeaways: PBWA assets provide a safe and secured environment with a range of amenities under one roof such as sick bay, gym, and supermarket/minimart for the convenience of the foreign workers. The increasing awareness of the need for improved living conditions of foreign workers has led to the rising demand for quality workers accommodation.

Westlite Tampoi and Westlite Senai II (together with four other assets in Malaysia) have an average occupancy rate of 90.2% in 1H19. We understand that its closest peer near Senai II is operating at 80-85% occupancy rate. Sitting on freehold land, each property contains 5,300 and 5,900 beds respectively and the average rental rate is MYR110-130/month. Revenue derived from these two properties sum up to approximately MYR14.5m (SGD4.8m) pa, c.4% of FY18 revenue. We understand that the residents include workers from large multinational corporations (MNCs) like Flextronics Corp.

Singapore PBSA, dwell Selegie, is strategically located in the city centre, with close proximity to several education institutions - it achieved an average occupancy of 87.3% in 1H19. The asset, with a capacity of 332 beds, is its only student accommodation in Singapore. The group owns and manages 20 student accommodation assets of 6,256 beds with a presence in Australia, Singapore, South Korea, the UK and the US.

Aspri-Westlite Papan - first PBWA with a built-in training centre to cater to the training needs of workers from the process, construction and maintenance (PCM) industry. This property has a capacity of 7,900 beds. Strategically located near Jurong Island, it houses workers from the PCM industry such as PEC (PEC SP, NR), Mun Siong Engineering (MSE SP, NR), and Rotary Engineering Pte Ltd - companies supporting the oil & gas sector in Singapore.

The global security operations centre controls/monitors CCTVs and door access of the PBSA (excluding the UK) and PBWA properties. The strong team of eight personnel in the headquarters work on a 14-hour operations schedule. There are also security officers on the ground to ensure the safety of the properties and its residents.

Maintain NEUTRAL. While we think that the assets and operations are in good order, we believe that the current share price is fairly valued based on our DCFbacked TP of SGD0.43. As such, we maintain our call as we await future corporate developments for the stock to rerate upwards.

Key downside risks are low occupancy levels, weakness in rental rates, changes in government regulations, and an unsustainable capital structure. The reverse of these factors represents the upside risks.

Forecasts and Valuations	Dec-17	Dec 18	Dec 19F	Dec 20F	Dec 21F
Total turnover (SGDm)	137.1	120.1	129.5	136.9	139.0
Recurring net profit (SGDm)	38.6	34.3	34.0	36.5	36.7
Recurring net profit growth (%)	28.9%	-11.1%	-0.9%	7.5%	0.5%
Recurring P/E (x)	6.9	9.8	9.9	9.2	9.2
P/BV (x)	0.7	0.6	0.6	0.6	0.6
P/CF (x)	5.1	5.0	5.1	4.0	4.0
Dividend Yield (%)	6.3	5.0	5.0	5.0	5.0
EV/EBITDA (x)	12.0	13.7	12.6	11.9	11.7
ROE (%)	8.34%	6.76%	6.48%	6.71%	6.50%
Net debt to equity (%)	124.6	133.2	129.6	122.4	115.9
Interest coverage (x)	3.3	3.0	2.7	2.8	2.8

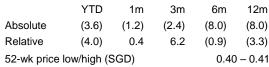
Source: Company data, RHB

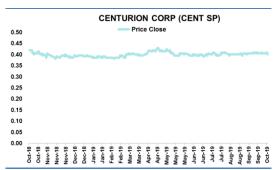
Lee Cai Ling +65 6232 3892 lee.cai.ling@rhbgroup.com

**Analysts** 

Jarick Seet +65 6232 3891 jarick.seet@rhbgroup.com

# **Share Performance (%)**





Source: Bloomberg







# **Overview**

Centurion is one of the largest PBWA owner-operators in Singapore and Malaysia. The group develops and/or operates PBWA assets in Singapore and Malaysia, as well as PBSA assets in the UK, US, Australia, South Korea and Singapore.

Established in 1981, the company started as an audio cassette tape manufacturer. The company was listed on SGX in Jan 1995, and it underwent a reverse takeover in 2011, diversifying into the accommodation business.

## Workers accommodation

Being the largest PBWA provider in Singapore and Malaysia, its PBWA assets consist of 56,800 beds across 11 operating assets. In Singapore, the group achieved an average occupancy rate of 96.9% among its four workers accommodations (totalling 26,100 beds)

The group recently secured a 10-year lease, with an option to renew for another five years, for Westlite Juniper. It has just commenced operations in Sep 2019, and the property would add 1,900 beds to its existing portfolio.

In Malaysia, Centurion operates seven PBWA assets with a total of 30,700 beds. Excluding Bukit Minyak, the occupancy rate was at 90.2% for the 1H19. Westlite Tampoi II and Westlite Juru are under construction, which will add another 3,600 and 6,100 beds respectively when they are completed in 3Q20 and 2021. This should bring the total number of beds to 68,400 (+20.4%) from its current PBWA portfolio of 56,800 beds.

#### Student accommodation

In 2014, the group ventured into student accommodation in the UK, with an initial portfolio of 1,900 beds. The PBSA assets are operated through the brand, "dwell" student living launched in Feb 2017. As at 30 Jun 2019, the student housing portfolio consisted of 6,252 beds across 20 assets, of which 12 assets are fully owned and managed, while eight assets are owned through private funds and JVs. These assets include six in the US (Centurion has 28.74% stake), one asset in Nottingham, UK (14.29% stake) and one asset in Seoul, South Korea (55% share).

Disclosed occupancy rates are as follows as at end-1H19: UK - 90.3% (1H19) RMIT Village, Melbourne - 81.3% (2Q19) East End Adelaide - 82.1% (2Q19) Singapore - 87.3% (1H19)

Figure 1: Portfolio summary



Source: Company



<sup>^</sup> c. 3,600 beds under Westlite Tampoi II (currently under development) to be completed ^ c. 6,100 beds under Westlite Juru (pending acquisition of land) to be completed in 2021 ^ c. 1,900 beds to be added to SG from securing of a 10-year lease for Westlite Juniper,

Figure 2: Construction of Westlite Tampoi II







Source: RHB Source: RHB

Figure 4: Additional security gate for the female dormitory – Westlite Senai II

Figure 5: Laundry services - Westlite Senai II



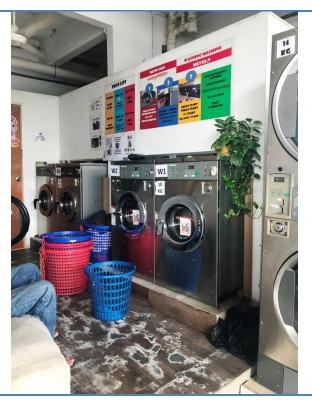


Figure 6: Exterior of ASPRI - Westlite Papan



Figure 7: Gym room - ASPRI-Westlite Papan



Source: RHB Source: RHB

Figure 8: Training centre – ASPRI-Westlite Papan

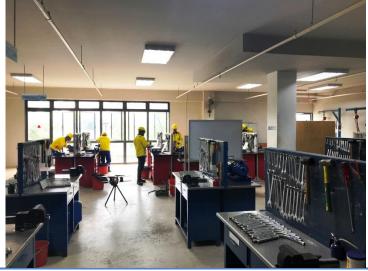


Figure 9: Supermarket – ASPRI-Westlite Papan



Figure 10: Bedroom at Aspri-Westlite Papan



Figure 11: Kitchen area – Aspri-Westlite Papan



Source: RHB

Figure 12: PBSA – dwell Selegie (Singapore)



Figure 13: Twin-bedroom – dwell Selegie (Singapore)



Figure 14: Study room – dwell Selegie





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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however

longer-term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels Sell: Share price may fall by more than 10% over the next 12 months

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### **KUALA LUMPUR**

# **RHB Investment Bank Bhd**

Level 3A, Tower One, RHB Centre Jalan Tun Razak Kuala Lumpur 50400 Malaysia

Tel: +603 9280 8888 Fax: +603 9200 2216

# HONG KONG

## RHB Securities Hong Kong Ltd.

12<sup>th</sup> Floor, World-Wide House 19 Des Voeux Road Central Hong Kong

Tel: +852 2525 1118 Fax: +852 2810 0908

# **SINGAPORE**

# RHB Securities Singapore Pte Ltd.

10 Collyer Quay #09-08 Ocean Financial Centre Singapore 049315

Tel: +65 6533 1818 Fax: +65 6532 6211

### **JAKARTA**

# PT RHB Sekuritas Indonesia

Revenue Tower, 11th Floor, District 8 - SCBD JI. Jendral Sudirman Kav 52-53 Jakarta 12190 Indonesia

Tel: +6221 509 39 888 Fax: +6221 509 39 777

# **BANGKOK**

## **RHB Securities (Thailand) PCL**

10th Floor, Sathorn Square Office Tower 98, North Sathorn Road, Silom Bangrak, Bangkok 10500 Thailand

Tel: +66 2088 9999 Fax:+66 2088 9799

