Singapore Company Update



6 August 2020

ComfortDelGro (CD SP)

Look Beyond Upcoming Weak 1H20 Results; BUY

- Reiterate BUY, SGD1.65 TP, 19% upside and c.6% 2021F yield. ComfortDelGro's share price has recovered by 5% from its 52-week low, and remains well-supported by a historic low P/BV. Investors should look past the near-term earnings weakness, and use its current low share price as an opportunity to accumulate the stock – as CD remains on track to report strong earnings growth in 2021. A faster-than-estimated recovery in public transport and taxi earnings, winning new bus contracts, and an earnings-accretive acquisition should re-rate the stock in the near term.
- **1H20 results will be the worst in CD's history.** CD is expected to announce a net loss in 1H20, when it reports results on 14 Aug. The negative impact on its business due to COVID-19 should not come as a surprise, given the decline in public transport ridership and extension of rental discounts to taxi drivers once "Circuit Breaker" (CB) measures were implemented. CD is also expected to report an impairment of its investments. At this moment, it is difficult to assess the magnitude of impairment charge.
- Potential re-rating catalysts. Although Singapore has eased the CB measures, we believe the resumption of workplace activities will be more gradual in nature. Nevertheless, we are surely well past the lowest point for public transport ridership and the sharpest decline in the company's taxi fleet. An earlier-than-estimated recovery in public transport ridership will be positive for CD's share price. Re-rating catalysts could also come from winning Sembawang and Bulim bus contracts in Singapore, tenders for which had closed on 30 Mar. We maintain that CD continues to be well-funded and could undertake an earnings-accretive acquisition, should an opportunity arise. As at end-1Q20, it had a SGD26m net cash balance, with access to an additional c.SGD700m worth of facilities.
- Worst may be behind us, as CD seems set to deliver strong growth in 2021. As we get closer to the end of 2020, a gradual recovery in ridership for CD's public transport business, and the stabilisation of its taxi business should support strong earnings growth in 2021. We expect CD to deliver 40% YoY profit growth next year. The Street is more optimistic than us about CD's FY21F earnings, with profit growth forecasted at 59% YoY.
- Strong earnings growth and below-average valuation support our rating. We maintain that the current weakness in CD's share price offers an opportunity for investors to accumulate the stock. CD's valuation of 1.2x P/BV, at 2SD below its historical average, should provide share price support. Our DCF-based SGD1.65 TP implies 16x 2021F P/E, which is marginally higher than the stock's 10-year average 15.5x P/E. Based on our and Street estimates, it is trading at 0.35x and 0.22x 2021F PEG.

Forecasts and Valuation	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total turnover (SGDm)	3,805	3,906	3,724	3,925	4,082
Recurring net profit (SGDm)	297	286	159	224	254
Recurring net profit growth (%)	1.2	(3.6)	(44.5)	40.6	13.8
Recurring P/E (x)	10.13	10.51	18.94	13.47	11.84
P/B (x)	1.2	1.2	1.2	1.1	1.1
P/CF (x)	4.50	4.94	4.13	4.65	4.40
Dividend Yield (%)	7.6	7.0	4.2	5.6	6.3
EV/EBITDA (x)	7.76	8.08	12.99	8.98	7.67
Return on average equity (%)	11.6	10.2	6.1	8.6	9.5
Net debt to equity (%)	net cash				

Source: Company data, RHB

Transport | Road & Rail

Buy (Maintained)

Target Price (Return):	SGD1.65 (+19%)
Price:	SGD1.39
Market Cap:	USD2,202m
Avg Daily Turnover (SGD/USD)	40.5m/28.9m

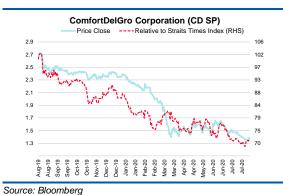
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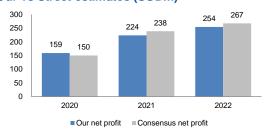
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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(41.6)	(6.1)	(10.9)	(35.1)	(47.4)
Relative	(20.2)	(1.6)	(9.3)	(14.2)	(26.7)
52-wk Price low/high (SGD)			1.33	8 – 2.72	



Our vs Street estimates (SGDm)



Source: RHB, Bloomberg



Financial Exhibits

Asia	Financial summary (SGD)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Singapore	Recurring EPS	0.14	0.13	0.07	0.10	0.12
Transport	DPS	0.11	0.10	0.06	0.08	0.09
ComfortDelGro	BVPS	1.21	1.20	1.19	1.22	1.26
CD SP	Return on average equity (%)	11.6	10.2	6.1	8.6	9.5
Buy						
	Valuation metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Valuation basis	Recurring P/E (x)	10.13	10.51	18.94	13.47	11.84
DCF	P/B (x)	1.2	1.2	1.2	1.1	1.1
Kana dai sa sa	FCF Yield (%)	10.5	8.7	15.1	9.9	10.8
Key drivers	Dividend Yield (%)	7.6	7.0	4.2	5.6	6.3
i. More earnings-accretive acquisitions;	EV/EBITDA (x)	7.76	8.08	12.99	8.98	7.67
ii. Higher dividend payouts;iii. Contributions from acquisitions;	EV/EBIT (x)	7.76	8.08	12.99	8.98	7.67
iv. Fare increases boosting its train business;	Income statement (SCDm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
v. Pause in taxi fleet contraction;	Income statement (SGDm) Total turnover					4,082
vi. Favourable regulations supporting the taxi		3,805	3,906	3,724	3,925	
industry.	Gross profit	3,805	3,906	3,724	3,925	4,082
Key risks	EBITDA	439	416	240	335	379
i. Continuing decline in taxi fleet size;	Operating profit	439	416	240	335	379
ii. Increased competition from ride-hailing players,	Net interest	(11)	(21)	(16)	(16)	(16)
leading to lower daily rental rates for taxis;	Pre-tax profit	439	407	242	340	386
iii. Sharper-than-estimated decline in margins for	Taxation	(81)	(88)	(51)	(71)	(81)
existing businesses;	Reported net profit	303	265	159	224	254
iv. Loss of existing contracts for the public transport business.	Recurring net profit	297	286	159	224	254
	Cash flow (SGDm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Company Profile	Change in working capital	1	(86)	0	(0)	0
CD, one of largest land transport companies in the	Cash flow from operations	669	610	729	647	685
world, is a market leader in Singapore and has a	Capex	(353)	(347)	(275)	(350)	(360)
significant overseas presence. Its businesses include bus, taxi, rail, car rental & leasing, automotive	Cash flow from investing activities	(638)	(367)	(257)	(329)	(336)
engineering services, testing services, driving centre,	Dividends paid	(236)	(274)	(178)	(147)	(179)
insurance broking services, outdoor advertising, and	Cash flow from financing activities	(29)	(230)	(194)	(163)	(195)
car dealerships.	Cash at beginning of period	596	586	594	871	1,026
	Net change in cash	2	14	277	154	153
	Ending balance cash	586	594	871	1,026	1,179
	Balance sheet (SGDm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
	Total cash and equivalents	586	594	871	1,026	1,179
	Tangible fixed assets	2,691	2,706	2,579	2,533	2,503
	Total investments	31	25	25	25	25
	Total assets	5,137	5,379	5,418	5,560	5,709
	Short-term debt	90	199	199	199	199
	Total long-term debt	480	331	331	331	331
	Total liabilities	2,110	2,370	2,397	2,418	2,440
	Total equity	3,027	3,009	3,022	3,143	3,269
	Total liabilities & equity	5,137	5,379	5,418	5,560	5,709
	Key metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
	Revenue grow th (%)	6.4	2.6	(4.6)	5.4	4.0
	Recurrent EPS grow th (%)	1.0	(3.6)	(44.5)	40.6	13.8
	Gross margin (%)	100.0	100.0	100.0	100.0	100.0
	Operating EBITDA margin (%)	11.5	100.0	6.4	8.5	9.3
	Net profit margin (%)	8.0	6.8	4.3	5.7	6.2
				80.0	75.0	75.0
	Dividend payout ratio (9/)					(50
	Dividend payout ratio (%)	75.0	80.0			
	Dividend payout ratio (%) Capex/sales (%) Interest cover (x)	9.3 38.5	8.9 19.6	7.4	8.9 21.1	8.8

Source: Company data, RHB



Transport | Road & Rail

Recommendation Chart



Date	Recommendation	Target Price	Price	
2020-07-02	Buy	1.65	1.47	
2020-05-26	Neutral	1.45	1.53	
2020-04-02	Neutral	1.54	1.47	
2020-02-17	Neutral	2.25	2.09	
2020-02-03	Neutral	2.38	2.13	
2019-09-19	Neutral	2.55	2.45	
2019-07-22	Neutral	2.65	2.80	
2019-05-15	Take Profit	2.65	2.52	
Source: RHB, Bloomberg				



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