

# **Singapore** Company Update

**Target Price:** 

24 September 2018

# Property | Real Estate

# **Buy** (Maintained)

SGD4.00

# CapitaLand

# A Busy 2018 Thus Far; Maintain BUY

Maintain BUY, TP of SGD4.00, 19% upside. Despite a challenging global real estate landscape CapitaLand has been fairly active in capital recycling efforts this year, with ~SGD3.9bn in divestments/investments YTD. Its recent foray into US multi-family assets further diversifies its asset class and geographical exposure. The yield-accretive acquisitions should boost recurring income, and have the potential to be spun off into its fund management or REIT platforms. Dividend yield remains attractive, at 4%, and its share price remains well-supported by buybacks.

Entry into US multi-family sector. Last week, CapitaLand announced the purchase of 16 freehold multi-family properties (3,787 units) in the US for USD835m (SGD1.14bn). The Class-B properties are purchased at par to latest valuation and offer NPI yields of 5.0-5.5%. The acquisition is earnings-accretive, with pro-forma (2017) EPS accretion estimated at 1.4%. With an average length of stay of ~2 years, we see room for organic rent growth (~3%p.a). It also plans to inject additional capex of ~USD50m for asset enhancements to further enhance yields. There is also potential for the assets to be spun off into a REIT/fund management platform in the medium term, boosting its fund management business. While merits of the deal are clear, we are slightly concerned on the timing of its expansion in the US, considering the threat of rising interest rates and ongoing trade war tensions.

Active capital recycling continues. With the latest divestment of its 70% stake in Westgate, CapitaLand YTD has hived off ~SGD3.9bn in assets, based on our estimates (Figure 7), realising SGD240m in gains. It has also effectively redeployed (Figure 8) equivalent proceeds across Singapore, China, the US, Europe and Vietnam to achieve an optimal asset mix. We believe these indicate it is taking concerted efforts to achieve a sustainable ROE target of >8%.

**Ascott – growing at rapid pace.** Separately, CapitaLand's serviced residence arm, The Ascott Limited (Ascott), announced the purchase of 70% stake in Tauzia Hotels, a leading hotel operator in Indonesia, for USD26m. The acquisition (20,000 units) will boost Ascott's portfolio to >94,000 units globally, surpassing its 2020 target of 80,000 units. The enhanced portfolio includes Tauzia's six hotel brands – which should help Ascott to further capture a wide range of customer segments and aid in achieving its ambitious 160,000-unit target by 2023.

**New CEO at the helm.** Mr Lee Chee Koon has been appointed as the President & group CEO, effective 15 Sep. Prior to his appointment, he was the Group CIO and has also been instrumental in growing Ascott's portfolio globally. We believe the appointment will help in smoothing the transition of leadership and continuity in CapitaLand's current portfolio rebalancing strategy.

CapitaLand remains our large-cap Top BUY, with a SGD4.00 TP. We have adjusted our FY18-20F earnings by 1-2%, taking into account its recent acquisitions and divestments. Our TP is pegged at a 20% discount to RNAV to factor in policy risks and volatile global macro-economic conditions. Key catalysts include sizeable M&A transactions and unlocking value through selective divestments.

Forecasts and Valuations	Dec-16	Dec-17	Dec 18 F	Dec 19 F	Dec 20F
Total turnover (SGDm)	5,252	4,610	4,844	5,052	5,474
Reported net profit (SGDm)	1,190	1,551	1,150	1,256	1,315
Recurring net profit (SGDm)	865	908	1,059	1,162	1,219
Recurring net profit growth (%)	(6.6)	4.9	16.7	9.7	4.9
Recurring EPS (SGD)	0.20	0.21	0.25	0.27	0.29
DPS (SGD)	0.10	0.12	0.13	0.13	0.14
Recurring P/E (x)	16.4	15.7	13.4	12.2	11.7
P/B (x)	0.81	0.77	0.74	0.71	0.68
Dividend Yield (%)	3.0	3.6	3.9	3.9	4.2
Return on average equity (%)	6.7	8.6	6.1	6.4	6.4
Return on average assets (%)	2.6	2.9	1.8	2.0	2.0
Net debt to equity (%)	41.4	48.6	52.8	52.8	50.9
Our vs consensus EPS (adjusted) (%)					
Source: Company data, RHB					

Price: SGD3.35

Market Cap: USD10,228m

Bloomberg Ticker: CAPL SP

# Share Data

Avg. Daily Turnover (SGD/USD)	34.9m/25.6m
52-wk Price low/high (SGD)	2.98 - 3.88
Free Float (%)	60
Shares outstanding (m)	4,163
Estimated Return	19%

# Shareholders (%)

Temasek Holdings	40.4
Blackrock	7.0
Vanguard Group	2.0

#### Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(5.1)	0.3	3.1	(9.0)	(6.9)
Relative	0.3	(0.3)	5.6	(0.6)	(7.1)
Source: Bloomberg					

Source: Bloomberg

# Analyst Vijay Natarajan +65 6232 3872





# **Overview Of US Multi-family Asset**

The multi-family asset portfolio comprises 3,787 apartment units spread across 16 multifamily properties in suburban communities of the metropolitan areas of Seattle, Portland, Greater Los Angeles and Denver. The Class-B properties in the suburban regions are operating at over 90% average occupancy, with an average length of stay of about two

Management likes this segment, as it is a deep and scaleable sector, has high liquidity and has offered the highest average returns in the commercial real estate class (~10% annually) in the last three decades.

Its portfolio occupancy rate has also remained resilient during the economic downturn (>80%). In the mid-to-long term, CapitaLand plans to bulk up scale and become an integrated multi-family player in the US, with the option of spinning off assets into the fund management or REIT platforms.

**Figure 1: Multifamily Portfolio Locations** 

#### Seattle, State of Washington

- Commercial, cultural and advanced technology hub
  Home to Fortune 500 corporations
  Strong net in-migration and above-average job growth

# Portland, Oregon

- Strong population growth has attracted companies such as Intel and Amazon
- · Headquarters and corporate campuses of Nike and Adidas
- Creative and affordable Oregon lifestyle attracts highly skilled workforce and millennials

- Greater Los Angeles (L.A.), California

  Major job centres (L.A. and Orange County) for Fortune 500 companies
- Economy is driven by diversified industries Strategic location linked to major transport routes Strateaic provides direct access to the suburban regions

# Denver, Colorado

- Largest employers include Lockheed Martin Corp and United Airlines
- Home to many government agencies, mining, energy, aeronautics and U.S. defense sectors
  Regarded as one of the most livable U.S. cities with low

Source: Company data

Figure 2: Portfolio summary - Seattle & Portland

Property Name	State	Units	
Seattle			
Heronfield	Washington	202	
CentrePointe Greens	Washington	186	
Timberline Court	Washington	126	
Village at Union Mills	Washington	182	
Capitol City on the Course	Washington	96	
Portland			
Miramonte Lodge	Oregon	231	
The Bluffs	Oregon	137	
Stoneridge at Cornell	Oregon	233	
Subtotal (8 properties)		1,393	

Source: Company data

Figure 3: Portfolio summary - LA & Denver

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Property Name	State	Units
Greater Los Angeles	·	
The Ashton	California	492
Deerwood Apartments	California	316
Marquessa Villas	California	336
Denver	-	
Canterra at Fitzsimmons	Colorado	188
Sienna at Cherry Creek	Colorado	220
Silverbrook	Colorado	165
Parkfield	Colorado	476
Dartmouth Woods	Colorado	201
Subtotal (8 properties)		2,394

Source: Company data



Figure 4: Marquessa Villas, California



Source: Company

Figure 5: Heronfield, Seattle



Source: Company

Figure 6: CapitaLand's RNAV breakdown

Properties		RNAV (SGDm)
Market value of Singapore investment properties		1,057.0
Market value of China/HK investment properties		1,747.5
Market value of US multifamily assets		1,176.1
GDV of CMA (incl. all retail component)		13,312.4
GDV of The Ascott Limited		6,225.6
NPV of development profits		
Singapore		1,315.3
China		3,353.5
Others		523.9
	<u>Stake</u>	
ССТ	31.0%	1,847.3
ART	44.0%	1,024.6
Lai Fung	20.0%	138.3
Fund management business (15x FY17F P/E)		1,077.9
Other net assets (incl. net equity of devt properties and net debt)		(11,589.6)
RNAV (SGDm)		21,209.9
No. of shares outstanding (m)		4,245.6
RNAV per share		\$5.00
Premium/(Discount)		-20%
Target Price		\$4.00
Last Price:		\$3.35
Upside:		19.3%

Source: RHB, Company data

Figure 7: Portfolio divestments (YTD)

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Divestments	Consideration (SGD m)		
20 retail assets in China	1,706		
Twenty Anson, Singapore	516		
Vietnam investment	442		
Sembawang Shopping Centre	248		
Land parcel in India	11		
China Investments	186		
Westage mall	790		
Total	3,898		

Source: RHB, Company data

Figure 8: Portfolio investments (YTD)

Investments	Consideration (SGD m)
Pearl Bank Apartments	728
Gallileo, Frankfurt	570
Chongqing site	459
Guangzhou site	409
Sengkang central site	389
Vietnam investments	122
US multifamily portfolio	1,140
Ascott (TAUZIA & Nepal hill site)	98
Total	3,915

Source: RHB, Company data



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